

Annual Corporate Governance Report



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ANNEX I TEMPLATE

ANNUAL CORPORATE GOVERNANCE REPORT OF LISTED COMPANIES

ISSUER IDENTIFICATION

YEAR- END DATE

2018

Tax Identification No. [*C.I.F.*] *A-64907306*

Company Name:

CELLNEX TELECOM, S.A.

Registered Office:

JUAN ESPLANDIÚ STREET 11-13, 28007 MADRID

ANNUAL CORPORATE GOVERNANCE REPORT FOR LISTED COMPANIES

A CAPITAL STRUCTURE

A.1 Complete the table below with details of the share capital of the company:

Date of last change	Share capital (Euros)	Number of shares	Number of voting rights			
21/11/2014	57,920,810.00	231,683,240	231,683,240			
Remarks						

Please state whether there are different classes of shares with different associated rights:

Yes 🗌 No X 🗌

 Class
 Number of shares
 Par value
 Number of votes
 Associated rights

 Image: Class
 Image: Class
 Image: Class
 Image: Class
 Image: Class
 Image: Class

Γ	Remarks

A.2 Please provide details of the company's significant direct and indirect shareholders at year end, excluding any directors:

Name of		arrying voting hts	% of voting ri financial in		% of total voting
shareholder	Direct	Indirect	Direct	Indirect	rights
40 NORTH	1.00	0.00	0.00	0.00	1.00
LATITUDE					
MASTER FUND					
LTD					
ATLANTIA S.P.A	0.00	0.00	0.00	5.98	5.98
BLACKROCK	0.00	4.74	0.00	1.25	6.00
INC.					
CANADA	3.15	0.00	0.00	0.00	3.15
PENSION PLAN					
INVESTMENT					
BOARD					
CRITERIA	5.00	0.00	0.00	0.00	5.00
CAIXA, S.A.U.					
EDIZIONE S.R.L.	0.00	29.90	0.00	0.00	29.90
FUNDACION	0.00	5.00	0.00	0.00	5.00
BANCARIA					
CAIXA D					
ESTALVIS I					
PENSIONS DE					
BARCELONA					

PERMIAN	0.00	3.15	0.00	0.00	3.15
INVESTMENT					
PARTNERS, LP					
THREADNEEDLE	0.00	5.00	0.00	0.00	5.00
ASSET					
MANAGEMENT					
LIMITED					

Remarks

Breakdown of the indirect holding

Name of indirect shareholder	Name of direct shareholder	% of shares carrying voting rights	% of voting rights through financial	% of total voting rights
BLACKROCK INC.	SEVERAL FUNDS NOT REQUIRED TO REPORT INDIVIDUALLY	4.74	instruments 1.25	6.00
EDIZIONE S.R.L.	CONNECT S.P.A.	29.90	0.00	29.90
FUNDACION BANCARIA CAIXA D ESTALVIS I PENSIONS DE BARCELONA	CRITERIA CAIXA, S.A.U.	5.00	0.00	5.00

Remarks

State the most significant shareholder structure changes during the year:

CANTILLON CAPITAL	11/01/2018	Fell below 3% of share
MANAGEMENT LLC		capital
BLACKROCK INC.	17/01/2018	Exceeded 5% of share
		capital
BLACKROCK INC.	18/01/2018	Fell below 5% of share
		capital
BLACKROCK INC.	25/01/2018	Exceeded 5% of share
		capital
BLACKROCK INC.	26/01/2018	Fell below 5% of share
		capital
THREADNEEDLE	02/02/2018	Exceeded 3% of share
INVESTMENT SERVICES		capital
LIMITED		
BLACKROCK INC.	09/02/2018	Exceeded 5% of share
		capital
40 NORTH LATITUDE	23/02/2018	Exceeded 1% of share
MASTER FUND LTD.		capital (only tax havens)

MASSACHUSETTS	08/03/2018	Fell below 5% of share
FINANCIAL SERVICES		capital
COMPANY		
MASSACHUSETTS	16/03/2018	Reached 5% of share capital
FINANCIAL SERVICES		
COMPANY		
MASSACHUSETTS	03/04/2018	Fell below 5% of share
FINANCIAL SERVICES		capital
COMPANY		
THREADNEEDLE ASSET	16/04/2018	Exceeded 5% of share
MANAGEMENT LIMITED		capital
BLACKROCK INC.	17/04/2018	Fell below 5% of share
		capital
BLACKROCK INC.	18/04/2018	Exceeded 5% of share
		capital
BLACKROCK INC.	19/04/2018	Fell below 5% of share
		capital
ACS ACTIVIDADES DE	17/05/2018	Reached 34% of share
CONSTRUCCION Y		capital
SERVICIOS S.A.		·
ABERTIS	07/06/2018	Fell to 29.9% of share
INFRAESTRUCTURAS, S.A.	- ,,	capital
ACS ACTIVIDADES DE	07/06/2018	Fell to 29.9% of share
CONSTRUCCION Y		capital
SERVICIOS S.A.		
FIL LIMITED	10/07/2018	Fell to 1% of share capital
		(only tax havens)
CONNECT S.P.A.	12/07/2018	Reached 29.9% of share
		capital
ABERTIS	12/07/2018	Sold all the share capital
INFRAESTRUCTURAS, S.A.	, - ,	
ACS ACTIVIDADES DE	12/07/2018	Fell below 3% of share
CONSTRUCCION Y		capital
SERVICIOS S.A.		
ATLANTIA, S.P.A.	24/07/2018	Exceeded 5% through
		financial instruments
CANADA PENSION PLAN	03/08/2018	Exceeded 3% of share
INVESTMENT BOARD		capital
THREADNEEDLE ASSET	08/11/2018	Fell below 3% of share
MANAGEMENT LIMITED		capital
MASSACHUSETTS	09/08/2018	Fell below 3% of share
FINANCIAL SERVICES		capital
COMPANY		
PERMIAN INVESTMENT	20/11/2018	Exceeded 3% of share
PARTNERS, LP	· ·	capital
,		1

Most significant movements

A.3 In the following tables, list the members of the Board of Directors (hereinafter "directors") with voting rights in the company:

Name of director	carryin	shares g voting ghts Indirect	through	ing rights financial ments Indirect	% of total voting rights	be transmit	ghts that can ted through nstruments Indirect
MARTINEZ GIMENO, TOBÍAS	0.02	0.00	0.00	0.00	0.02	0.00	0.00
PIERRE BLAYAU	0.00	0.00	0.00	0.00	0.00	0.00	0.00
KAN, BERTRAND BOUDEWIJN	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Total percentage of voting rights held by the Board of Directors

0.02

Remarks

Breakdown of the indirect holding:

Name of director	Name of direct shareholder	% of shares carrying voting rights	% of voting rights through financial instruments	% of total voting rights	% voting rights <u>that</u> <u>can be</u> <u>transmitted</u> through financial instruments
PIERRE	HARBOUR	0.00	0.00	0.00	0.00
BLAYAU	CONSEILS				

Remarks	

A.4 If applicable, state any family, commercial, contractual or corporate relationships that exist among significant shareholders to the extent that they are known to the company, unless they are insignificant or arise in the ordinary course of business, except those that are reported in Section A.6:

Name of related Party	Nature of relationship	Brief description

A.5 If applicable, state any commercial, contractual or corporate relationships that exist between significant shareholders and the company and/or group, unless they are insignificant or arise in the ordinary course of business:

Name of related party	Nature of relationship	Brief description
ABERTIS	CONTRACTUAL	DIVIDENDS AND OTHER
INFRAESTRUCTURAS, S.A.		DISTRIBUTED PROFITS
CONNECT S.P.A.	CONTRACTUAL	DIVIDENDS AND OTHER
		DISTRIBUTED PROFITS

BLACKROCK INC.	CONTRACTUAL	DIVIDENDS AND OTHER
		DISTRIBUTED PROFITS
THREADNEEDLE ASSET	CONTRACTUAL	DIVIDENDS AND OTHER
MANAGEMENT LIMITED		DISTRIBUTED PROFITS
CRITERIA CAIXA, S.A.U.	CONTRACTUAL	DIVIDENDS AND OTHER
		DISTRIBUTED PROFITS

A.6 Describe the relationships, unless insignificant for the two parties, that exist between significant shareholders or shareholders represented on the Board and directors, or their representatives in the case of proprietary directors.

Explain, as the case may be, how the significant shareholders are represented. Specifically, state those directors appointed to represent significant shareholders, those whose appointment was proposed by significant shareholders and/or companies in its group, specifying the nature of such relationships or ties. In particular, mention the existence, identity and post of directors, or their representatives, as the case may be, of the listed company, who are, in turn, members of the Board of Directors or their representatives of companies that hold significant shareholdings in the listed company or in group companies of these significant shareholders.

Name or company name of related director or representative	Name or company name of related significant shareholder	Company name of the group company of the significant shareholder	Description of relationship/post
MR. Marco Patuano	CONNECT S.p.A	EDIZIONE S.R.L.	Edizione S.r.l. CEO
MR. CARLO BERTAZZO	CONNECT S.p.A	EDIZIONE S.R.L.	Edizione S.r.l. General Manager
MS ELISABETTA DE BERNARDI DI VALSERRA	CONNECT S.p.A	EDIZIONE S.R.L.	Edizione S.r.l. Chief Investments Officer
MR. JOHN BENEDICT MCCARTHY	CONNECT S.p.A	N.A.	Director of Infinity Investments, S.A. (which in turn holds a c. 20% stake in ConnecT, S.p.A.)

Remarks

A.7 State whether the company has been notified of any shareholders' agreements that may affect it, in accordance with Articles 530 and 531 of the Ley de Sociedades de Capital ("Corporate Enterprises Act" or "LSC"). If so, describe these agreements and list the party shareholders:

Parties to the shareholders' agreement	Percentage of affected shares	Brief description of the agreement	Date of termination of agreement, if applicable
Edizione Srl	5.98%	Co-investment contract dated 24	2 Years
ConnecT SpA		July 2018 containing	
Sintonia SpA		certain shareholder	
Atlantia SpA		agreements comprising the right granted by Sintonia to Atlantia to co- invest up to 5.98% in Cellnex. Its specific terms are available on the CNMV's and Cellnex's websites.	
Infinity Investments, S.A Raffles Infra Holdings Limited ConnecT SpA Sintonia SpA	29.9%	Shareholder agreement dated 9 October 2018 whereby, once completed, Sintonia will own approximately 60% of the share capital of ConnecT and Infinity and Raffles will own approximately 20%, respectively (ConnecT owns 29.9% of Cellnex). The agreement contains certain shareholder covenants aimed at regulating the appointment of proprietary directors at Cellnex and establishing supermajority quorums to adopt certain agreements at ConnecT and/or Cellnex. Its specific terms are available on the CNMV's and Cellnex's websites.	4 Years

State whether the company is aware of any concerted actions among its shareholders. If so, provide a brief description:

Yes 🛛

No X

Parties to the concerted action	Percentage of affected shares	Brief description of the agreement	Date of termination of agreement, if applicable

Remarks

If any of the aforementioned agreements or concerted actions have been modified or terminated during the year, please specify expressly:

A.8 State whether any individual or company exercises or may exercise control over the company in accordance with Article 5 of the Ley de Mercados de Valores ("Spanish Securities Market Act" or "LMV"). If so, please identify them:

Yes 🗌 No X🗌

Name of individual or company Remarks

A.9 Complete the following table with details of the company's treasury shares:

At the close of the year:

Number of direct shares	Number of indirect shares (*)	Total percentage of share capital
263,855	-	0.11%

Remarks

(*) through:

Name of direct shareholder	Number of direct shares
Total:	

Rema	ks

Explain any significant changes during the year:

Explain	significant	changes
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A.10 Provide a detailed description of the conditions and terms of the authority given to the Board of Directors to issue, repurchase, or dispose of treasury shares.

On 31 May 2018, the General Shareholders' Meeting of Cellnex Telecom adopted the following ninth resolution:

Authorize the Board of Directors of the Company to proceed with the derivative acquisition of treasury stock, either directly by the Company itself or indirectly through its subsidiaries, in accordance with the provisions of Articles 146 and 509 of the Law on Corporations, and the terms set out below:

- 1. Modalities: Acquisition may be by way of sale, exchange, donation, allocation or dation in payment, and in general, any other form of acquisition for valuable consideration of outstanding and fully paid shares permitted by Law.
- 2. Maximum number of shares acquirable: Up to the legal limit of ten percent (10%) of the share capital or higher as permitted by Law.
- 3. Maximum and minimum prices: The price or consideration will range from a minimum equivalent to their nominal value and a maximum equivalent to the higher of (i) 110% of the share price of the shares of the Company in the Continuous Market at the time of acquisition or, if the acquisition is executed outside the working hours of the Continuous Market, the closing price of the last trading session before the acquisition; and (ii) the one that results from increasing by a 10% the maximum stock exchange price of the three months before the acquisition takes place.
- 4. Duration of authorization: The period of validity of the authorization shall be five years from the date of this agreement.

The shares acquired in this way will not enjoy any political rights, not even the right to vote, the corresponding economic rights being attributed proportionally to the other shares in accordance with the provisions of Article 148 of the Law on Corporations.

Also, and for the purposes set out in Paragraph two of number 1.a) of Article 146 of the Law on Corporations, it is proposed to grant express authorization for the acquisition of Company shares by any of the subsidiaries under the same terms herein.

It is expressly stated that the shares acquired pursuant to this authorization may be used both for transfer or redemption, and for their direct delivery to the employees or directors of the Company or as a result of the exercise of any option rights they may hold, as provided for in Paragraph three 1.a) of Article 146 of the Law on Corporations.

Finally, it is proposed to render ineffective by the amount not used Decision Five adopted by the then Sole Shareholder of the Company on 10 April 2015, whereby the Board of Directors of the Company was authorized to proceed with the derivative acquisition of treasury stock directly or through group companies for the disposal thereof

A.11 Estimated working capital:

Estimated working capital	% 51.75	
Rer	narks	

A.12 State whether there are any restrictions (article of associations, legislative or of any other nature) placed on the transfer of shares and/or any restrictions on voting rights. In particular, state the existence of any type of restriction that may inhibit a takeover attempt of the company through acquisition of its shares on the market, and those regimes for the prior authorisation or notification that may be applicable, under sector regulations, to acquisitions or transfers of the company's financial instruments.

Yes 🔲	No X	
Description of	restrictions	

A.13 State if the shareholders have resolved at a meeting to adopt measures to neutralise a take-over bid pursuant to the provisions of Act 6/2007.

Yes 🗌	No	ХЦ
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If so, please explain the measures approved and the terms under which such limitations would cease to apply:

Explain the measures approved and the terms under which such limitations would cease to apply

A.14 State if the company has issued shares that are not traded on a regulated EU market.

	Yes 🗌	No X	
If so, please list each type of	f share and the	rights and obligations co	onferred on each.
	List each typ	be of share	

B GENERAL SHAREHOLDERS' MEETING

B.1 State whether there are any differences between the quorum established by the LSC for General Shareholders' Meetings and those set by the company and if so, describe them in detail:

Yes 🗌 No

No X

% quorum different from that	% quorum different from that contained
contained in Article 193 LSC	in Article 194 LSC for special
for general matters	resolutions

Quorum required at 1st call	
Quorum required at 2nd call	

Description of differences	
• • •	

B.2 State whether there are any differences in the company's manner of adopting corporate resolutions and the manner for adopting corporate resolutions described by the LSC and, if so, explain:

Describe how it is different from that contained in the LSC.

	Qualified majority different from that established in Article 201.2 LSC for Article 194.1 LSC matters	Other matters requiring a qualified majority
% established by the company for adoption of resolutions		

D	escribe the differences

B.3 State the rules for amending the company's Articles of Association. In particular, state the majorities required for amendment of the Articles of Association and any provisions in place to protect shareholders' rights in the event of amendments to the Articles of Association.

The rules included in the Spanish Limited Liability Companies Law shall be applied to the majorities required to amend the corporate bylaws.

B.4 Give details of attendance at General Shareholders' Meetings held during the year of this report and the previous year:

	Attendance data				
Date of General	% nhươi an llư	% procent by	% distance voting		
Meeting	% physically present	% present by proxy	Electronic voting	Other	Total
30/06/2016	46.52	31.18	0.00	0.00	77.70
Of which free float:	0.52	16.63	0.00	0.00	17.15
27/04/2017	40.63	36.69	0.00	0.00	77.32
Of which free float:	0.63	16.62	0.00	0.00	17.25
31/05/2018	34.15	49.39	0.00	0.00	83.54
Of which, free float:	0.16%	35.15%	0.00	0.0	35.31%

Remarks

The shareholders cannot be firmly identified based on the attendance list since there are institutional investors.

B.5 State whether any point on the agenda of the General Shareholders' Meetings during the year has not been approved by the shareholders for any reason.

Yes		No	X
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Points on agenda not approved		% votes	% votes against (*)	

(*) If the non-approval of the point is for a reason other than the votes against, this will be explained in the text part and "N/A" will be placed in the "% votes against" column.

B.6 State if the Articles of Association contain any restrictions requiring a minimum number of shares to attend General Shareholders' Meetings, or on distance voting:

Yes X No	
Number of shares required to attend General Meetings	100
Number of shares required for distance voting	100

Remarks

B.7 State whether it has been established that certain decisions other than those established by law exist that entail an acquisition, disposal or contribution to another company of essential assets or other similar corporate transactions that must be subject to the approval of the General Shareholders' Meeting.

Yes 🗌 No X 🗌

Explain the decisions that must be subject to the General Shareholders' Meeting, other than those established by law

B.8 State the address and manner of access to the page on the company website where one may find information on corporate governance and other information regarding General Shareholders' Meetings that must be made available to shareholders through the company website.

The "Shareholders and investors" section on the website www.cellnextelecom.com, provides the information required by Section 539(2) of the Spanish Law on Limited Liability Companies and by National Securities Market Commission Circular 3/2015.

C COMPANY ADMINISTRATIVE STRUCTURE

C.1 Board of Directors

C.1.1 Maximum and minimum number of directors established in the Articles of Association and the number set by the general meeting:

Maximum number of directors	13
Minimum number of directors	4
Number of directors set by the general	12
meeting	

Remarks	

C.1.2 Please complete the following table on directors:

Name of director	Natural person representative	Director category	Position on the Board	Date first appointed to Board	Last re- election date	Method of selection to Board
Mr MARCO PATUANO		Proprietary	CHAIRMAN	13/07/2018	13/07/2018	CO-OPTION
Mr TOBÍAS MARTÍNEZ GIMENO		Executive	CEO	17/11/2014	30/06/2016	GENERAL SHAREHOLDER'S MEETING RESOLUTION
Mr BERTRAND BOUDEWIJN KAN		Independent	DEPUTY CHAIRPERSON	16/04/2015	31/05/2018	GENERAL SHAREHOLDER'S MEETING RESOLUTION
Mr GIAMPAOLO ZAMBELETTI		Independent	COORDINATING DIRECTOR	16/04/2015	31/05/2018	GENERAL SHAREHOLDER'S MEETING RESOLUTION
Mr CARLO BERTAZZO		Proprietary	DIRECTOR	13/07/2018	13/07/2018	CO-OPTION
Mr PIERRE BLAYAU		Independent	DIRECTOR	16/04/2015	31/05/2018	GENERAL SHAREHOLDER'S MEETING RESOLUTION
Ms ANNE BOUVEROT		Independent	DIRECTOR	31/05/2018	31/05/2018	GENERAL SHAREHOLDER'S MEETING RESOLUTION
Ms ELISABETTA DE BERNARDI DI VALSERRA		Proprietary	DIRECTOR	13/07/2018	13/07/2018	CO-OPTION

			1	1	
Ms	Independent	DIRECTOR	27/04/2017	27/04/2017	GENERAL
MARIETA					SHAREHOLDER'S
DEL RIVERO					MEETING
BERMEJO					RESOLUTION
Ms MARÍA	Independent	DIRECTOR	31/05/2018	31/05/2018	GENERAL
LUISA					SHAREHOLDER'S
GUIJARRO					MEETING
PIÑAL					RESOLUTION
Mr JOHN	Proprietary	DIRECTOR	16/10/2018	16/10/2018	CO-OPTION
BENEDICT					
MCCARTHY					
Mr	Independent	DIRECTOR	16/04/2015	31/05/2018	GENERAL
LEONARD					SHAREHOLDER'S
PETER					MEETING
SHORE					RESOLUTION

	Total number of directors	12
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State if any directors, whether through resignation, dismissal or any other reason, have left the Board during the period subject to this report:

Name of director	Director type at time of leaving	Date of last appointment	Date director left	Specialised committees of which he/she was a member	Indicate whether the director left before the end of the term
Mr LUIS DEULOFEU FUGUET	Proprietary	16/04/2015	15/02/2018		YES
Mr FRANCISCO REYNÉS MASSANET	Proprietary	30/06/2016	15/02/2018		YES
Mr FRANCISCO JOSÉ ALJARO NAVARRO	Proprietary	30/06/2016	12/07/2018	Audit and Control Committee	YES
Mr JOSEP MARIA CORONAS GUINART	Proprietary	30/06/2016	12/07/2018	Nominations and Remuneration Committee	YES
Mr ANTONIO DAVID DIAZ ALMAZÁN	Proprietary	15/02/2018	12/07/2018		YES
Mr CARLOS DEL RIO CARCAÑO CAÑO	Proprietary	15/02/2018	12/07/2018		YES
Mr ANDREA PEZZANGORA	Proprietary	13/07/2018	12/10/2018	Nominations and	YES

	Remuneration	
	Committee	

Reason for leaving and other remarks

Messrs Francisco Reynés Massanet and Luis Deulofeu Fuguet resigned as proprietary directors of Abertis Infraestructuras, S.A. for personal reasons and they were replaced by Messrs David Díaz Almazán and Carlos del Río Carcaño, proprietary directors of the same shareholder.

When Abertis Infraestructuras, S.A. transferred its shares on 12/07/2018, Messrs Francisco José Aljaro Navarro, Josep Maria Coronas Guinart, David Díaz Almazán and Carlos del Río Carcaño, proprietary directors at Cellnex, resigned, in accordance with Recommendation 20 of the Code of Good Governance for Listed Companies, and they were replaced by the directors of the acquirer, Connect S.p.A..

Mr Andrea Pezzangora, proprietary director of Connect S.p.A. (Edizione Group), tendered his resignation on 12/10/2018 and was replaced by proprietary director Mr John B. McCarthy as a result of the shareholder agreements notified to the CNMV on the same date by Edizione S.r.l. between Sintonia S.p.A., ConnecT S.p.A., Infinity Investments, S.A. and Raffles Infra Holdings Limited in relation to Cellnex Telecom S.A.

C.1.3 Complete the following tables regarding the members of the Board and their categories:

Name or company name of director	Post in organisational chart of the company	Profile
MR TOBÍAS MARTINEZ GIMENO		Tobias Martinez is the company's top-ranking executive (CEO). He is also Director of other companies forming part of the Cellnex Group: Retevisión I, Tradia Telecom, OnTower, Cellnex España. He joined Acesa Telecom (Abertis Group) in the year 2000, first as
		Board Member and Director General of Tradia, and subsequently of Retevisión. Before joining the Abertis Group, he headed his own business project in Information and Telecommunication Systems for more than 10 years.
		He studied Telecommunications Engineering and holds a Diploma in Top Management from the IESE Business School (PADE) and a Diploma in Marketing Management from the Instituto Superior de Marketing de Barcelona (Higher Institute of Marketing of Barcelona).

EXECUTIVE DIRECTORS

Total number of executive directors	1
Percentage of Board	8.33%

Remarks

PROPRIETARY DIRECTORS

	Name or company name of the	
Name of director	significant shareholder	Profile
	represented or that has proposed	
	their appointment	
MR MARCO PATUANO	CONNECT S.p,A.	He has
		developed
		most of his
		professional
		career at
		Gruppo
		Telecom Italia
		(1990-2016),
		where he
		became CEO ir
		2011. Whilst at
		Telecom Italia
		he participated
		at the startup
		of TIM (1995
		2001) and he
		spent six years
		abroad (2002
		2008) as CFO of TIM Brazil
		TIM Brazil, General
		Manager for Latin America
		and CEC
		Telecom
		Argentina. Ir
		this period he
		sat and chaired
		several boards
		of various listed
		companies
		both in loca
		markets and ir
		the USA.
		From 2013 to
		2016 he has
		been Board
		Member of the
		GSMA. As a
		director of

chaired the Regulatory Group and he was member of the Strategy Group and the Finance Group. Till 2016 he was also a director of Fondazione Bocconi and the European Institute of Oncology and has worked with various universities in Italy and the USA. In January 2017 he became CEO of Edizione S.r.I., the Benetton family holding company. Is director of Atlantia S.p.A., Autogril S.p.A., Actian S.p.A., Actian S.p.A., Benetton Group Srl and the other companies forming part of the Edizione Group: Sintonia, ConnecT, Schema 33, Edizione Property. He graduated in business economics at Università Bocconi, Milan, and did post- graduate studies in Europe and the	
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MR CARLO BERTAZZO	CONNECT S.p.A.	Is the General
		Manager of
		Edizione Srl,
		the Benetton
		family holding
		company. He is
		also Director of
		other
		companies
		forming part of
		the Edizione
		Group: Sintonia
		(CEO),
		ConnecT,
		Schema 33. In
		addition he is
		board member
		of Abertis
		Infraestructura
		s, Atlantia and
		Aeroporti di
		Roma. He has
		been in
		Edizione since
		1994 and has
		played a key
		role in the
		diversification
		process of the
		Group over the
		years,
		managing the
		acquisitions of
		Autogrill and
		Generali
		Supermercati
		(1995), Atlantia
		(2000), a stake
		in Telecom
		· · ·
		and Gemina
		(2005), now
		called
		Aeroporti di
		Roma, merged
		into Atlantia.
		He also
		contributed in
		the
		development
		of the
		partnerships
		that Edizione
		over time built
		with Italian and

international investors.
He has had an
active role in
the
management
of the
investments of
Edizione,
covering also
an operating
position as the CEO of the
listed company
Gemina (2011-
2013), and
being a board
member of
several .
companies
including TIM and Telecom
Italia Media. He
also ran the key
disposals of the
Group, such as
the sale of
Generale
Supermercati to Carrefour
(2000) and of
World Duty
Free to Dufry
(2015).
Previously to
joining
Edizione, he had worked in
the financial
sector (Banca
Commerciale
Italiana, now
Banca Intesa)
and in the
investment department of
the Agnelli
family holding
company.
He holds a
degree in
Business and
Administration
Magna cum
Laude from Ca'
 Foscari

		University in Venice.
MS ELISABETTA DE BERNARDI DI VALSERRA	CONNECT S.p.A.	Is the Investment Director in Edizione Srl since 2015. She is also Director of other companies forming part of the Edizione Group: ConnecT (CEO), Sintonia. In addition she is Board Member of Atlantia and Getlink.
		She started her career in Morgan Stanley (2000) in the investment banking team, where she worked in the <i>Communicatio</i> <i>ns & Media</i> team in London and then in the corporate finance team in Milan, where she remained until 2013 as Executive Director.
		In Morgan Stanley, she advised on several transactions, including M&A, equity and debt transactions. Between 2013 and 2015, she has been a partner of Space Holding, launching and placing on the

			Italian Stock Exchange the Special Purpose Acquisition Vehicles Space SpA and Space 2 SpA, who have completed their business combinations merging with Fila, Avio and Aquafil. She graduated in Electronic Engineering Magna cum Laude at Università degli Studi di Pavia.
MR JOHN MCCARTHY	BENEDICT	CONNECT S.p.A.	John Benedict McCarthy has been the Global Head of Infrastructure, Real Estate and Infrastructure Department at Abu Dhabi Investment Authority since May 2013. Mr. McCarthy is responsible, in collaboration with senior management, for developing and implementing investment strategy for the infrastructure division and overseeing all day-to-day activities of the Infrastructure team at Abu Dhabi Investment Authority which includes

managing its
existing portfolio of
infrastructure
investments, as
well as working
with team
members to
originate and
execute on new
transactions.
He is also
Director of
other
companies
forming part of
the ADIA
Group: Gatwick
Airport, Open Grid Europe,
Global
Infrastructure
Investors
Association. In
addition he is
Director of Abu
Dhabi Power
Company,
Ploytech Pty
and Emirates
Water and
Electricity
Company.
Previously, he
served as a
Managing
Director and
Global Head of
RREEF
Infrastructure
at Deutsche Bank since
2005. Prior to
that, he was
Global Head of
Infrastructure
Capital and
Structured
Capital Markets
at ABN Amro
Bank. Mr.
McCarthy
began his
career in the
infrastructure
sector in 1990

at BZW in Australia, where he rose to Head of Infrastructure.
He holds a Post Graduate degree in Finance and a Bachelor of Economics, both from Monash University in Melbourne, Australia.

Total number of proprietary directors	4
Percentage of the Board	33.33

Remarks	

Name of director	Profile
	He has extensive professional experience in investment banking and focused on the telecoms, media and technology sector in particular. He spent most of his career at Morgan Stanley where he became a Managing Director and Head of the European Telecoms Group. Subsequently he moved to Lehman Brothers where he was Co-Head of the Global Telecoms Team and was a member of the European Operating Committee. In 2008 he became Head of the Global Telecoms, Media and Technology Group at Nomura and served on the Investment Banking Global Executive Committee. Among other responsibilities, he is currently a chairman of the Board of Síminn hf., the telecoms operator in Iceland, of the Advisory Board of Wadhwani Asset

INDEPENDENT DIRECTORS

	Management and of the Supervisory Board of UWC Netherlands. Bertrand Kan graduated with B.Sc. and an M.Sc. degrees in Economics from the London School of Economics.
MR GIAMPAOLO ZAMBELETTI	He has spent much of his professional career in the chemicals/pharmaceuticals and telecoms sectors. Currently holds the position Vice-President of Unidad Editorial, S.A.
	He was previously Founder and Managing Director of Zambeletti España, President and CEO of Zambeletti Group, President of Italgas SpA, President and Managing Director of Ellem Industria Farmaceutica SpA . He served as Vice President of the pharma labs association, Farmindustria. In 2001 he has been appointed Group Senior Vice President International Affairs of Telecom Italia. He has furthermore been a member of the Board of Directors of Telecom Italia International (Netherlands), Auna, S.A. (Spain), Avea (Turkey), Oger Telecom (Dubai), Ojer Telekomunikasyon (Turkey) and Telekom Austria. Giampaolo Zambeletti holds a degree in Chemistry from the Università degli Studi di Pavia, is an international trustee
	of the Friends of the Prado Museum Foundation in Madrid, and received the Isabel la Católica Award from King Felipe VI in 2015.
MR PIERRE BLAYAU	He is currently holding the position of president of CCR (Caisse Centrale de Reassurance) and member of the SECP (Canal+ Group), Newrest and fonds PME Emplois durables, Censor of FIMALAC and Senior Advisor of TPG, Llamasoft, Bain and Jouve and Chairman of Harbour Conseils.
	He was previously Chief Executive Officer of Pont à Mousson, PPR, Moulinex, Geodis, and Executive Director of SNCF. He has also served as Executive Director of La Redoute, as a member of the Board of Directors of FNAC, and Independent Director of Crédit Lyonnais and President of the Board of Directors of Areva.

	Pierre Blayau is a Public Finance Inspector of the French Ministry of Finance, and graduated from the École Nationale d'Administration de Paris and the École Normale Supérieure de Saint- Cloud.
MS ANNE BOUVEROT	Anne Bouverot is currently Senior Advisor of TowerBrook Capital Partners. Previously she was CEO of Morpho, a biometrics and cybersecurity company (between 2015 and 2017) and general director of the GSMA (between 2011 and 2015). She also held several international management positions in companies in the telecommunications sector such as France Telecom / Orange (Executive Vice President of Mobile Services from 2009 to 2011), Global One Communications and Equant. She is currently an Independent Board member of Capgemini and Edenred in France.
	Anne Bouverot has a degree in Mathematics and a PhD in Artificial Intelligence from the École Normale Supérieure in Paris, and a degree in Telecommunications Engineering from Mines Paris Tech.
MS MARIETA DEL RIVERO BERMEJO	Marieta del Rivero has 25 years of experience in leadership roles in the world of information and communications technology, mobility and the digital services industry and is one of the most prominent profiles in the sector in Spain. She has extensive experience and a proven track record ranging from key consumers to manufacturers and suppliers of hardware, to telecom operators and software industry. Her career and executive responsibilities have included working at Telefónica, Nokia (Iberia and Corporation), Xfera Móviles, Amena and Nefitel. She is currently Partner at Seeliger & Conde, member of the advisory boards of the "Made in Mobile" technology incubator and the Mutualidad Abogacía. She is President of the <i>International Women's Forum</i> <i>Spain</i> and member the <i>Women</i> <i>Corporate Directors Foundation</i> in Spain.

	Marieta del Rivero is a graduate of Economics and Business Sciences from the Autonomous University of Madrid (UAM), AMP awarded by the IESE, and EP awarded by the Singularity University California.
MS MARÍA LUISA GUIJARRO PIÑAL MR PETER SHORE	María Luisa Guijarro has worked most of her career in the Telefónica group, from 1996 until 2016, where she held positions including Global Marketing and Sponsorship Manager, CEO of Terra España, Director of Marketing and Business Development in Spain and, in her later years at the company, member of the Executive Committee in Spain as head of Strategy and Quality. She has a degree in Economics from the Universidad Autónoma de Madrid. Has extensive experience in the
	telecommunications and tech sector. Held the position of Chairman of Arqiva in the UK for eight years from 2007- 2014. He has also been Chairman of Uecomm, Lonely Planet Publications, the Hostworks Group and Airwave. He was Group Managing Director at Telstra in Australia, CEO of Priceline (Aust/NZ) and Managing Director of Media/Communications/Partners. He has served as a Director of Objectif Telecomunications Limited, Foxtel, SMS Management and Technology and OnAustralia. He was furthermore a member of the Advisory Board of Siemens Australia. Leonard Peter Shore holds a degree in Applied Mathematics and Computing Science from the University of Adelaide.

Number of independent directors	7
Percentage of the Board	58.33

Remarks

State whether any independent director receives from the company or any company in the group any amount or benefit other than compensation as a director, or has or has had a business relationship with the company or any company in the group during the past year, whether in his or her own name or as a significant shareholder, director or senior executive of a company that has or has had such a relationship. In this case, include a statement by the Board explaining why it believes that the director in question can perform his or her duties as an independent director.

Name of the director	Description of the relationship	Statement of the Board

OTHER EXTERNAL DIRECTORS

Identify the other external directors and state the reasons why these directors are considered neither proprietary nor independent, and detail their ties with the company or its management or shareholders:

Name of director	Reason	Company, director or shareholder to whom the director is related	Profile

Fotal number of other external directors	
Percentage of the Board	

Remarks	

State any changes in status that has occurred during the period for each director:

Name of director	Date of change	Previous Status	Current status

Remarks

C.1.4 Complete the following table with information relating to the number of female directors at the close of the past 4 years, as well as the category of each:

	Number of female directors			% of directors for each category				
	Year t	Year t-	Year t-	Year t-	Year t	Year t-	Year t-	Year t-
		1	2	3		1	2	3
Executive					0.00	0.00	0.00	0.00
Proprietary	1				8.33	0.00	0.00	0.00
Independent	3	1			25.00	20.00	0.00	0.00
Other external								
Total	4	1			33.33	10.00	0.00	0.00

Remarks

C.1.5 State whether the company has diversity policies in relation to the Board of Directors of the company on such questions as age, gender, disability and training and professional experience. Small and medium-sized enterprises, in accordance with the definition set out in the Accounts Audit Act, will have to report at least the policy they have implemented in relation to gender diversity.

Yes X No D Partial policies D

Should this be the case, describe these diversity policies, their objectives, the measures and way in which they have been applied and their results over the year. Also state the specific measures adopted by the Board of Directors and the appointments and remuneration committee to achieve a balanced and diverse presence of directors.

In the event that the company does not apply a diversity policy, explain the reasons why.

Description of policies, objectives, measures and how they have been implemented, including results achieved

On 18 February 2016, the Board of Directors of Cellnex Telecom approved the Director Selection and Appointment Policy which, among other purposes, aims to have an appropriate Board composition. When selecting the Board members, the following must be considered: the Company's shareholder structure, the diversity of knowledge, professional experience, origin, nationality and gender among the members, their ability to devote the necessary time to the position, their specialisation in specific major fields (financial, legal, telecoms, etc.), the absence of conflicts of interest (actual or potential), and their personal commitment to defending the corporate interests.

1. Scope of application.

This policy applies to the selection of board members that are natural persons.

In the case of board members that are legal persons, the provisions of this Policy shall apply to the natural persons that represent them.

2. Selection process.

Pursuant to the provisions of the Law on Capital Companies, as regards proposing the appointment or reappointment of members of the Board of Directors, the Appointments and Remuneration Committee shall be responsible in the case of independent board members, while the Board of Directors itself shall be responsible in all other cases. Said proposals for appointment or reappointment must be presented together with a report from the Board justifying the choice by means of an assessment of the proposed candidate's competence, experience and merits. Furthermore, proposals for the appointment or reappointment of non-independent board members should be preceded by a report from the Appointments and Remuneration Committee.

The selection of board member candidates shall be based on a prior analysis of the needs of the company, performed by the Board of Directors with advice and a report from the Appointments and Remuneration Committee. The aim is to integrate different professional and management experiences and skills and to promote the diversity of knowledge, experience and gender, while bearing in mind the weight of the different activities undertaken by Cellnex and considering those specific areas or sectors that need to be strengthened.

Any Board Member may ask the Appointments and Remuneration Committee to consider the merits of potential candidates to cover vacant positions on the Board.

3. Conditions to be met by candidates.

Candidates for the position of Board Member of the Company must be honourable and ideal persons of recognised solvency, with the competence, experience, qualifications, training, availability and commitment required for the position.

They must be trustworthy professionals whose conduct and professional career are aligned with the principles set down in the Cellnex Code of Ethics and with the mission, vision and values of the Cellnex Group.

When considering candidates, the Appointments and Remuneration Committee shall assess the following aspects, bearing in mind the needs of the Board of Directors:

- 1. The candidate's technical and professional competencies.
- 2. The candidate's management experience, bearing in mind the context in which Cellnex operates.
- 3. The commitment needed to hold the position, evaluating the positions already held by the candidate at other companies.
- 4. The potential existence of conflicts of interest.
- 5. The significance of any direct or indirect commercial, financial or professional relationships that exist or have recently existed between the candidate and the Company or other Group companies.
- 6. Any future proceedings that may have a detrimental affect on the candidate's responsibility or reputation.

4. Disqualifications for being a candidate for the position of Board Member.

Persons affected by any of the causes of incompatibility, incapacity or prohibition to holding the position of Board Member set down by law or contained in the Company's internal regulations may not be considered as candidates for the position of Board Member.

5. Help from External advisors.

When selecting candidates for the Board of Directors, the Appointments and Remuneration Committee may hire the services of external advisors specialising in searching for and selecting candidates in order to make the process more efficient and effective. When analysing the candidacies, the advisor must assess the requirements set out in section 3 of this Policy.

6. Special reference to gender diversity.

In all cases, any type of implicit bias in the candidate selection process that may imply any kind of discrimination shall be avoided.

This Policy for the Selection of board member candidates shall promote a balanced presence of men and women on the Board of Directors.

Said Policy must ensure that, as soon as possible and at the latest by the end of 2020, the least-represented gender shall make up at least thirty percent of the total number of members of the Board of Directors.

7. Verification of compliance with this Policy.

On an annual basis, the Appointments and Remuneration Committee shall check compliance with this board member Selection Policy and report its conclusions to the Board of Directors.

Specific measures adopted by the board of directors and the nominations and remuneration committee to achieve a balanced and diverse presence of directors.

C.1.6 Describe the means, if any, agreed upon by the appointments committee to ensure that selection procedures do not contain hidden biases which impede the selection of female directors and that the company deliberately seeks and includes women who meet the target professional profile among potential candidates and which makes it possible to achieve a balance between men and women:

Explanation of means

The measures involved hiring a prestigious headhunter to select the candidates, preferably women, with the aim of achieving a balanced presence.

In the event that there are few or no female directors in spite of any measures adopted, please explain the reasons that justify such a situation:

Explanation of means

C.1.7 Describe the conclusions of the appointments committee regarding verification of compliance with the selection policy for directors; in particular, as it relates to the goal of ensuring that the number of female directors represents at least 30% of the total membership of the Board of Directors by the year 2020.

As a result of the Board restructuring in 2018, including the increase in the number of members, the number of female directors is now higher than 30%.

C.1.8 If applicable, please explain the reasons for the appointment of any proprietary directors at the request of shareholders with less than a 3% equity interest:

Name of shareholder	Reason

State whether the Board has failed to meet any formal requests for membership from shareholders whose equity interest is equal to or higher than that of others at whose request proprietary directors have been appointed. If this is the case, please explain why the aforementioned requests were not met:

Yes 🗌 No X🗌

Name of shareholder	Explanation

C.1.9 State the powers delegated by the Board of Directors, as the case may be, to directors or Board committees:

Name of director	Brief description
MR TOBÍAS MARTÍNEZ GIMENO	The CEO, who has all the delegable powers of representation, management and disposition, except those that cannot be delegated by law or the Company By-laws.

C.1.10 Identify any members of the Board who are also directors or officers in other companies in the group of which the listed company is a member:

	Name of dir	rector	Name of group	o member	Positio	n	Does the director have executive powers?
MR GIMEN	tobías Io	MARTINEZ	TRADIA TELECO	DM, S.A.U.	JOINT SEVERAL DIRECTOR	AND	1
MR GIMEN	tobías Io	MARTINEZ	RETEVISION I, S	5.A.U.	JOINT SEVERAL DIRECTOR	AND	YES
MR GIMEN	tobías Io	MARTINEZ	ON TOWER INFRAESTRUCT S.A.U.	TELECOM URAS,	JOINT SEVERAL DIRECTOR	AND	YES
MR GIMEN	tobías Io	MARTINEZ	CELLNEX ESPAÑA, S.L.U.	TELECOM	JOINT SEVERAL DIRECTOR	AND	YES

Remarks

C.1.11 List any legal-person directors of your company who are members of the Board of Directors of other companies listed on official securities markets other than group companies, and have communicated that status to the Company:

Name of director	Name of listed company	Position
MS ANNE BOUVEROT	CAPGEMINI	DIRECTOR
MS ANNE BOUVEROT	EDENRED	DIRECTOR
MR CARLO BERTAZZO	ATLANTIA S.p.A.	DIRECTOR
BERTRAND BOUDEWIJN KAN	SÍMINN HF	PRESIDENT
MS ELISABETTA DE BERNARDI	ATLANTIA S.p.A.	DIRECTOR
DI VALSERRA		
MS ELISABETTA DE BERNARDI	GETLINK SE	DIRECTOR
DI VALSERRA		

Remarks

C.1.12 State whether the company has established rules on the number of boards on which its directors may hold seats, providing details if applicable, identifying, where appropriate, where this is regulated:

Yes	X			
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Explanation of the rules and identification of the document where this is regulated

No 🗌

On 28 June 2018, the Board of Directors of Cellnex Telecom, S.A. resolved to amend the Board Regulations, whereby, among other resolutions, it completed the second paragraph of its article 26, which stated that "The directors must show proper dedication and will adopt the measures required for the sound management and control of the Company in the performance of their duties", with the following wording: "For this purpose, the directors of the Company may not sit on more than four boards of other listed companies other than the Company. For purposes of this rule, all the boards of companies that are part of the same group will be counted as a single board and the following will not be counted: (i) boards of holding companies or companies that may constitute vehicles or supplements for the professional exercise of the director, his or her spouse or person with a similar sentimental relationship or their closest family members, (ii) boards on which the director sits as a proprietary director at the proposal of the Company or any company pertaining to its group, and (iii) the boards of companies whose purpose is supplementary or accessory to another activity that, for the Company director may entail an activity related to leisure, assistance or aid to third parties or of any other kind that does not imply true dedication to a commercial business."

C.1.13 State total remuneration received by the Board of Directors:

euros)

0

Remarks

C.1.14 Identify senior management staff who are not executive directors and their total remuneration accrued during the year:

Name	Position		
MR LLUÍS DEULOFEU FUGUET	Deputy CEO		
MR JOSE MANUEL AISA MANCHO	Finance and Corporate Development Manager		
MR ANTONI BRUNET MAURI	Public Affairs and Corporate Manager		
MS MARIA ROSA PIÑOL RAURICH	Resource and Transformation Manager (until 31/07/2018)		
MR ALBERTO LOPEZ PRIOR	Resource and Transformation Manager (since 01/08/2018)		
MR JAVIER MARTI DE VESES ESTADES	General and Corporate Secretary		
MR ALEXANDRE MESTRE MOLINS	Business and Sales Development Manager		
MR DANIEL FERNÁNDEZ CAPO	Global Operations Manager		

Total senior management remuneration (thousand euros)

5,779

The difference in relation the amount that appears in the annual accounts is because in the ACGR we also add the remuneration of the internal auditor.

C.1.15 State whether the Board rules were amended during the year:

Yes X	No	
-------	----	--

Description of amendment

The amendments to the Regulations were aimed at including some recommendations stated in the Code of Good Governance and materialise the proposals made by the external consultant that carried out the annual Board performance assessment for 2017. They basically consist of:

- Regulating the functions of the coordinating director.
- Limiting the number of boards on which the director can sit (4).
- Detailing the ACC's functions with respect to the external auditor under the terms set out in the Code of Good Governance.
- Limiting the cases in which an independent director's removal can be proposed to those envisaged in the Code of Good Governance.
- Providing the directors with the possibility of proposing other items on the agenda that were initially not envisaged.
- C.1.16 Specify the procedures for selection, appointment, re-election and removal of directors: the competent bodies, steps to follow and criteria applied in each procedure.

The procedures for the selection, appointment, re-election, assessment and removal of directors are

detailed in Sections 18 to 21 of the Board of Directors' Regulations.

NOTE OF CLARTIFICATION AP. D.2.

C.1.17 Explain how the annual evaluation of the Board has given rise to significant changes in its internal organisation and to procedures applicable to its activities:

Description	of changes
-------------	------------

As a result of the assessment made by an external advisor for 2017, the following actions were carried out in 2018:

- Women joined the Board.
- The Board of Director's Regulations were amended to include the proposals made by the external advisor.
- A new organisational chart was approved, depending on the internal audit of the Audit and Control Committee.

Describe the evaluation process and the areas evaluated by the Board of Directors with the help, if any, of external advisors, regarding the function and composition of the board and its committees and any other area or aspect that has been evaluated.

Description of the evaluation process and evaluated areas

At the end of 2018, the Board self-assessed its performance through a complete questionnaire comprising several blocks of questions: (i) Board composition; (ii) Board functioning; (iii) Board Chairperson; (iv) Board Secretary; (v) Board Committees; (vi) assessment of the chief executive and relationship with the senior management; (vii) the Board's alignment and

commitment to the strategic objectives; and (viii) overall assessment of the Board. The questionnaire was answered by all the directors.

C.1.18 Describe, in those years in which the external advisor has participated, the business relationships that the external advisor or any group company maintains with the company or any company in its group.

The assessment by the external consultant was made in 2017. No business relationships have taken place with that consultant.

C.1.19 State the situations in which directors are required to resign.

1.Directors will resign their positions when they have completed the period for which they were appointed and when decided on by the General Meeting under the powers legally or statutorily vested therein.

2. Directors will have to make their positions available to the Board of Directors and, if considered appropriate, formalise the corresponding resignation in the following cases:

a) When they cease to hold the executive posts linked to their appointment as a director. As regards independent directors, when they complete twelve (12) years in the position.

b) When they find themselves in a situation of conflict of interests or a prohibited situation as provided for by law.

c) When they have been prosecuted for an allegedly criminal act or are subject to a disciplinary measure due to (gross) misconduct brought by the supervisory authorities.

d) When their continued membership of the Board could put the Company's interests in jeopardy and when the reasons for their appointment no longer exist. This last circumstance will be understood as occurring with regard to a director representing substantial shareholders when the full shareholding of

which s/he is the owner or whose interests s/he represents have been disposed of and also when the reduction of their shareholding requires the consequent reduction of the directors representing substantial shareholders.

3. Executive directors must make their positions available to the Board once they have reached seventy years of age and the latter must decide whether they will continue exercising their executive or managerial functions or remain simply as a director.

4. In the event that, due to resignation or for any other reason, a director were to cease in his or her office prior to the end of his or her mandate, the reasons therefor shall be explained in a letter sent to all the members of the Board. Without prejudice to the timely communication of the cessation as a relevant event, the Board will give account of the cessation in the Annual Corporate Governance Report.

5. The Board of Directors may only propose the cessation of an independent director before the end of the statutory period when there is just cause, as appreciated by the Board following a report by the Appointments and Remuneration Committee. In particular, just cause will be deemed to exist when the director goes on to hold new offices or undertakes new duties that prevent him or her from devoting the necessary time to the tasks inherent in the role of director, fails to perform the duties inherent to his or her office or is involved in any of the circumstances that might cause him or her to lose his or her status of independent director, in accordance with the provisions of the applicable legislation. Such removal may also be proposed as a result of public offerings of acquisition, mergers or other
similar corporate transactions that entail a change in the structure of the share capital of the Company, when such changes in the structure of the Board are brought about by the criterion of proportionality.

C.1.20 Are qualified majorities other than those established by law required for any specific decision?

Yes 🗌 No 🗶

If so, please describe any differences.

Description of differences

C.1.21 Explain whether there are any specific requirements, other than those relating to directors, to be appointed as chairman of the Board of Directors.

	Yes 🗌	No X
Description of requirements		

C.1.22 State whether the Articles of Association or the Board Rules establish any limit as to the age of directors:

No 🛛

Yes	Х <u>П</u>
-----	------------

	Age limit
Chairman	N.A.
CEO	70
Directors	N.A.

Remarks

C.1.23 State whether the Articles of Association or the Board Rules establish any term limits for independent directors other than those required by law:

 Yes
 No

Additional requirements and/or maximum number of term

limits

C.1.24 State whether the Articles of Association or Board Rules establish specific proxy rules for votes at Board meetings, how they are to be delegated and, in particular, the maximum number of delegations that a director may have, as well as if any limit regarding the category of director to whom votes may be delegated and whether a director is required to delegate to a director of the same category. If so, please briefly describe the rules.

Section 23(a) of the Bylaws state that any director may confer representation to another director in writing, by fax, email or any other similar method. Nonexecutive directors may only confer representation to another non-executive director.

C.1.25 State the number of meetings held by the Board of Directors during the year, and if applicable, the number of times the Board met without the chairman present. Meetings where the chairman sent specific proxy instructions are to be counted as attended.

Number of Board meetings	13
Number of Board meetings without the chairman	

Remarks

State the number of meetings held by the coordinating director with the other directors, where there was neither attendance nor representation of any executive director:



Please specify the number of meetings held by each committee of the Board during the year:

Number of meetings held by the Executive Committee	
Number of meetings held by the Audit Committee	9
Number of Meetings held by the Appointments and Remuneration Committee	9
Number of meetings held by the Appointments Committee	
Number of meetings held by the Remuneration Committee	
Number of meetings held by the Committee	

Remarks

C.1.26 State the number of meetings held by the Board of Directors during the year in which all of its directors were present. For the purposes of this section, proxies given with specific instructions should be considered as attendance

Number of meetings when all directors attended	13
% of attendance over total votes during the year	97.90
Number of meetings in situ or representations made with specific	10
instructions of all directors	
% of votes issued at in situ meetings or with representations made	97.90
with specific instructions out of all votes cast during the year	

Remarks

C.1.27 State if the individual and consolidated financial statements submitted to the Board for preparation were previously certified:

Identify, if applicable, the person/s who certified the individual and consolidated financial statements of the company for preparation by the Board:

Name	Position
MR JOSÉ MANUEL AISA MANCHO	Corporate Finance & M&A Manager
MR TOBÍAS MARTÍNEZ GIMENO	CEO
MR JAVIER MARTÍ DE VESES ESTADES	General and Corporate Secretary

- Remarks
- C.1.28 Explain any measures established by the Board of Directors to prevent the individual and consolidated financial statements prepared by the Board from being submitted to the General Shareholders' Meeting with a qualified audit opinion.

In accordance with section 39.3 of the Board Regulations, the Board of Directors shall procure to definitively drawn up the annual accounts in a way that the auditor cannot oppose exceptions. However, when the Board considers that it shall maintain its approach, it shall explain publicly the

content and scope of the discrepancy. The duties of the Audit and Control Committee (section 15.2(c) of the Board Regulations) include supervising the process of preparing and presenting the compulsory financial information as well as the integrity thereof.

The Audit and Control Committee holds regular meetings with the Company's external auditors to avoid discrepancies in the criteria to be followed in preparing the annual financial statements.

C.1.29 Is the secretary of the Board also a director?

Yes 🗌

No X

If the secretary is not a director, please complete the following table:

Name of the secretary	Representative

MR	JAVIER	MARTÍ	DE	VESES	
ESTA	DES				
				Rei	narks

C.1.30 State, if any, the concrete measures established by the entity to ensure the independence of its external auditors, financial analysts, investment banks, and rating agencies, including how legal provisions have been implemented in practice.

One of the duties of the Audit and Control Committee (section 15(b) of the Board Regulations) is to propose to the Board of Directors, so that it may submit them to the General Shareholder's Meeting, the proposals for selection, appointment, re-election and replacement of the external accounts auditor or auditing firm, the contracting terms, the scope of their professional mandate and, as the case may be, the revocation or non-renewal thereof, all in accordance with the current legislation, as well as to regularly collect from them information about the audit plan and its implementation, and to preserve its independence in the exercise of its duties.

Another function (section 15.2(d) of the same Regulations), is to establish the appropriate relations with the external accounts auditors or auditing firms in order to receive information on issues that may jeopardize the independence of the same, to be studied by the Committee, and any other information relative to the auditing of the accounts, as well as any other notifications envisaged in the legislation and regulations concerning the auditing of accounts. In all cases, they must receive on an annual basis from the external accounts auditors or auditing firms written confirmation of their independence with regard to the company or any organisations directly or indirectly related to the same, in addition to information regarding any additional services of any kind provided to and the pertinent fees received from these organisations by said auditors or auditing firms, or by persons or organisations related to the same in accordance with the provisions established in the applicable legislation on account auditing.

Additionally, another function of the Audit and Control Committee (section 15.2 ap. e) of the Board Regulations) is to issue annually, prior to the issuance of the auditors' report on the annual accounts, a report which shall express an opinion on the independence of the auditors or audit companies. This

report shall contain, in any event, a valuation of the additional services provided referred to in the previous section, individually considered and as a whole, which are different from the legal audit and details in relation with the independent regime or the audit governing regulations.

In accordance with legal requirements, the Company's annual financial statements detail the fees paid to the Company's external auditor for all audit and non-audit services rendered.

The Company's governing bodies pay particular attention to ensuring the independence of financial analysts, investment banks and rating agencies.

In 2018, the Audit and Control Committee duly complied with the Board of Director's Regulations regarding the external auditors aimed at maintaining their independence, as stated in the preceding paragraphs.

C.1.31 State whether the company changed its external auditor during the year. If so, please identify the incoming and outgoing auditor:

Yes 🗌	No X
Outgoing auditor	Incoming auditor
Remarks	

If there were any disagreements with the outgoing auditor, please provide an explanation:

Yes 🛛

Explanation of disagreements	

C.1.32 State whether the audit firm provides any non-audit services to the company and/or its Group and, if so, the fees paid and the corresponding percentage of total fees invoiced to the company and/or Group:

No

No X

	Company	Group	Total
		Companies	
Amount invoiced for non-audit services	601	165	766
(thousand euros)			
Amount invoiced for non-audit services/Amount for audit work (in	73.65	27.59	54.17
%)			

Remarks

C.1.33 State whether the auditors' report on the financial statements for the preceding year contains a qualified opinion or reservations. If so, please explain the reasons given by the chairman of the audit committee to explain the content and extent of the aforementioned qualified opinion or reservations.

Yes 🗌 🛛 N

No X

Explanation of reasons

C.1.34 State the number of consecutive years the current audit firm has been auditing the financial statements of the company and/or group.

Furthermore, state the number of years audited by the current audit firm as a percentage of the total number of years that the financial statements have been audited:

	Individual	Consolidated
Number of consecutive years	6	6

	Individual	Consolidated
Number of years audited by the current audit	100.00	100.00
firm/number of fiscal		
years the company has been audited		
(by %)		

Remarks

C.1.35 State whether there is a procedure whereby directors have the information necessary to prepare the meetings of the governing bodies with sufficient time and provide details if applicable:

Yes X	No 🗌
-------	------

Explanation of procedure
Pursuant to section 22 of the Board of Directors' Regulation, the agenda
of Board meetings will clearly indicate any points regarding which the
Board of Directors must take adopt decision or a resolution so that the
directors may examine or gather, in advance, the information required
for the adoption thereof. All information referring to the proposals to
be presented to directors will be available to them forty-eight (48) hours
in advance.
The advance information sent to directors during the financial year 2018

The advance information sent to directors during the financial year 2018 was generally sent to the directors one week in advance of the meetings.

C.1.36 State whether the company has established rules whereby directors must provide information regarding and, if applicable, resign, in circumstances that may damage the company's standing and reputation. If so, provide details:

Yes X	No 🗌
-------	------

Explain the rules
Directors must tender their resignation to the Board and, if the Board of Directors considers it appropriate, formally resign (section 21 of the Board Regulations) in the following cases:
 When they find themselves in a situation of conflict of interests or a prohibited situation as provided for by law;
- When they are prosecuted for an alleged criminal act or are subject to disciplinary proceedings for serious or very serious misconduct instituted

by the supervisory authorities;

- When their continued presence on the Board may jeopardize the Company's interests or when the reasons for which they were appointed cease to exist. The above circumstance shall be deemed to occur in the case of proprietary directors when the total shareholding they own or whose interests they represent is disposed of or when the reduction of such shareholding requires a reduction in the number of relevant proprietary directors.

C.1.37 State whether any member of the Board of Directors has notified the company that he or she has been tried or notified that legal proceedings have been filed against him or her, for any offences described in Article 213 of the LSC:

Yes 🗌

Name of director	Criminal charge	Remarks

No XD

State whether the Board of Directors has examined the case. If so, explain in detail the decision taken as to whether the director in question should continue in his or her post or, if applicable, describe any actions taken by the Board up to the date of this report, or which it intends to take.

Yes 🗌 No 🗌

Decision/Action taken	Explanation

C.1.38 Detail any material agreements entered into by the company that come into force, are modified or are terminated in the event of a change in control of the company following a public takeover bid, and their effects.

Debentures and other loans

The terms and conditions of the bonds include a clause on change of control (at the option of the bondholders), which implies an early redemption.

Regarding the bonds issued under the EMTN Programme, the put option can only be activated if a change of control takes place and the credit rating is lowered due to a change of control (as defined in the terms and conditions of the EMTN Programme). Regarding the convertible bonds, the put option can only be activated if a change of control takes place or if an event which triggers the offer takes place (as defined in the terms and conditions of the convertible bonds).

In both clauses, a change of control is defined as the acquisition of over 50% of the voting rights of the parent company or the right to appoint or remove all or most of the Board members of the parent company.

Loans and credit policies

The syndicated financing includes a clause on early termination due to a change of control. Regarding the syndicated financing arranged by Cellnex Telecom, S.A., the triggering event is at the parent company level and, for the syndicated

financing formalised through Cellnex Switzerland, the triggering event is at the level of that company and its subsidiary, Swiss Towers. In both cases, the change of control event is activated when a third party, on its own or with others, acquires 50% of the shares with voting rights or obtains the right to appoint or remove most of the Board members of the relevant company.

Acquisition of infrastructure

Regarding the Group's infrastructure acquired by the mobile telecommunications operators, the agreements signed with the sellers include the change of control events which establish that, if the seller's competitor becomes a controlling shareholder at the relevant company (where the control is defined as (i) more than 50% of the shares with voting rights or (ii) the right to appoint or remove most of the Board members), the seller is entitled to repurchase that infrastructure. Moreover, that repurchase right can also be granted if the seller's competitor acquires a significant part of the shares or obtains voting or governing rights which can be exercised in a way that can negatively affect the seller's interests. The change of control events can be activated by both Cellnex Telecom and at Group company level.

C.1.39 Identify individually for director, and generally in other cases, and provide detail of any agreements made between the company and its directors, executives or employees containing indemnity or golden parachute clauses in the event of resignation or dismissal or termination of employment without cause following a takeover bid or any other type of transaction.

Number of beneficiaries 2	
Type of beneficiary CEO and Senior Management	Description of agreement

The executives have signed agreements with the company that contain compensation clauses.

In general terms, the contracts' compensation clause provides for the payment of compensation to the executive in the event of unfair dismissal. The compensation is the greatest of the following amounts:

a) compensation equivalent to one year's salary, taking into consideration the annual gross fixed remuneration in cash received at the time the employment relationship is terminated, as well as the annual gross variable remuneration received by the executive in the 12 months immediately before the effective cessation of the provision of their services; or b) the compensation established by current employment legislation.

In the case of the Chief Executive Officer and other members of senior management, the compensation clause in the contracts provides for the payment of compensation in favour of the

executive in the event of (i) unfair dismissal or (ii) unilateral termination of the contract by the manager due to serious breach by the company of the obligations set out in the contract, substantial modification of their duties without consent, change in control of the company in the sense provided for in Section 42 of the Commercial Code and similar circumstances.

For the Chief Executive Officer the compensation would consist of two years' fixed and variable remuneration.

State if these contracts have been communicated to and/or approved by management bodies of the company or of the Group. If they have, specify the procedures, events and nature of the bodies responsible for their approval or for communicating this:

	Board of Directors	General Shareholders'
		Meeting
Body authorising the severance	YES	
clauses		

	YES	NO
Are these clauses notified to the General Shareholders'		Х
Meeting?		

Remarks
After a report from the Nominations and Remuneration Committee, the
Board approved the essential conditions for Senior Management.

C.2 Committees of the Board of Directors

C.2.1 Provide details of all committees of the Board of Directors, their membership, and the proportion of executive, proprietary, independent and other external directors that comprise them:

EXECUTIVE COMMITTEE

Name	Post	Category

% of executive directors	
% of proprietary directors	
% of independent directors	
% of external directors	

Remarks

Explain the duties exercised by this committee, other than those that have already been described in Section C.1.10, and describe the rules and procedures it follows for its organisation and function. For each one of these functions, briefly describe its most important actions during the year and how it has exercise in practice each of the functions attributed thereto by law, in the Articles of Association or other corporate resolutions.

AUDIT COMMITTEE

Name	Post	Category
MR LEONARD PETER SHORE	MEMBER	INDEPENDENT
MR BERTRAND BOUDEWIJN KAN PETER SHORE	PRESIDENT	INDEPENDENT
MS ELISABETTA DE BERNARDI DI VALSERRA	MEMBER	PROPRIETARY
MS ANNE BOUVEROT	MEMBER	INDEPENDENT

% of proprietary directors	25.00
% of independent directors	75.00
% of external directors	

Remarks	

Explain the duties exercised by this committee, describe the rules and procedures it follows for its organisation and function. For each one of these functions, briefly describe its most important actions during the year and how it has exercise in practice each of the functions attributed thereto by law, in the Articles of Association or other corporate resolutions.

NOTE OF CLARIFICATION AP. C.2.1.

Identify the directors who are member of the audit committee and have been appointed taking into account their knowledge and experience in accounting or audit matters, or both, and state the date that the Chairperson of this committee was appointed.

Name of directors with experience	MR BERTRAND BOUDEWIJN KAN
	MS ELISABETTA DE BERNARDI DI VALSERRA
Date of appointment of the chairperson	16/02/2017

Remarks

APPOINTMENTS AND REMUNERATION COMMITTEE

Name	Post	Category
MR GIAMPAOLO ZAMBELETTI ROSSI	CHAIRMAN	INDEPENDENT
MR PIERRE BLAYAU	MEMBER	INDEPENDENT
MR JOHN BENEDICT MCCARTHY	MEMBER	PROPRIETARY
MS MARIETA DEL RIVERO BERMEJO	MEMBER	INDEPENDENT
MS MARÍA LUISA GUIJARRO PIÑAL	MEMBER	INDEPENDENT

% of proprietary directors	20%	
% of independent directors	80%	
% of external directors		
Remarks		

Explain the duties exercised by this committee, describe the rules and procedures it follows for its organisation and function. For each one of these functions, briefly describe its most important actions during the year and how it has exercise in practice each of the functions attributed thereto by law, in the Articles of Association or other corporate resolutions.

NOTE OF CLARIFICATION AP. C.2.1.

APPOINTMENTS COMMITTEE

Name	Post	Category

% of proprietary directors	
% of independent directors	
% of external directors	

Remarks	

Explain the duties exercised by this committee, describe the rules and procedures it follows for its organisation and function. For each one of these functions, briefly describe its most important actions during the year and how it has exercise in practice each of the functions attributed thereto by law, in the Articles of Association or other corporate resolutions.

REMUNERATION COMMITTEE

Name	Post	Category

% of proprietary directors	
% of independent directors	
% of external directors	

Remarks	

Explain the duties exercised by this committee, describe the rules and procedures it follows for its organisation and function. For each one of these functions, briefly describe its most important actions during the year and how it has exercise in practice each of the functions attributed thereto by law, in the Articles of Association or other corporate resolutions.

COMMITTEE

Name	Post	Category

% of executive directors	
% of proprietary directors	
% of independent directors	
% of other external directors	

Remarks

Explain the duties exercised by this committee, describe the rules and procedures it follows for its organisation and function. For each one of these functions, briefly describe its most important actions during the year and how it has exercise in practice each of the functions attributed thereto by law, in the Articles of Association or other corporate resolutions. C.2.2 Complete the following table with information regarding the number of female directors who were members of Board committees at the close of the past four years:

		Number of female directors				
		Y	ear t	Year t-1	Year t-2	Year t-3
		9	2018	2017	2016	2015
		Nu	nber %	Number %	Number %	Number %
Executive committee						
Audit committee	2	-	50.00%	0.00%	0.00%	0.00%
Appointments and remuneration committee	2	-	40.00%	1 - 25.00%	0.00%	0.00%
Appointments committee						
Remuneration committee						
committee						

Remarks	

C.2.3 State, where applicable, the existence of any regulations governing Board committees, where these regulations may be found, and any amendments made to them during the year. Also state whether any annual reports on the activities of each committee have been voluntarily prepared.

The Board Committees do not have their own regulations and their functioning is regulated by the Board of Directors' Regulations, which are available on the company's website.

Each of these committees has drawn up an activity report for 2018, which is available on the company's website.

D RELATED-PARTY AND INTRAGROUP TRANSACTIONS

D.1 Describe, if applicable, the procedure for approval of related-party and intragroup transactions.

Pursuant to Section 4 of the Board of Directors' Regulations, the board will have the authority to approve operations which the company conducts with directors, significant shareholders,

shareholders with board representation or other persons related thereto, except when these fulfil the three following conditions:

1) They are carried out by virtue of contracts, the conditions of which are standardized and apply in masse to most customers.

2) They go through at market prices, generally set by the person supplying the goods or services.

3) Their amount is no more than 1% of the group's annual revenues.

Furthermore, section 33 of the mentioned regulations establishes that:

The Board of Directors formally reserves the right to know about any important transaction by the company with a significant shareholder.

With regard to ordinary transactions, the general authorization for the line of operations and their conditions of execution will suffice.

D.2 Describe any transactions which are significant, either because of the amount involved or subject matter, entered into between the company or entities within its group and the company's significant shareholders:

Name of significant shareholder	Name of company within the group	Nature of the relationship	Type of transaction	Amount (thousand euros)
ABERTRIS INFRAESTRUC TURAS, S.A.	CELLNEX TELECOM, S.A.	CONTRACTUA L	DIVIDENDS AND OTHER DISTRIBUTED PROFITS	3,533
CONNECT	CELLNEX TELECOM, S.A.	CONTRACTUA L	DIVIDENDS AND OTHER DISTRIBUTED PROFITS	3,706
BLACKROCK, INC.	CELLNEX TELECOM, S.A.	CONTRACTUA L	DIVIDENDS AND OTHER DISTRIBUTED PROFITS	1,453
THREADNEEDL E ASSET MANAGEMEN T LTD	CELLNEX TELECOM, S.A.	CONTRACTUA L	DIVIDENDS AND OTHER DISTRIBUTED PROFITS	1,211
CRITERIA CAIXA, S.A.U.	CELLNEX TELECOM, S.A.	CONTRACTUA L	DIVIDENDS AND OTHER DISTRIBUTED PROFITS	1,453

Remarks

D.3 Describe any transactions that are significant, either because of their amount or subject matter, entered into between the company or entities within its group and directors or managers of the company:

Name of director or manager	Name of the related party	Relationship	Type of transaction	Amount (thousand euros)

Remarks	

- D.4 Report any material transactions carried out by the company with other entities belonging to the same group, provided that these are not eliminated in the preparation of the consolidated financial statements and do not form part of the company's ordinary business activities in terms of their purpose and conditions.
- In any event, note any intragroup transaction conducted with entities established in countries or territories which are considered tax havens:

Name of entity within the group	Brief description of the transaction	Amount (thousand euros)

Remarks At 31 December 2018 and 31 December 2017, the Cellnex Group did not maintain any assets or liabilities of a large amount with associates. Moreover, no transactions of a large amount were made with associates in 2018 and 2017.

D.5 State the amount of any transactions conducted with other related parties that have not been reported in the previous sections.

Name of entity within the group	Brief description of the transaction	Amount (thousand euros)
Atlantia	Agreement whereby the Group can locate certain assets to provide telecoms infrastructure services to Italian toll roads under concession to Atlantia until 2038.	(1,847)
Hispasat, S.A.	Leasing of certain satellite transponder capacity	(7,057)

Remarks
In addition to the contracts stated above, no transactions of a large amount
were made with related parties in the year ending 31 December 2018 and 2017.

D.6 Describe the mechanisms in place to detect, determine and resolve potential conflicts of interest between the company and/or its group and its directors, senior management or significant shareholders.

In accordance with the Board of Directors' Regulations, directors and executives must report any conflicts of interest and abstain from participating or influencing the decision-making process on matters affected by the conflict. Directors (section 27 c) of the Board Regulations) must abstain from participating in discussions and votes regarding resolutions or decisions in which they or a related person has a direct or indirect conflict of interest. Resolutions or decisions that affect their status as directors, such as their appointment to or removal from positions in the governing body or other similar decisions, shall be excluded from the aforementioned obligation to abstain.

Additionally, Directors (section 27 (e) of the same Regulations) must adopt the necessary measures to avoid situations in which their interests, whether for their own account or for others, may conflict with the company's interests and their duties towards the company. The foregoing excludes the cases in which the company has provided its consent, pursuant to the terms set forth in section 230 of the Spanish Limited Liability Companies Law.

Directors (section 28 of the same Regulations) must advise the Board of Directors of any direct or indirect conflict that they or people related to them might have with the Company's interests. The director concerned will refrain from taking part in resolutions or decisions related to the operation to which the conflict refers. The votes of the directors affected by the conflict and who must abstain, will be deducted for the purposes of calculating the majority of votes needed. In particular, the duty to avoid conflicts of interest obliges directors to refrain from:

a) Carrying out transactions with the company, except when these are ordinary operations, carried out under standard conditions for customers, and are of little importance, understood as those operations whose information is not required to convey a faithful image of the entity's assets, financial situation and results.

b) Using the company's name or their status of director to unduly influence the conduct of private operations.

c) Using the company's assets, including its confidential information, for private purposes.

d)Taking advantage of the company's business opportunities.

e) Obtaining benefits or payments associated with the performance of their position from third parties other than the company or its Group, unless they are acts of mere courtesy.

f) Carrying out activities, for their own account or for others, that cause them to be in effective competition, whether real or potential, with the company or which, in any other way, cause a permanent conflict with the company's interests.

In July 2016 Cellnex's Board of Directors approved a new Internal Code of Conduct (ICC) adapted to the requirements of the European Regulation on market abuse. With regard to conflicts of interest, the ICC establishes:

Principles of action

In any situation involving a "Conflict of Interest" (being a clash between the interests of the Company and the personal interests of the Affected Person), Affected Persons shall act in accordance with the following principles:

(i) Independence.

They must act at all times with loyalty to the Company, irrespective of their own interests or those of third parties.

(ii) Abstention.

They must refrain from intervening or influencing in the taking of decisions concerning matters affected by the conflict.

(iii) Confidentiality.

They shall refrain from accessing confidential information which may have a bearing on the aforesaid conflict.

Notification of Conflicts of Interest

Affected Persons shall notify the General Secretary's Office of any possible Conflicts of Interest to which they are subject by their family relationships, their personal holdings, their activities outside the Company, or on any other grounds.

It shall be considered that there is no Conflict of Interests owing to family relationships when said relationship is beyond the fourth degree of consanguinity or the second degree of affinity.

It shall be considered that there is a possible Conflict of Interests derived from personal holdings when said holdings arise in relation to a company in which the Affected Person holds a management post or has a significant stake (which is understood to mean a total stake, direct or indirect, in excess of twenty per cent of its total issued share capital).

Affected Persons must ensure that the information is kept up to date, reporting any modification to or termination of previously communicated situations, as well as the emergence of any new possible Conflicts of Interest.

Communications must be issued without delay once the current or possible situation of Conflict of Interest is recognised, prior to taking any decision which may be affected by the possible Conflict of Interest.

Members of the Board of Directors

Members of the Board of Directors In addition to the foregoing, the members of the Company's Board of Directors shall be subject to the provisions of the applicable corporate regulations and internal Company's rules.

D.7 Is there more than one company in the group listed in Spain?

Yes 🗌 No X🗌

Identify the other companies that are listed in Spain and their relationship to the company:

Identity and relationship with other listed group companies

State if the respective areas of activity and business relationships between the listed companies have been defined publicly and precisely, as well as between the subsidiary and other members of the group;

No 🗌

Describe the business relationship between the parent and subsidiary listed companies as well as between the subsidiary and other members of the group

Identify measures taken to resolve potential conflicts of interest between the listed subsidiary and the other group companies:

Measures taken to resolve potential conflicts of interest

E RISK MANAGEMENT AND CONTROL SYSTEMS

E.1 Explain the scope of the company's Risk Management and Control System, including tax compliance risk.

The Risk Management System works in a comprehensive and continuous way, consolidating by subsidiary / geographical area and by support area at corporate level.

The risk management model implemented has been approved and is monitored by the Audit and Control Committee, and is applicable to all business and corporate units in countries where the Cellnex Group operates.

To identify the risks, defined guidelines approved by the Audit and Control Committee are in place. Each corporate area is responsible for identifying, assessing and monitoring the inherent and residual risks, and supervising and implementing control measures to mitigate such risks.

The risk map is approved and reviewed by the Audit and Control Committee, which informs the Board of Directors and is cross-checked and implemented by the Management Committee.

E.2 Identify the bodies within the company responsible for creating and executing the Risk Management and Control System, including tax compliance risk.

The following bodies are responsible for defining, executing and monitoring the risk management system:

- The Board of Directors: the highest body responsible for defining the risk control strategy and policy.
- The Audit and Control Committee: Designated as such by the Board of Directors, its role is to monitor the effectiveness of the risk management model and the information supplied to third parties regarding the system, making sure that the risk management system is able to identify, manage, prioritize, control, monitor and provide complete information on risks.
- Risk Control: is responsible for preparing and updating risk management policies, setting out mechanisms and methodologies to identify and assess risks, updating risk mapping, implementing a system for monitoring and Communications to the highest level of company governance and review the controls that mitigate the identified risks.
- Senior Management Committee: Is responsible for risk management included in the implementation of the defined risk policies, the approval

of risk maps, the assigning of responsibilities, the implementation of control activities and action plans as well as the monitoring of existing risks in its area of responsibility.

- Managers: Each area manager is responsible for identifying their risks and informing the Risk Control in a timely fashion. Likewise, he or she is responsible for identifying and implementing control activities aimed at mitigating risks.
- E.3 State the primary risks, including tax compliance risks, and those deriving from corruption (with the scope of these risks as set out in Royal Decree Law 18/2017), to the extent that these are significant, which may affect the achievement of business objectives

The main risks which may prevent the company from achieving its targets are:

- Strategic elements, such as mergers between telecommunications operators, emergenceof new competitors, restrictions on growth in regulated markets.
- Compliance following changes in fiscal, legal or environmental law or being subject to litigation or other judicial processes.
- Financial as a result of customers defaulting on payments, access to financing, fluctuations in the stock market price.
- Operatives derived from the integration and optimization of acquisitions, increase in exposure of information systems, emergence of alternative technologies, capacity to attract and retain qualified personnel.
- E.4 State whether the entity has a risk tolerance level, including tolerance for tax compliance risk.

The levels of tolerance are defined in the risk assessment matrix.

For the identified risks each person responsible will evaluate the possible impact of such risks should these occur and classify them as low, medium, large or critical depending on their economic impact, implications for the organisation and impact on reputation. Following this the possibility of the risk actually occurring will be evaluated. This possibility is classifies as unlikely, possible, probable and almost certain. The combination of impact and probability leads to risk prioritization.

E.5 State which risks, including tax compliance risks, have materialised during the year.

The main risks which materialised during the year were as follows:

- Regulatory changes. The CNMC (Spanish Competition Commission) initiated public consultation to review the wholesale market for the television broadcast carrier service. The proposed obligations to be imposed on Cellnex are similar to those at present, so no relevant changes are expected. The consultation has been answered but no decision has yet been made.
- Some Group clients wished to renegotiate their agreements or amend the current contractual agreements in a negative way. Some clients suggested the possibility of renegotiating their current contracts downwards. We answered that this was not possible since the current prices conform to the regulatory framework and to market prices.

- Advertising revenue performance in the media sector, especially TV, Internet and radio. Conflict with the CNMC due to potential abuse of a dominant position by the large television groups, to the detriment of the other television companies. This has not yet been resolved but it should not have an impact on Cellnex.
- Increase in competition in the acquisition of assets and companies within the context of the Group's business expansion.
- E.6 Explain the response and monitoring plans for all major risks, including tax compliance risks, of the company, as well as the procedures followed by the company in order to ensure that the board of directors responds to any new challenges that arise.

The risk management model establishes the response and supervision plans for the main risks based on their assessment.

The risk maps and the risks considered to be a priority are reviewed by the Audit and Control Committee, which, in turn, informs the Board of Directors and notifies it if there are changes to any of the risks not defined as a priority. All the areas also carry out their own risk management.

To reduce exposure to risks such as the risks of sharing infrastructure, regulatory changes, technological advances and the development of alternative technology not used at present, an increase in competition, etc., the Group continues with its selective internationalisation, diversification and growth policy, fostering understanding with the Public Administrations to develop infrastructure and continuing with the efficiency plan to optimise operating expenses and investments.

F INTERNAL RISK MANAGEMENT AND CONTROL SYSTEMS RELATED TO THE PROCESS OF PUBLISHING FINANICAL INFORMATION (ICFR)

Describe the mechanisms comprising the System of Internal Control over Financial Reporting (ICFR) of your company.

F.1 Control environment

Report on at least the following, describing their principal features:

F.1.1. The bodies and/or departments that are responsible for (i) the existence and maintenance of an adequate and effective ICFR; (ii) their implementation; and (iii) their supervision.

Internal Control over Financial Reporting (ICFR) at Cellnex forms part of its general internal control system and consists of a set of processes which the Board of Directors, the Audit and Control Committee, management and staff carry out to provide reasonable assurance of the reliability of the financial information reported to the market.

The 'Model for the Organisation and Monitoring of the ICFR' at Cellnex (hereinafter 'ICFR Organisation Model') establishes that the Board of Directors is the highest authority responsible for the supervision of the internal information systems, as well as the Risk Control and Management Policies. In addition, the Sections and the Board Regulations state, amongst other things, the following responsibilities:

-- Defining general company policies and strategies, as well as the corporate governance policies of the organisation.

-- The preparation and approval of annual accounts and any other report or information required by law.

-- The financial information that, due to its status as a listed company, the company must periodically publish.

Definition of the Risk Control and Management Policy, including taxation risks, as well as supervising internal information and control systems.

--The supervision of the correct functioning and actions of the delegated bodies, amongst which there is the Audit and Control Committee and designated directives.

According to the Board of Directors' Regulation (section 15), there are amongst the basic responsibilities of the Audit Control Committee (hereinafter the AAC):

. The supervision of the preparatory process and presentation of mandatory financial information, as well as its integrity.

. The supervision of the efficiency and suitability of internal control and risk evaluation in Cellnex as well as the best monitoring and control measures to avoid committing criminal offences and for risk management systems, including fiscal risk and the systems in place to manage compliance with all applicable legislation.

. Discussion with the account auditor of the significant weaknesses of the internal control system detected during the auditing process.

. The supervision of internal auditing services, ensuring their independence and making sure that the recommendations and suggested corrective measures be considered by the management.

Cellnex Internal Audit is in turn responsible for supervising ICFR in delegation from the Audit and Control Committee with the Finance and Corporate Development Department responsible for its design, maintenance and implementation.

- F.1.2. State whether the following are present, especially if they relate to the creation of financial information:
 - Departments and/or mechanisms in charge of: (i) design and review of corporate structure; (ii) clear definition of lines of responsibility and authority with an adequate distribution of tasks and functions; and (iii) assurance that adequate procedures exist for proper communication throughout the entity.

The Cellnex Board of Directors assigns the responsibility of the design and review of the organisational structure related to the preparation of the financial information to Organisation and General Services and to Finance and Corporate Development. From these guidelines the general structures and distribution of responsibilities and the procedure to design, review, update and inform on these are defined; this process being documented in the form of organisational structure charts and process models and its associated regulations which form part of the policy catalogue of Cellnex.

Cellnex has an internal organisational chart which covers all areas and which is basically divided according to department (including those departments involved in preparing, analyzing and supervising financial information). This organisational chart indicates responsibilities up to a certain management level and is supplemented by other more detailed organisational charts at departmental level.

Regarding to the preparation process of financial information, in addition to the detailed organisational charts and with the aim of assigning responsibilities, there is the ICFR Organisational Model, developed by the Department of Consolidation and Financial Reporting, part of the Finance and Corporate Development department, and which is submitted to the AAC for approval.

• Code of conduct, the body approving this, degree of dissemination and instruction, including principles and values, (state if there is specific mention of transaction recording and creation of financial information), a body charged with analysing breaches and proposing corrective actions and sanctions.

Cellnex has a Code of Conduct (Code of Ethics) approved by Cellnex Telecom, S.A.'s Ethics and Compliance Committee that is made up from Internal Audit, the Legal department, Resources department, the Company Secretarial department, and the Regulation department, and this has been communicated to the employees and is available on the corporate intranet. Specific training for employees is being planned.

The main values and principles set out in the Code of Ethics are: integrity, honesty, transparency and good faith. The Code of Ethics includes among its fundamental principles the commitment to offer financial information that reflects the a fair view of the economic and financial situation in compliance with generally accepted accounting principles and international financial reporting standards applicable, and the responsibility of its employees and management to ensure this is so, both by correctly carrying out their functions and by notifying the management bodies of any circumstance which might affect this commitment.

The body responsible for analyzing breaches and proposing corrective actions and sanctions is the Ethics and Compliance Committee.

• Whistleblower channel, that allows notifications to the audit committee of irregularities of a financial and accounting nature, in addition to potential breaches of the code of conduct and unlawful activities undertaken in the organisation, reporting, as the case may be, if this is of a confidential nature.

Cellnex has and promotes the use of communications channels concerning possible non-conformities with the Ethics Code and other irregular activities in the organisation, especially from a financial and accounting point of view, informing the Ethics and Compliance Committee in all cases.

As stated in the Ethics Channel Policy, which regulates the procedure, scope and application of the reports received, the latter can be communicated via a communications form, either by post or email, maintaining the confidentiality at all times.

Any communications will be received, analysed and followed up by the Ethics and Compliance Committee, and this committee will periodically inform the Nomination and Remuneration Committee and the Audit and Control Committee. From time to time the Ethics and Compliance Committee will inform the Nomination and Remuneration Committee and the Audit and Control Committee about the functioning of the Ethics Channel.

If reports have been received during the year, the Ethics and Compliance Committee will produce an annual report on the communications received, to facilitate the analysis of the functioning of the 'whistle-blowing' channel.

• Training and periodic refresher programmes for staff involved in the preparation and revision of financial information, as well as assessment of the ICFR (Internal Control System for Financial Information), that covers at least accounting rules, audits, internal control and risk management.

Regarding training programs and the periodic updating of elements which can affect the preparation and publication of financial information, Cellnex believes the continuous development and training of its staff and management to be key. In this regard, Cellnex also considers that complete and up-todate training on accounting regulations, the rules for preparing financial information, the regulations on capital markets, taxation and internal control is necessary to

the regulations on capital markets, taxation and internal control is necessary to ensure that the information reported to the market is reliable and in accordance with regulations.

Regarding the preparation and review of the financial information, during 2018 Cellnex implemented training plans based on the needs identified by the department of Consolidation and Accounting Regulation in relation to:

• New accounting, tax, capital markets and internal control regulations, adopted by the European Union and applicable to Cellnex.

- Changes in reporting methodology and / or information systems.
- Individual initiative from the team members of the department of Consolidation and Accounting Regulation.

Once the needs of these areas have been identified, the appropriate training activities are designed and put into effect to cover annual training objectives on these matters.

Cellnex carried out training activities during 2018 using external experts and internal training sessions, covering personnel involved in preparing and reviewing financial information. The training areas on which most emphasis was placed during 2018 relate to accounting, tax and financial matters

which could have the greatest impact on the preparation of Cellnex's consolidated financial information, particularly in changes to the fiscal and accounting changes at both national and international levels and with the year's updates concerning EU-IFRS.

Cellnex has an on-line training platform where both technical training for specific work groups and a more overall training can be accessed on a voluntary and, in some cases, mandatory basis.

- SAP RE IFRS 16 Module Spain, Italy, France and Switzerland
- SAP RE General Intensive on-the-job post go-live training IFRS 16 Module – Spain and Italy
- SAP RE Owner management France and Switzerland
- IFRS 16 Leases

Additionally, the Consolidation and Financial Reporting department has subscriptions to a number of publications and journals on accounting and financial matters and to the website of the International Accounting Standards Board which regularly sends new developments and other communications of interest which are analysed and reported to ensure they are taken into consideration when preparing Cellnex's financial information.

F.2 Assessment of financial information risks

Report on at least the following:

- F.2.1. The main characteristics of the risk identification process, including error and fraud risk, as regards:
 - Whether the process exists and is documented.
 - If the process covers all of the objectives of financial information, (existence and occurrence; completeness; valuation; delivery; breakdown and comparability; and rights and obligations), whether it is updated and with what frequency.
 - The existence of a process for identifying the scope of consolidation, taking into account, among other factors, the possible existence of complex company structures, shell companies, or special purpose entities.
 - If the process takes into account the effects of other types of risk (operational, technological, financial, legal, tax, reputational, environmental, etc.) to the extent that they affect the financial statements.
 - The governing body within the company that supervises the process.

Cellnex has a Risk Control and Management Policy that establishes the basic principles and the general framework for the control and management of all types of risks which are faced. In this manner Cellnex identifies and updates the principle risks organizing adequate information and internal control systems and performing monitoring functions.

The Internal Control and Risk Management Manual of the ICFR (hereafter Risk Management Manual) describes and formalises Cellnex's internal control and risk management model with regards to the ICFR and establishes mechanisms used to determine the risks in this area, the key business processes along with the practical and operative documentation for this internal control model.

During the process of the drawing up and issuing financial information this manual sets out what financial information it refers to as well as the methodology for defining it. Furthermore, guidelines are established to determine whether the process covers all financial reporting objectives, (existence and occurrence; completeness; valuation; presentation, disclosure and comparability; and rights and obligations), is updated and with what frequency.

Cellnex has identified the relevant business processes together with their inherent risks and has designed a Risk and Controls Matrix that aims to identify the main risks, based on which control activities have been designed, such that when adequately complied with, true and reliable financial information can be obtained.

The Department of Consolidation and Accounting Regulation is entrusted with identifying and documenting risks of error in the financial information; the process is supplemented by Internal Audit, which considers identified risks of error in relation to the group's overall Risk Map (which takes into account both financial and non-financial risks). The entire process is ultimately overseen by the Audit and Control Committee.

The Cellnex Audit and Control Committee is responsible for supervising the risk control systems with the support from Internal Audit.

F.3 Control activities

Report on whether the company has at least the following, describing their main characteristics:

F.3.1. Review and authorisation procedures for financial information published by the stock markets and a description of the ICFR, indicating those responsible, as well as documentation describing the flow of activity and controls (including those relating to the risk of fraud) of the various types of transactions which may materially affect the financial statements, including financial closing procedures and the specific review of judgements, estimates, valuations and relevant forecasts.

Cellnex has a Regulated Information Reporting Manual, duly approved by the ACC, where the process for preparing and approving the financial information and the description of the ICFR to be published in the market and to investors is detailed. This manual sets out the criteria to identify relevant public financial information, this being as follows:

- Regular reporting obligations (RRO):
 - o Quarterly financial report.
 - o Half year financial report.
 - o Annual financial report and Annual Corporate Governance Report (ACGR)
- Annual report on remuneration policy for directors (ARR)
- Significant Events

Cellnex's Manual for the Issue of Regulated Information also details the departments involved in preparing, review and authorisation of the financial information and their respective responsibilities from the year end accounting processes to the publication of the relevant facts. In particular, for each set of regulated financial information to be published for the market there is a procedure for its preparation and review that requires completing questionnaires for the internal control of regulated information to ensure a reasonable security in the reliability of the entities financial statements.

Following the Manual for the Issue of Regulated Information and completing specific questionnaires for internal control is obligatory and subject to review by the internal Cellnex auditor.

On the matter of descriptive documentation regarding flows in activities and controls of the different transactions that can materially affect the financial statements, Cellnex has a ICFR Organisational Model that structures the specific mechanisms set up to maintain an internal control environment that favours the generation of complete financial information that is reliable and timely and anticipates the existence of possible irregularities as well as ways in which to detect and remedy these. Cellnex has developed procedures for those processes that are considered material and relevant as concerns

their potential impact on the financial information to be published, as detailed below:

- Revenue recognition and accounts receivable
- Fixed assets and investments
- Purchases and accounts payable
- Staff costs
- Judgements and estimates
- Month end accounting, consolidation and financial reporting
- Cash and borrowings
- Taxes

Individual and consolidated financial statements, six-monthly financial reports and the financial information in the quarterly interim statements of Cellnex are prepared and reviewed by Finance and Corporate Development prior to submission to the Audit and Control Committee. Here the procedures included in the Emission of Regulated Information Manual will be applied as a prior step to a submission of the information to Cellnex Board of Directors for final approval.

Cellnex has descriptions of controls over activities and controls directly related to transactions that might have a material impact on the financial statements, to mitigate the risk of material error in the information reported to the markets. These descriptions are documented in the 'ICFR Risk and Control Matrix' and contain information on what the controls should consist of, the reason these are carried out, who should carry them out, how often, and other information on what information systems or what operations carried out by third parties are important for the effectiveness of the control operation in question. The controls cover areas such as income generation, investment and

expenditure on concessions, acquisitions and subsequent valuation of other assets, analysis of the recoverability of investments, recording of taxation of profits or the correct presentation of financial instruments and of the financing operations of Cellnex.

In relation to the relevant judgements and estimations made, Cellnex reports any areas of particular uncertainty that it considers especially pertinent in its consolidated financial statements. The specific review and approval of the relevant judgements, estimates, assessments and projections as well as the key assumptions used for calculating them, with a material impact on the consolidated financial statements, are made by Finance and Corporate Development and, where applicable, by the managing director. The most significant ones, such as the monitoring of asset values and hedging policies will be treated and reviewed by the ACC before submitting them for the Board's approval.

F.3.2. Internal IT control policies and procedures (access security, change controls, their operation, operational continuity, and segregation of duties, among others) which support relevant processes within the company and relate to the creation and publication of financial information.

Cellnex uses information systems to keep adequate records and monitor Its operations and, therefore, their proper operation is a key element and one that is particularly emphasized by Cellnex. Specifically, the Consolidation and Reporting SAP BPC system has been implemented in all the Group's companies in Spain. The process of segregation of systems with its parent company Abertis was also completed during 2016.

Regarding the companies outside of Spain the database is fed through loading files which are prepared in the relevant foreign subsidiaries and sent back to the corporate offices in Spain for loading into the system. During 2018, SAP BPC has been installed in such foreign subsidiaries so that the charging to the consolidation system may be executed from each country. This process is expected to be completed during the second half of 2018. In respect of Galata - the Italian subsidiary - in the beginning of the year it was concluded the process for system segregation with their former parent Wind Telecomunicazioni and they have also started to work fully under SAP.

The Systems department, which forms part of the Organisation and Efficiency department, which in turn forms part of the Resources department is responsible for establishing the model of internal control over the information systems in those aspects relating to access security, segregation of duties (in coordination with the business areas and support areas) change control, apart from 47 carrying out monitoring activities for risks and controls derived from the externalisation of the systems.

F.3.3. Internal control policies and procedures intended to guide the management of subcontracted activities and those of third parties, as well as those aspects of assessment, calculation or evaluation entrusted to independent experts, which may materially affect financial statements.

Cellnex does however regularly use reports by independent experts to value its financial instruments and undertakings to employees. In addition, Cellnex maintains certain activities associated with accounting, payroll and the administration and maintenance of its corporate information systems subcontracted to an external supplier.

Cellnex has guidelines drawn up concerning the treatment of activities with third parties both in terms of hiring and the monitoring of results. These guidelines are detailed in the internal purchasing procedures.

The Finance and Corporate Development department carries out controls on the work of these experts to check:

- . The competence, capacity, accreditation and independence of these experts.
- . The validity of the data and methods used.
- . The reasonableness of the assumptions used, if applicable.

Certain control and risk management mechanisms have been established with the supplier to ensure that financial information derived from such activities is complete and correct, these include: a Management and Monitoring Committee for the contract, agreements in levels of service, risk indicators, service reports, measures

for technology security, external audits as well as contingency and continuity plans, amongst others.

F.4 Information and communication

State whether the company has at least the following, describing their main characteristics:

F.4.1. A specifically assigned function for defining and updating accounting policies (accounting policy area or department) and resolving doubts or conflicts arising from their interpretation, maintaining a free flow of information to those responsible for operations in the organisation, as well as an up-to-date accounting policy manual distributed to the business units through which the company operates.

The responsibility to define, maintain and update accounting policies within Cellnex falls upon the management of Consolidation and Financial Reporting.

The duties of the Consolidation and Financial Reporting department also include responding to accounting queries made by the various business units or other corporate areas of Cellnex.

Cellnex has an accounting policies manual, the Group Reporting and Accounting Principles Handbook (GRAPH) for the purposes of preparing financial statements under EU-IFRS which is drawn up by Corporate Management Control and regularly updated by it to include the rules applicable to the year. The auditing instructions sent by the external auditor to the auditors of the various group companies for the limited review or audit in each six-monthly and annual close respectively indicate that accounting principles on which they must carry out their work are those contained in the Cellnex GRAPH.

Any alterations that may take place are notified to the subsidiaries by e-mail. In any event, checks are performed to verify whether any new significant modifications have been made in the preceding quarter that might affect the preparation of consolidated annual financial information.

F.4.2. Measures for capturing and preparing financial information with consistent formats for application and use by all of the units of the entity or the group, and which contain the main financial statements and notes, as well as detailed information regarding ICFR.

Cellnex has various integrated platforms of financial information for recording transactions and preparing financial information for all of its subsidiaries (SAP BCP consolidation and reporting). The completeness and reliability of such information systems are validated using the general controls stated in section F.3.2.

The preparation of regulated financial information as well as the individual financial states Cellnex's national companies is centralised Finance and Corporate Development, so to guarantee homogeneous procedures in their preparation.

Every half year and yearend the 'Half year forms /Annual forms' are received, these bring together all the information necessary for the preparation of the group's consolidated financial information (summarised intermediary financial statements and annual accounts).

These 'six-monthly and annual forms' ensure uniformity of information:

. It is standard and uniform for all countries and businesses.

. It is prepared on the basis of Cellnex's accounting manual which is standard for all of the group companies.

. It includes applicable legal, tax, commercial and regulatory requirements.

The information in the monthly reports and FORMS 2018 is loaded directly by

the controllers.

F.5 Supervision of system performance

Describe at least the following:

F.5.1. The activities of the audit committee in overseeing ICFR as well as whether there is an internal audit function that has among its mandates support of the committee and the task of supervising the internal control system, including ICFR. Additionally, describe the scope of ICFR assessment made during the year and the procedure through which the person responsible prepares the assessment reports on its results, whether the company has an action plan describing possible corrective measures, and whether its impact on financial reporting is considered.

Cellnex already had a model for internal control over financial reporting, which was supervised in part by Abertis' corporate functions, to see through its commitment to complete and reliable financial information, and to comply with the fact that its previous main shareholder was also a listed company... The adaptation of this model to the specific needs of Cellnex as a listed entity have occupied the majority of the Audit and Control Committee's activities during this year. To this effect, the AAC has carried out the following ICFR-related activities in 2018:

- Monitoring of the degree of implementation and potential changes to Cellnex's ICFR model.
- Review of ICFR-related information in the Annual Corporate Governance Report.
- Review of the financial information reported by Cellnex to the market.
- Supervision and periodic analysis of the performance of the ICFR implementation, taking note of its degree of implementation and efficacy.
- Monitoring of the work performed by the Company's external auditors to find out the internal control weaknesses detected when executing their work and the relevant factors or incidents related to them.

The Audit and Control Committee has already approved the Internal Audit Plan for 2019, which includes the necessary actions to guarantee adequate supervision and evaluation of the plans throughout the year by regularly reporting the incidents detected and the necessary actions for improvement once checked with audited areas.

Cellnex has an Internal Audit function that reports to the CAC and, as indicated by the Cellnex Board of Directors Regulations and specifically the section that corresponds to the powers assigned to the Audit and Control Committee, has the main function o supervising the effectiveness of the company's internal controls and the internal auditing services, by verifying their suitability and integrity, and reviewing the appointment and replacement of the managers, as well as supervising the monitoring and control measures necessary for preventing criminal offences, the risk management systems, including tax-related ones, and the compliance management systems for any applicable legislation, and to discuss with the auditors any significant weaknesses in the internal control system detected while carrying out the audit.

During 2018 Internal Auditing developed various activities in key business process reviews and, as reported timely to the ACC, no significant weaknesses that could have a material impact on Cellnex's 2018 financial information have been identified; furthermore, necessary corrective actions to solve other future possible weaknesses have been carried out.

Likewise, as stated in section F.7.1, the external auditor has issued a report on the procedures agreed regarding the ICFR description made by Cellnex and which has not highlighted any material issues.

F.5.2. If there is a procedure by which the account auditor (in accordance with the contents of the Normas Técnicas de Auditoría (NTA) - "Auditing Standards"), internal auditor and other experts may communicate with senior management and the audit committee or senior managers of the company regarding significant weakness in internal control identified during the review of the annual accounts or any others they have been assigned. Additionally, state whether an action plan is available for correcting or mitigating any weaknesses found.

The discussion procedure for significant weaknesses identified in relation to internal control is based, in general terms, on regular meetings maintained by the various parties involved. In this regard, the Internal Audit function communicates, on a regular basis, its conclusions regarding internal control during the reviews of the SCIIF to the Finance and Corporate Development department and to the ACC. It also reports on its conclusions relating to the internal audit processes carried out during the year, along with the implementation state of the corrective action plans established.

In relation to the relationship with external auditors, as described in section 39 of the Cellnex Board of Directors Regulations, these are channelled through the Audit and Control Committee. To this effect and to comply with its responsibility in supervising the auditor's actions as well as receiving communications regarding potential weaknesses in internal controls identified during professional actions, should there be any, the Audit and Control Committee will periodically meet with the external auditor. These communications are recorded in the Audit and Control Committee's minutes and are monitored through Internal Audit functions.

In addition, Cellnex's external auditors have direct contact with the Chief Financial Officer and maintain periodic meetings both to obtain information necessary to carry out their work and to communicate any weaknesses detected.

F.6 Other relevant information

No additional aspects to describe have been identified.

F.7 External auditor's report

Report from:

F.7.1. If the ICFR information submitted to the markets has been subject to review by the external auditor, in which case the entity shall include its report as an attachment. If not, reasons why should be given.

Cellnex has submitted to the external auditor for review the ICFR information submitted to the markets for 2018. The scope of the review procedures of the auditor are performed in accordance with Circular E14/2013 of 19 July 2013, of the Spanish Institute of Certified Auditors, which sets out the guidelines for the audit report model in relation to the Internal Control over the Financial Reporting (ICFR) of quoted companies.

G EXTENT OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS

Specify the company's level of compliance with recommendations from the Unified Code of Good Governance.

In the event that a recommendation is not followed or only partially followed, a detailed explanation should be included explaining the reasons in such a manner that shareholders, investors and the market in general have enough information to judge the company's actions. General explanations are not acceptable.

1. That the Articles of Association of listed companies do not limit the maximum number of votes that may be cast by one shareholder or contain other restrictions that hinder the takeover of control of the company through the acquisition of shares on the market.

Complies $X \square$ Explanation \square

- 2. That when the parent company and a subsidiary are listed on the stock market, both should publicly and specifically define:
 - a) The respective areas of activity and possible business relationships between them, as well as those of the listed subsidiary with other group companies.
 - b) The mechanisms in place to resolve any conflicts of interest that may arise.

Complies \Box Complies Partially \Box Explanation \Box Not Applicable $X\Box$

- 3. That, during the course of the ordinary General Shareholders' Meeting, complementary to the distribution of a written Annual Corporate Governance Report, the chairman of the Board of Directors makes a detailed oral report to the shareholders regarding the most material aspects of corporate governance of the company, and in particular:
 - a) Changes that have occurred since the last General Shareholders' Meeting.
 - b) Specific reasons why the company did not follow one or more of the recommendations of the Code of Corporate Governance and, if so, the alternative rules that were followed instead.

4. That the company has defined and promoted a policy of communication and contact with shareholders, institutional investors and proxy advisors that complies in all aspects with rules preventing market abuse and gives equal treatment to similarly situated shareholders.

And that the company has made such a policy public through its web page, including information related to the manner in which said policy has been implemented and the identity of contact persons or those responsible for implementing it.

Complies X Complies partially Explanation

5. That the Board of Directors should not propose to the General Shareholders' Meeting any proposal for delegation of powers allowing the issuance of shares or convertible securities without pre-emptive rights in an amount exceeding 20% of equity at the time of delegation.

And that whenever the Board of Directors approves any issuance of shares or convertible securities without pre-emptive rights the company immediately publishes reports on its web page regarding said exclusions as referenced in applicable company law.

Complies $X \square$ Complies partially \square Explanation \square

- 6. That listed companies which draft reports listed below, whether under a legal obligation or voluntarily, publish them on their web page with sufficient time before the General Shareholders' Meeting, even when their publication is not mandatory:
 - a) Report regarding the auditor's independence.
 - b) Reports regarding the workings of the audit committee and the appointments and remuneration committee.
 - c) Report by the audit committee regarding related-party transactions
 - d) Report on the corporate social responsibility policy.

Complies $X\square$ Complies partially \square Explanation \square

7. That the company reports in real time, through its web page, the proceedings of the General Shareholders' Meetings.

Complies $X\square$ Explanation \square

8. That the audit committee ensures that the Board of Directors presents financial statements in the audit report for the General Shareholders' Meetings which do not have qualifications or reservations and that, in the exceptional circumstances in which qualifications may appear, that the chairman of the audit committee and the auditors clearly explain to the shareholders the content and scope of said qualifications or reservations.

Complies X Complies partially Explanation

9. That the company permanently maintains on its web page the requirements and procedures for certification of share ownership, the right of attendance at the General Shareholders' Meetings, and the exercise of the right to vote or to issue a proxy.

And that such requirements and procedures promote attendance and the exercise of shareholder rights in a non-discriminatory fashion.

Complies X Complies partially Explanation

- 10. That when a verified shareholder has exercised his right to make additions to the agenda or to make new proposals to it with sufficient time in advance of the General Shareholders' Meeting, the company:
 - a) Immediately distributes the additions and new proposals.
 - b) Publishes the attendance card credential or proxy form or form for distance voting with the changes such that the new agenda items and alternative proposals may be voted upon under the same terms and conditions as those proposals made by the Board of Directors.
 - c) Submits all of these items on the agenda or alternative proposals to a vote and applies the same voting rules to them as are applied to those drafted by the Board of Directors including, particularly, assumptions or default positions regarding votes for or against.
 - d) That after the General Shareholders' Meeting, a breakdown of the results of said additions or alternative proposals is communicated.

Complies 🛛 Complies Partially 🗋 Explanation 🖾 Not Applicable X🗋

11. That, in the event the company intends to pay for attendance at the General Shareholders' Meeting, it establish in advance a general policy of long-term effect regarding such payments.

Complies 🛛 Complies Partially 🗋 Explanation 🗋 Not Applicable 🛛

12. That the Board of Directors completes its duties with a unity of purpose and independence, treating all similarly situated shareholders equally and that it is guided by the best interests of the company, which is understood to mean the pursuit of a profitable and sustainable business in the long term, and the promotion of continuity and maximisation of the economic value of the business.

And that in pursuit of the company's interest, in addition to complying with applicable law and rules and in engaging in conduct based on good faith, ethics and a respect for commonly accepted best practices, it seeks to reconcile its own company interests, when appropriate, with the interests of its employees, suppliers, clients and other stakeholders, as well as the impact of its corporate activities on the communities in which it operates and the environment.

Complies $X\square$ Complies partially \square Explanation \square

13. That the Board of Directors is of an adequate size to perform its duties effectively and collegially, and that its optimum size is between five and fifteen members.

Complies $X \square$ Explanation \square

- 14. That the Board of Directors approves a selection policy for directors that:
 - a) Is concrete and verifiable.
 - b) Ensures that proposals for appointment or re-election are based upon a prior analysis of the needs of the Board of Directors.
 - c) Favours diversity in knowledge, experience and gender.

That the resulting prior analysis of the needs of the Board of Directors is contained in the supporting report from the appointments committee published upon a call from the General Shareholders' Meeting submitted for ratification, appointment or re-election of each director.

And that the selection policy for directors promotes the objective that by the year 2020 the number of female directors accounts for at least 30% of the total number of members of the Board of Directors.

The appointments committee will annually verify compliance with the selection policy of directors and explain its findings in the Annual Corporate Governance Report.

Complies X Complies partially Explanation

15. That proprietary and independent directors constitute a substantial majority of the Board of Directors and that the number of executive directors is kept at a minimum, taking into account the complexity of the corporate group and the percentage of equity participation of executive directors.

Complies X Complies partially Explanation

16. That the percentage of proprietary directors divided by the number of nonexecutive directors is no greater than the proportion of the equity interest in the company represented by said proprietary directors and the remaining share capital.

This criterion may be relaxed:

- a) In companies with a high market capitalisation in which interests that are legally considered significant are minimal.
- b) In companies where a diversity of shareholders is represented on the Board of Directors without ties among them.

$\operatorname{Complies} \underline{\square} \operatorname{Explanation} X \underline{\square}$

This recommendation states that there must be a proportion between the capital represented by the proprietary directors and their percentage out of the total non-executive directors. At present, Cellnex's proprietary directors represent 36% of the non-executives, while the shareholder that they represent, Connect S.p.A., owns 29.9% of its share capital. Without prejudice to this, we must remember that this recommendation states that this criterion can be mitigated in companies where there are few significant shareholdings. Apart from Connect S.p.A., there are only 4 significant shareholders (over 3%) at Cellnex and none of them has stated an interest in participating on the Board.

17. That the number of independent directors represents at least half of the total number of directors.

Nonetheless, when the company does not have a high level of market capitalisation or in the event that it is a high cap company with one shareholder or a group acting in a coordinated fashion who together control more than 30% of the company's equity, the number of independent directors represents at least one third of the total number of directors.

Complies $X \square$ Explanation \square

- 18. That companies publish and update the following information regarding directors on the company website:
 - a) Professional profile and biography.

- b) Any other Boards to which the director belongs, regardless of whether the companies are listed, as well as any other remunerated activities engaged in, regardless of type.
- c) Category of directorship, indicating, in the case of individuals who represent significant shareholders, the shareholder that they represent or to which they are connected.
- **d)** The date of their first appointment as a director of the company's Board of Directors, and any subsequent re-election.
- e) The shares and options they own.

Complies $X \square$ Complies partially \square Explanation \square

19. That the Annual Corporate Governance Report, after verification by the appointments committee, explains the reasons for the appointment of proprietary directors at the proposal of the shareholders whose equity interest is less than 3%. It should also explain, where applicable, why formal requests from shareholders for membership on the Board meeting were not honoured, when their equity interest is equal to or exceeds that of other shareholders whose proposal for proprietary directors was honoured.

Complies 🛛 Complies Partially 🗋 Explanation 🖾 Not Applicable 🛛

20. That proprietary directors representing significant shareholders must resign from the Board if the shareholder they represent disposes of its entire equity interest. They should also resign, in a proportional fashion, in the event that said shareholder reduces its percentage interest to a level that requires a decrease in the number of proprietary directors representing this shareholder.

Complies X Complies Partially Explanation Not Applicable

21. That the Board of Directors may not propose the dismissal of any independent director before the completion of the director's term provided for in the Articles of Association unless the Board of Directors finds just cause and a prior report has been prepared by the appointments committee. Specifically, just cause is considered to exist if the director takes on new duties or commits to new obligations that would interfere with his or her ability to dedicate the time necessary for attention to the duties attendant to his post as a director, fails to complete the tasks inherent to his or her post, or enters into any of the circumstances which would cause the loss of independent status in accordance with applicable law.

The dismissal of independent directors may also be proposed as a result of a public share offer, joint venture or similar transaction entailing a change in the shareholder structure of the company, provided that such changes in the structure of the Board are the result of the proportionate representation criteria provided for in Recommendation 16.

Complies $X \square$ Explanation \square

22. That companies establish rules requiring that directors inform the Board of Directors and, where appropriate, resign from their posts, when circumstances arise which may damage the company's standing and reputation. Specifically, directors must be required to report any criminal acts with which they are charged, as well as the consequent legal proceedings.

And that should a director be indicted or tried for any of the offences set out in company law legislation, the Board of Directors must investigate the case as soon as possible and, based on the particular situation, decide whether the director should continue in his or her post. And that the Board of Directors must provide a reasoned written account of all these events in its Annual Corporate Governance Report.

Complies $X \square$ Complies partially \square Explanation \square

23. That all directors clearly express their opposition when they consider any proposal submitted to the Board of Directors to be against the company's interests. This particularly applies to independent directors and directors who are unaffected by a potential conflict of interest if the decision could be detrimental to any shareholders not represented on the Board of Directors.

Furthermore, when the Board of Directors makes significant or repeated decisions about which the director has serious reservations, the director should draw the appropriate conclusions and, in the event the director decides to resign, explain the reasons for this decision in the letter referred to in the next recommendation.

This recommendation also applies in the case of the secretary of the Board of Directors, despite not being a director.

Complies 🛛 Complies Partially 🗋 Explanation 🗋 Not Applicable 🛛

24. That whenever, due to resignation or any other reason, a director leaves before the completion of his or her term, the director should explain the reasons for this decision in a letter addressed to all the directors of the Board of Directors. Irrespective of whether the resignation has been reported as a relevant fact, it must be included in the Annual Corporate Governance Report.

Complies X Complies Partially Explanation Not Applicable

25. That the appointments committee ensures that non-executive directors have sufficient time in order to properly perform their duties.

And that the Board rules establish the maximum number of company Boards on which directors may sit.

Complies X Complies partially Explanation

26. That the Board of Directors meet frequently enough so that it may effectively perform its duties, at least eight times per year, following a schedule of dates and agenda established at the beginning of the year and allowing each director individually to propose items do not originally appear on the agenda.

Complies $X \square$ Complies partially \square Explanation \square

27. That director absences only occur when absolutely necessary and are quantified in the Annual Corporate Governance Report. And when absences occur, that the director appoints a proxy with instructions.

Complies Complies partially X Explanation

Section 26 of the Board of Directors' Regulations states that directors must carry out and comply with obligations set out in the company statutes and with due business diligence, keeping in mind the nature of the roles and the functions assigned to each of these. It is also established that directors must have an adequate dedication and must adopt the necessary measures to ensure good management and control of the company when carrying out their role functions. Therefore absences should be kept to the bare
minimum and quantified in the Annual Corporate Governance Report. However, the Board of Directors' Regulation does not set out a Board of Directors' obligation to assign representation with instructions as such requirement cannot always be possible due to no previous participation in the debates and deliberations of the matters put forward to the Board of Directors.

28. That when directors or the secretary express concern regarding a proposal or, in the case of directors, regarding the direction in which the company is headed and said concerns are not resolved by the Board of Directors, such concerns should be included in the minutes, upon a request from the protesting party.

Complies X Complies Partially Explanation Not Applicable

29. That the company establishes adequate means for directors to obtain appropriate advice in order to properly fulfil their duties including, should circumstances warrant, external advice at the company's expense.

Complies X Complies partially Explanation

30. That, without regard to the knowledge necessary for directors to complete their duties, companies make refresher courses available to them when circumstances require

Complies X Explanation Not Applicable

31. That the agenda for meetings clearly states those matters about which the Board of Directors are to make a decision or adopt a resolution so that the directors may study or gather all relevant information ahead of time.

When, under exceptional circumstances, the chairman wishes to bring urgent matters for decision or resolution before the Board of Directors which do not appear on the agenda, prior express agreement of a majority of the directors shall be necessary, and said consent shall by duly recorded in the minutes.

Complies X Complies partially Explanation

32. That directors shall be periodically informed of changes in equity ownership and of the opinions of significant shareholders, investors and rating agencies of the company and its group.

Complies X Complies partially Explanation

33. That the chairman, as the person responsible for the efficient workings of the Board of Directors, in addition to carrying out his duties required by law and the Articles of Association, should prepare and submit to the Board of Directors a schedule of dates and matters to be considered; organise and coordinate the periodic evaluation of the Board as well as, if applicable, the chief executive of the company, should be responsible for leading the Board and the effectiveness of its work; ensuring that sufficient time is devoted to considering strategic issues, and approve and supervise refresher courses for each director when circumstances so dictate.

Complies X Complies partially Explanation

34. That when there is a coordinating director, the Articles of Association or the Board rules should confer upon him the following competencies in addition to those conferred by law: chairman of the Board of Directors in the absence of the chairman and deputy chairmen, should there be any; reflect the concerns of nonexecutive directors; liaise with investors and shareholders in order to understand their points of view and respond to their concerns, in particular as those concerns relate to corporate governance of the company; and coordinate a succession plan for the chairman.

Complies X Complies Partially Explanation Not Applicable

35. That the secretary of the Board of Directors should pay special attention to ensure that the activities and decisions of the Board of Directors take into account the recommendations regarding good governance contained in this Code of Good Governance and which are applicable to the company.

Complies X Explanation \Box

- 36. That the Board of Directors meet in plenary session once a year and adopt, where appropriate, an action plan to correct any deficiencies detected in the following:
 - a) The quality and efficiency of the Board of Directors' work.
 - b) The workings and composition of its committees.
 - c) Diversity of membership and competence of the Board of Directors.
 - d) Performance of the chairman of the Board of Directors and the chief executive officer of the company.
 - e) Performance and input of each director, paying special attention to those in charge of the various Board committees.

In order to perform its evaluation of the various committees, the Board of Directors will take a report from the committees themselves as a starting point and for the evaluation of the Board, a report from the appointments committee.

Every three years, the Board of Directors will rely upon the assistance of an external advisor for its evaluation, whose independence shall be verified by the appointments committee.

Business relationships between the external adviser or any member of the adviser's group and the company or any company within its group shall be specified in the Annual Corporate Governance Report.

The process and the areas evaluated shall be described in the Annual Corporate Governance Report.

Complies $X \square$ Complies partially \square Explanation \square

37. That if there is an executive committee, the proportion of each different director category must be similar to that of the Board itself, and its secretary must be the secretary of the Board.

Complies 🛛 Complies Partially 🗋 Explanation 🖾 Not Applicable 🛛

38. That the Board of Directors must always be aware of the matters discussed and decisions taken by the executive committee and that all members of the Board of Directors receive a copy of the minutes of meetings of the executive committee.

Complies 🛛 Complies Partially 🖾 Explanation 🖾 Not Applicable 🛛

39. That the members of the audit committee, in particular its chairman, are appointed in consideration of their knowledge and experience in accountancy,

audit and risk management issues, and that the majority of its members be independent directors.

Complies $X\square$ Complies partially \square Explanation \square

40. That under the supervision of the audit committee, there must be a unit in charge of the internal audit function, which ensures that information and internal control systems operate correctly, and which reports to the non-executive chairman of the Board or of the audit committee.

Complies $X\square$ Complies partially \square Explanation \square

41. That the person in charge of the group performing the internal audit function should present an annual work plan to the audit committee, reporting directly on any issues that may arise during the implementation of this plan, and present an activity report at the end of each year.

Complies X Complies Partially Explanation Not Applicable

- 42. That in addition to the provisions of applicable law, the audit committee should be responsible for the following:
 - 1. With regard to information systems and internal control:
 - a) Supervise the preparation and integrity of financial information relative to the company and, if applicable, the group, monitoring compliance with governing rules and the appropriate application of consolidation and accounting criteria.
 - b) Ensure the independence and effectiveness of the group charged with the internal audit function; propose the selection, appointment, reelection and dismissal of the head of internal audit; draft a budget for this department; approve its goals and work plans, making sure that its activity is focused primarily on material risks to the company; receive periodic information on its activities; and verify that senior management takes into account the conclusions and recommendations of its reports.
 - c) Establish and supervise a mechanism that allows employees to report confidentially and, if appropriate, anonymously, any irregularities with important consequences, especially those of a financial or accounting nature, that they observe in the company.
 - 2. With regard to the external auditor:
 - a) In the event that the external auditor resigns, examine the circumstances which caused said resignation.
 - b) Ensure that the remuneration paid to the external auditor for its work does not compromise the quality of the work or the auditor's independence.
 - c) Insist that the company file a relevant fact with the CNMV when there is a change of auditor, along with a statement on any differences that arose with the outgoing auditor and, if applicable, the contents thereof.
 - d) Ensure that the external auditor holds an annual meeting with the Board of Directors in plenary session in order to make a report regarding the tasks accomplished and regarding the development of its accounting and risks faced by the company.

e) Ensure that the company and the external auditor comply with applicable rules regarding the rendering of services other than auditing, proportional limits on the auditor's billing, and all other rules regarding the auditor's independence.

Complies $X \square$ Complies partially \square Explanation \square

43. That the audit committee may require the presence of any employee or manager of the company, even without the presence of any other member of management.

Complies X Complies partially Explanation

44. That the audit committee be kept abreast of any corporate and structural changes planned by the company in order to perform an analysis and draft a report beforehand to the Board of Directors regarding economic conditions and accounting implications and, in particular, any exchange ratio involved.

Complies X Complies Partially Explanation Not Applicable

- 45. That the risk management and control policy identify, as a minimum:
 - a) The various types of financial and non-financial risks (among those operational, technological, legal, social, environmental, political and reputational) which the company faces, including financial or economic risks, contingent liabilities and other off balance sheet risks.
 - b) Fixing of the level of risk the company considers acceptable.
 - c) Means identified in order to minimise identified risks in the event they transpire.
 - d) Internal control and information systems to be used in order to control and manage identified risks, including contingent liabilities and other off balance sheet risks.

Complies X Complies partially Explanation

- 46. That under the direct supervision of the audit committee or, if applicable, of a specialised committee of the Board of Directors, an internal control and management function should exist delegated to an internal unit or department of the company which is expressly charged with the following responsibilities:
 - a) Ensure the proper functioning of risk management and control systems and, in particular, that they adequately identify, manage and quantify all material risks that may affect the company.
 - b) Actively participate in the creation of the risk strategy and in important decisions regarding risk management.
 - c) Ensure that the risk management and control systems adequately mitigate risks as defined by policy issued by the Board of Directors.

Complies X Complies partially Explanation

47. That members of the appointment and remuneration committee -- or of the appointments committee and the remuneration committee if they are separate - are chosen taking into account the knowledge, ability and experience necessary to perform the duties they are called upon to carry out and that the majority of said members are independent directors.

Complies X Complies partially Explanation

48. That high market capitalisation companies have formed separate appointments and remuneration committees.

A separate Nominations Committee and Remuneration Committee have not been considered necessary so far since the current Nominations and Remuneration Committee has the ability to analyse both areas in a unified way. Dividing the Committee into two separate ones will be analysed depending on how the company performs.

49. That the appointments committee consult with the chairman of the Board of Directors and the chief executive of the company, especially in relation to matters concerning executive directors.

And that any director may ask the appointments committee to consider potential candidates he or she considers appropriate to fill a vacancy on the Board of Directors.

Complies X Complies partially Explanation

- 50. That the remuneration committee exercises its functions independently and that, in addition to the functions assigned to it by law, it should be responsible for the following:
 - a) Propose basic conditions of employment for senior management.
 - b) Verify compliance with company remuneration policy.
 - c) Periodically review the remuneration policy applied to directors and senior managers, including remuneration involving the delivery of shares, and guarantee that individual remuneration be proportional to that received by other directors and senior managers.
 - d) Oversee that potential conflicts of interest do not undermine the independence of external advice rendered to the Board.
 - e) Verify information regarding remuneration paid to directors and senior managers contained in the various corporate documents, including the Annual Report on Director Remuneration.

Complies $X \square$ Complies partially \square Explanation \square

51. That the remuneration committee consults with the chairman and the chief executive of the company, especially in matters relating to executive directors and senior management.

Complies X Complies partially Explanation

- 52. That the rules regarding composition and workings of supervision and control committees appear in the rules governing the Board of Directors and that they are consistent with those that apply to mandatory committees in accordance with the recommendations above, including:
 - a) That they are comprised exclusively of non-executive directors, with a majority of them independent.
 - b) That their chairmen be independent directors.
 - c) That the Board of Directors select members of these committees taking into account their knowledge, skills and experience and the duties of each committee; discuss their proposals and reports; and detail their activities and accomplishments during the first plenary session of the Board of Directors held after the committee's last meeting.

- d) That the committees be allowed to avail themselves of outside advice when they consider it necessary to perform their duties.
- e) That their meetings be recorded and the minutes be made available to all directors.

Complies 🛛 Complies Partially 🗋 Explanation 🖾 Not Applicable 🛛

- 53. That verification of compliance with corporate governance rules, internal codes of conduct and social corporate responsibility policy be assigned to one or split among more than one committee of the Board of Directors, which may be the audit committee, the appointments committee, the corporate social responsibility committee in the event that one exists, or a special committee created by the Board of Directors pursuant to its powers of self-organisation, which at least the following responsibilities shall be specifically assigned thereto:
 - a) Verification of compliance with internal codes of conduct and the company's corporate governance rules.
 - b) Supervision of the communication strategy and relations with shareholders and investors, including small- and medium-sized shareholders.
 - c) The periodic evaluation of the suitability of the company's corporate governance system, with the goal that the company promotes company interests and take into account, where appropriate, the legitimate interests of other stakeholders.
 - d) Review of the company's corporate social responsibility policy, ensuring that it is orientated towards value creation.
 - e) Follow-up of social responsibility strategy and practice, and evaluation of degree of compliance.
 - f) Supervision and evaluation of the way relations with various stakeholders are handled.
 - g) Evaluation of everything related to non-financial risks to the company, including operational, technological, legal, social, environmental, political and reputational.
 - h) Coordination of the process of reporting on diversity and reporting nonfinancial information in accordance with applicable rules and international benchmarks.

Complies X Complies partially Explanation

- 54. That the corporate social responsibility policy include principles or commitments which the company voluntarily assumes regarding specific stakeholders and identifies, as a minimum:
 - a) The objectives of the corporate social responsibility policy and the development of tools to support it.
 - b) Corporate strategy related to sustainability, the natural environment and social issues.
 - c) Concrete practices in matters related to: shareholders, employees, clients, suppliers, social issues, the natural environment, diversity, fiscal responsibility, respect for human rights, and the prevention of unlawful conduct.
 - d) Means or systems for monitoring the results of the application of specific practices described in the immediately preceding paragraph, associated risks, and their management.

- e) Means of supervising non-financial risk, ethics, and business conduct.
- f) Communication channels, participation and dialogue with stakeholders.
- g) Responsible communication practices that impede the manipulation of data and protect integrity and honour.

Complies X Complies partially Explanation

55. That the company reports, in a separate document or within the management report, on matters related to corporate social responsibility, following internationally recognised methodologies.

Complies X Complies partially Explanation

56. That director remuneration be sufficient in order to attract and retain directors who meet the desired professional profile and to adequately compensate them for the dedication, qualifications and responsibility demanded of their posts, while not being so excessive as to compromise the independent judgment of non-executive directors.

Complies $X\square$ Explanation \square

57. That only executive directors receive remuneration linked to corporate results or personal performance, as well as remuneration in the form of shares, options or rights to shares or instruments whose value is indexed to share value, or longterm savings plans such as pension plans, retirement accounts or any other retirement plan.

Shares may be given to non-executive directors under the condition that they maintain ownership of the shares until they leave their posts as directors. The forgoing shall not apply to shares that the director may be obliged sell in order to meet the costs related to their acquisition.

Complies X Complies partially Explanation

58. That as regards variable remuneration, the policies incorporate limits and administrative safeguards in order to ensure that said remuneration is in line with the work performance of the beneficiaries and are not based solely upon general developments in the markets or in the sector in which the company operates, or other similar circumstances.

And, in particular, that variable remuneration components:

- a) Are linked to pre-determined and measurable performance criteria and that such criteria take into account the risk undertaken to achieve a given result.
- b) Promote sustainability of the company and include non-financial criteria that are geared towards creating long term value, such as compliance with rules and internal operating procedures and risk management and control policies.
- c) Are based upon balancing short-, medium- and long-term objectives, permitting the reward of continuous achievement over a period of time long enough to judge creation of sustainable value such that the benchmarks used for evaluation are not comprised of one-off, seldom occurring or extraordinary events.

Complies X Complies Partially Explanation Not Applicable

59. That a material portion of variable remuneration components be deferred for a minimum period of time sufficient to verify that previously established performance criteria have been met.

Complies X Complies Partially Explanation Not Applicable

60. That remuneration related to company results takes into account any reservations which may appear in the external auditor's report which would diminish said results.

Complies 🛛 Complies Partially 🗋 Explanation 🗋 Not Applicable 🛛

61. That a material portion of variable remuneration for executive directors depends upon the delivery of shares or instruments indexed to share value.

Complies X Complies Partially Explanation Not Applicable

62. That once shares or options or rights to shares arising from remuneration schemes have been delivered, directors are prohibited from transferring ownership of a number of shares equivalent to two times their annual fixed remuneration, and the director may not exercise options or rights until a term of at least three years has elapsed since they received said shares.

The forgoing shall not apply to shares which the director may need to sell in order to meet the costs related to their acquisition.

Complies 🛛 Complies Partially 🗋 Explanation 🗶 Not Applicable 🗋

The Company does not meet this recommendation since it establishes certain limits, though not exactly those envisaged in the recommendation. Specifically, the CEO is obliged to keep all shares attributed as a result of his long-term variable remuneration (LTIP 2017-2019, LTIP 2018-2020) for a period of at least two years from receipt thereof. The Company considers that two years is a sufficient deferral period as to keep the loyalty of key personnel, and also prevent merely speculative conduct through the immediate sale of the shares received. The latest LTIP that was approved (LTIP 2019-2021) changed the criterion and, instead of establishing a period for not transferring the ownership of the shares received, the obligation was established for the CEO to have at all times a certain percentage of shares, specifically an amount equivalent to one year of his base salary.

63. That contractual arrangements include a clause which permits the company to seek reimbursement of variable remuneration components in the event that payment does not coincide with performance criteria or when delivery was made based upon data later deemed to be inaccurate.

Complies X Complies Partially Explanation Not Applicable

64. That payments made for contract termination shall not exceed an amount equivalent to two years of total annual remuneration and that it shall not be paid until the company has verified that the director has fulfilled all previously established criteria for payment.

Complies 🛛 Complies Partially 🗋 Explanation 🗶 Not Applicable 🗋

The Company does not exactly meet the recommendation since, although the payments to which the CEO is entitled as compensation consist of the equivalent to two years of

his annual remuneration, the CEO is subject to a post-contractual non-compete covenant for a period of one year. This type of agreement must have a financial consideration, which consists of compensatory financial consideration for this restriction of one year's fixed remuneration. In the event that the CEO were not to fulfil his duty not to compete, he must return the amount received and pay an additional amount equivalent to another year of his fixed remuneration.

H FURTHER INFORMATION OF INTEREST

- 1. If there is any aspect regarding corporate governance in the company or other companies in the group that have not been included in other sections of this report, but which are necessary in order to obtain a more complete and comprehensible picture of the structure and governance practices in the company or group, describe them briefly below.
- 2. This section may also be used to provide any other information, explanation or clarification relating to previous sections of the report, so long as it is relevant and not redundant.

Specifically, state whether the company is subject to any corporate governance legislation other than that prevailing in Spain and, if so, include any information required under this legislation that differs from the data requested in this report.

3. The company may also state whether it voluntarily complies with other ethical or best practice codes, whether international, sector-based, or other. In such a case, name the code in question and the date the company began following it. It should be specifically mentioned that the company adheres to the Code of Good Tax Practices of 20 July, 2010

Carbon Disclosure Project (CDP)

Once again Cellnex took part in the Carbon Disclosure Project (CDP), one of the most highly recognised organisations for its work on climate change, which seeks to assess the quality of – and systems for reporting – the information provided by private companies or by the public sector in the sustainability and environment area. In this sense, Cellnex was rated a letter B, maintaining the same score as in previous years.

Furthermore, this year Cellnex joined the CDP Supply Chain programme, which aims to better understand how suppliers are addressing climate change and working to reduce their greenhouse gas emissions. The response rate of the suppliers who were invited to answer the questionnaire in this first CDP Supply Chain campaign was 35%.

United Nations Global Compact

In November 2015 Cellnex Telecom joined the United Nations Global Compact as an expression of its commitment to including the corporate social responsibility concept into its operational strategy and organisational culture. United Nations Global Compact is an international voluntary initiative that includes more than 8,000 companies and institutions across 135 countries. Under this agreement, Cellnex Telecom undertakes to promote and spread corporate sustainability policies and practices based on the 10 key principles promoted by the United Nations, focusing on the areas of human rights, labour standards, environment and combating corruption in business activities. Cellnex's commitment to the United Nations Global Compact is part of its Corporate Responsibility (CR) programme.

FTSE4Good

Cellnex was added to the FTSE4Good sustainability index, which recognises the good practices of listed companies in the environmental, social and corporate governance fields. This year, the

company obtained a score of 4.5 out of 5 in corporate governance practices and 3.8 out of 5 in social factors, two of the three main areas of analysis that led the company to be included in that international index. In environmental practices it scored 3.3.

Standard Ethics

Cellnex has taken part in the Standard Ethics sustainability index since 2017, obtaining this year an "EE-", the same rate as last year, which is equivalent to an adequate level for good compliance in governance, sustainability and social responsibility.

Sustainalytics

For the second year running, Cellnex was evaluated by Sustainalytics, an environmental, social and corporate governance (ESG) research and rating company for investors worldwide. This year its average score was 67 points, up from 64 in 2017 and taking the company to 29th position (out of 105) from 38th the previous year. Cellnex scores average for the sector on social and environmental matters but holds a leading position when it comes to governance.

Cellnex's better rating on this index contributed to the company being able to renew a \leq 500 million 'green' loan that matures in 2023.

Dow Jones Sustainability Index¹

In 2017, Cellnex participated in the DJSI index for the first time and achieved good results, ranking above the industry average in the three dimensions evaluated: economic, environmental and social.

This year Cellnex was again invited to participate in the Dow Jones Sustainability Index, as one of the few telecommunications operators worldwide. In 2018, the average score of the telecommunications industry leader dropped by 3%, whereas Cellnex improved its total score by 10%, taking it to 57 points. More specifically, in the economic dimension its score was improved by improvements made in Risk Management, Innovation and Network Reliability. With slightly lower social and environmental scores than in 2017, Cellnex will strive to continue working on all areas.

Social contribution

Cellnex works with non-governmental organisations through corporate volunteering actions, donations and joint development of projects. In 2018, Cellnex finalised and approved a Sponsorship Policy that sets out the company's priorities and guidelines on donations and sponsorships.

Contribution to initiatives

For years Cellnex has shown its commitment to society by joining and organising numerous Corporate Responsibility initiatives. Below are the most important initiatives of 2018.

Seres Foundation

The company worked with the Seres Foundation, whose aim is to "Build a healthier, stronger society with competitive businesses that can stand the test of time". The foundation aims to foster and promote strategic business actions that contribute to an overall improvement of social reality. Cellnex has signed an agreement pledging to work with the Seres Foundation, disseminate their joint work, share knowledge on good practices in social matters, and attend meetings with partners and other social entities.

Fair Logistics Foundation

In 2018 Cellnex collaborated with Fair Logistics Foundation, an organisation that works towards equal opportunities for groups at risk of exclusion from society and the labour market. Through this collaboration, Cellnex takes on the foundation's commitment to responsible consumption and the development of social logistics by importing fair trade and social economy products.

AMPANS

Cellnex contributes to the AMPANS foundation by buying the company's Christmas gift hampers from them. The AMPANS Foundation promotes education, quality of life and employment for people with an intellectual disability, mental illness and other groups at risk of exclusion, by creating and managing centres, services, programmes, support and business activities that pursue excellence.

WWF Earth Hour 2018

For the third year running, Cellnex joined the WWF 2018 Earth Hour campaign and turned the lights off in its Madrid and Barcelona headquarters (and this year also the Esplandiu and Barcelona offices) from 8.30pm to 9.30pm on 24 March. In doing so Cellnex hopes to show its concern about the effects that climate change is having on the planet's people, nature and economy, in addition to its public commitment to reduce CO2 emissions.

Installation of forest water connections

Since 2008, Cellnex has been investing in forest water connections at its centres for firefighters to use in the event of an emergency. To date Cellnex has installed water connections in 23 of its centres in Spain, with a total investment of € 153,425 (€ 6,973.86 per connection).

Citizen Sustainability Board

In 2018, Cellnex participated in a workshop to design the work plan of the 'Barcelona Network + Sustainable' which aims to pinpoint the joint short- and medium-term measures required to overcome the challenges that this initiative focuses on.

Barcelona Climate Plan

Participation in co-producing the Barcelona Climate Plan with Barcelona City Council, which sets down all ongoing and planned actions related to climate change in the city. Cellnex draws up proposals within the company and takes part in the debate on the proposals submitted by all participants.

TV3 Telethon

Cellnex has been taking part in the TV3 Telethon for more than 10 years. The Telethon Foundation aims to foster and promote biomedical research into and social awareness of diseases for which no cure has been found. In 2018, Cellnex donated € 9,000. The money raised is used to research new methods of prevention, diagnosis and treatment for people with cancer.

Collaboration with the BEST Foundation

Cellnex made a commitment to the Barcelona Engineering and Economic Studies project this year as a sponsor company of the BEST Foundation. This new inter-university degree offered by the Polytechnic University of Catalonia (UPC), Pompeu Fabra University (UPF), Barcelona Global, and FemCat aims to train highly skilled engineers to address the challenges of a continuously changing society and equip professionals who are interested in business leadership. Cellnex will sponsor two students in a four-year commitment with an annual contribution of € 10,000 each. IESE

Cellnex has been an IESE sponsor company since 2017 and is involved in various projects run by the Public Sector-Private Sector Centre of the Business School. In 2018, Cellnex contributed to the scholarship fund and young teacher training.

In addition, Cellnex worked with IESE on the I-WiL Index (Women in Leadership) research study, which examines female leadership and equal opportunities in 34 OECD countries, comparing the current situation (2018) to 2006. By supporting projects such as this, Cellnex hopes to highlight the importance of diversity and gender equality at work and to raise awareness among society at large.

Third Social Sector Board

As part of the m4Social Project, Cellnex Telecom signed a collaboration agreement in December 2017 with the Third Social Sector Board to carry out a social housing project involving the use of sensorisation and connectivity technologies linked to the Internet of Things (IoT). In 2018, following various definition and planning meetings and a design thinking day, Cellnex sensorised the six social houses under the project. Over the course of the year we collected and monitored data, primarily regarding consumption, energy efficiency, temperature and other indicators used to upkeep these 'connected' households. This data is stored on an IoT platform that Cellnex provides which allows the housing authorities to anticipate abnormal situations or risks, optimise resource use, and make decisions on possible actions according to the parameters obtained. It also enables them to learn a new management methodology, which in addition optimises and renders their operations more efficient.

It is worth noting that in 2018, the m4Social Project was selected and included in the Special Dossier on the SDGs of the Global Compact Network Spain as a good practice.

Highlights: Cellnex plans to adhere to the Code of Good Tax Practices but this had not yet been done at 2018 year-end.

NOTE OF CLARIFICATION ap. C1.16

Article 18. Appointment of directors

1. Directors will be appointed by the General Meeting or by the Board of Directors, in accordance with the provisions of Royal Decree 1/2010, of 2 July, by way of which the revised text of the Law on Capital Companies is approved, or the legal text which may supersede the same.

2. The proposals for the appointment of directors submitted to the Board of Directors for deliberation at the General Meeting and the appointment decisions that the Board adopts by virtue of the powers of co-optation legally vested in it must be preceded by the corresponding proposal by the Appointments and Remuneration Committee when in relation to independent directors, and by a report in the case of all other directors.

Article 19. Appointment of external directors

The Board of Directors and the Appointments and Remuneration Committee, within the scope of their remits, will ensure that the election of candidates relates to persons of known solvency, competence and experience, being particularly rigorous in relation to those called on to fulfil the positions of independent director provided for in Article 5 of these Regulations and in the terms of the applicable good governance standards.

Article 20. Term of office

1. Directors will hold their positions for the term provided for in the corporate bylaws, and can be re-elected one or more times for said term.

2. Directors appointed by co-option hold their positions until the date of the first General Meeting. Should the vacancy arise once the General Meeting has been convened, and prior to the holding thereof, the Board of Directors may appoint a director until the following General Meeting is held. Moreover, directors appointed by the Board through co-optation need not necessarily be shareholders of the Company.

When, further to the Appointments and Remuneration Committee report, the Board of Directors learns that the interests of the Company are in jeopardy, the director ending his/her mandate or ceasing to hold his/her position for any other reason cannot provide his/her services to another entity with a similar corporate purpose to the Company and that is a competitor thereof according to the assessment of the Board of Directors, for the period established by it, which will in no case be greater than two (2) years.

Article 21. Resignation of directors

1. Directors will resign their positions when they have completed the period for which they were appointed and when decided on by the General Meeting under the powers legally or statutorily vested therein.

2. Directors will have to make their positions available to the Board of Directors and, if considered appropriate, formalise the corresponding resignation in the following cases:

a) When they cease to hold the executive posts linked to their appointment as a director. As regards independent directors, when they complete twelve (12) years in the position.

b) When they find themselves in a situation of conflict of interests or a prohibited situation as provided for by law.

c) When they have been prosecuted for an allegedly criminal act or are subject to a disciplinary measure due to (gross) misconduct brought by the supervisory authorities.

d) When their continued membership of the Board could put the Company's interests in jeopardy and when the reasons for their appointment no longer exist. This last circumstance will be understood as occurring with regard to a director representing substantial shareholders when the full shareholding of which s/he is the owner or whose interests s/he represents have been disposed of and also when the reduction of their shareholding requires the consequent reduction of the directors representing substantial shareholders.

3. Executive directors must make their positions available to the Board once they have reached seventy years of age and the latter must decide whether they will continue exercising their executive or managerial functions or remain simply as a director.

4. In the event that, due to resignation or for any other reason, a director were to cease in his or her office prior to the end of his or her mandate, the reasons therefor shall be explained in a letter sent to all the members of the Board. Without prejudice to the timely communication of the cessation as a relevant event, the Board will give account of the cessation in the Annual Corporate Governance Report.

5. The Board of Directors may only propose the cessation of an independent director before the end of the statutory period when there is just cause, as appreciated by the Board following a report by the Appointments and Remuneration Committee. In particular, just cause will be deemed to exist when the director goes on to hold new offices or undertakes new duties that prevent him or her from devoting the necessary time to the tasks inherent in the role of director, fails to perform the duties inherent to his or her office or is involved in any of the circumstances that might cause him or her to lose his or her status of independent director, in accordance with the provisions of the applicable legislation. Such removal may also be proposed as a result of public offerings of acquisition, mergers or other similar corporate transactions that entail a change in the structure of the share capital of the Company, when such changes in the structure of the Board are brought about by the criterion of proportionality.

Furthermore, in addition, it was approved in 2016 a Director Selection Policy stating that, in accordance with the provisions of the Limited Liability Company Law, the Nomination and Remuneration Committee is responsible for proposing the nomination or re-election of members of the Board of Directors in the case of independent directors, with the Board itself being responsible for proposing nomination or re-election in all other cases. This proposal for nomination or re-election must be accompanied by an explanatory report from the Board that assesses the competence, experience and merits of the proposed candidate. Additionally, the proposal for nomination or reelection of any non-independent director must also be preceded by a report from the Nomination and Remuneration Committee.

Selection of the candidates for director shall be based on a preliminary analysis of the necessities of the company, which must be carried out by the Board of Directors with advice and a report from the Nomination and Remuneration Committee. The objective is to incorporate different professional and management experiences and competences, as well as to promote the diversity of knowledge, experiences and gender, considering the weight of the various activities carried out by Cellnex and taking into account any areas or sectors that should be specifically promoted. Any board member may request that the Nomination and Remuneration Committee takes into consideration a potential candidates to cover directorship vacancies, in the event that the Committee finds them suitable in its opinion. Additionally, the Selection Policy regulates the process and conditions that candidates must meet.

NOTE OF CLARIFICATION ap. C.2.1 - CAC

a) Responsibilities

The rules of organization and operation of the Committee are described in the by-laws and in the Company's Board of Directors' Regulation and, without prejudice to the other tasks assigned to it by the applicable legislation, the Board of Directors or the regulations governing the auditing of accounts, the Committee will have at least the following responsibilities:

- a) To inform the General Shareholders' Meeting on questions arising in relation to those matters which fall within the competence of the Committee.
- b) To propose to the Board of Directors, for submission to the General Shareholders' Meeting, proposals for the selection, appointment, re-election and replacement of the external auditor or auditing company, the contract conditions, the scope of the professional mandate and, where appropriate, revocation or non-renovation, all pursuant to the current regulations, as well as to regularly gather from the same information on the audit plan and the implementation thereof, and to safeguard their independence in the exercising of their duties.
- c) To monitor the process of preparing and presenting the mandatory financial information as well as the integrity thereof.
- d) To establish the appropriate relations with the external auditors or external auditing companies in order to receive information on issues which may prejudice their independence, to be studied by the Committee, and any other information related to the auditing of the accounts, as well as any other notifications envisaged in the legislation and regulations concerning the auditing of accounts. In all cases, they must receive on an annual basis from the external auditors or external auditing companies written confirmation of their independence from the Company or any organisations directly or indirectly related thereto, in addition to information regarding any additional services of any kind provided to said organisations and the corresponding fees received therefrom by auditors or external auditing companies, or by persons or organisations related thereto in accordance with the provisions established in the legislation applicable to the auditing of accounts.
- e) In the event of the resignation of the external auditor, to examine the circumstances that gave rise to such.
- f) To ensure that the remuneration of the external auditor for his or her work does not compromise the quality or independence thereof.
- g) To oversee that the Company communicates the change of auditor as a relevant event and accompany such, where appropriate, with a declaration on the possible existence of disagreements with the outgoing auditor and of the contents thereof.
- h) To ensure that the external auditor meets annually with the Board of Directors at a plenary session to inform as to the work carried out and the evolution of the accounting situation and Company risks.

- i) To ensure that the Company and the external auditor comply with the standards in force on the provision of services other than auditing, the limits to the concentration of the auditor's business and the other standards governing auditor independence.
- j) To issue, on an annual basis, prior to the issue of the Audit Report, a report expressing an opinion on the independence of the external auditors or auditing companies. This report must contain, in all cases, an evaluation of the provision of the additional services referred to in the previous paragraph, considered individually and as a whole, other than the legal audit, and in connection with their independent status or with the governing regulations of the audit.
- k) To inform the Board of Directors in advance on all matters provided for by the Law, the corporate bylaws and in these Regulations and, in particular, regarding the financial information that the Company must publish periodically, on the creation or acquisition of holdings in entities with a special purpose or domiciled in countries or territories considered as being tax havens and on operations with associated parties.
- To supervise compliance with the internal protocol for relationships between the majority shareholder and the Company and the companies of its respective groups, as well as to conduct any other actions established in the protocol itself for optimal compliance with the aforesaid duty of supervision.
- m) To provide information in relation to the transactions that involve or could involve conflicts of interest, and in general, on the matters considered in Chapter IX of these Regulations.
- n) To inform on operations of structural and corporate modifications which the Company plans to conduct, the economic conditions and the accounting impact thereof and, in particular, on the exchange ratio, where applicable.
- o) To monitor the effectiveness of the Company's internal control, the internal audit services, verifying the suitability and integrity thereof and to review the appointment and replacement of those persons responsible for the same, to supervise the suitable security and control measures for preventing the commission of criminal offences, the risk management systems, including fiscal risks, the systems for managing compliance with all applicable regulations, as well as to discuss with the external auditors any significant weaknesses detected in the internal control system while conducting the audit.
- p) To supervise a mechanism which allows employees to confidentially report potentially relevant irregularities detected inside the Company, especially those regarding finance and accounting, as well as those which may constitute a criminal responsibility for the Company.

The above responsibilities are stated by way of example, without prejudice to any others that may be conferred upon the Committee by the applicable legislation, the Board of Directors or which may be attributed thereto by the regulations governing the auditing of accounts.

b) Operation

The Company's Board of Directors' Regulation shall define the skills of the Committee and its scheme of organization and operation.

The Board of Directors shall determine who will hold the position of Chairman of the Committee from among the independent directors of the Committee, who will be replaced every four years, being able to be re-elected once a period of one year has elapsed since his/her resignation. The Committee itself will appoint a Secretary and may also appoint a Vice-Secretary, neither needing to be members thereof.

The Committee will meet as many times as necessary for the execution of its functions and will be convened by its Chairman, either on his/her own initiative or at the request of the Chairman of the Board of Directors or of two members of the Committee.

The Committee will be validly constituted when the majority of its members attend the meeting, either present or represented. The resolutions will be adopted by a majority vote among those in attendance, present or represented.

Any member of the management team or Company's personnel may be obliged to attend the Committee's sessions and to provide assistance to its members and access to the information s/he has available, if so requested. The Committee can also request that the Company's external auditors attend its sessions.

1. Activities

During 2018, the Committee held nine meetings and carried out the following key activities:

a) Review of financial information

- <u>2017 financial statements</u>:
 - In February, the Committee reviewed the December 2017 results and the 2017 Consolidated Financial Statements, including the external Auditors' Report, the Integrated Annual Report, the Management Report and the Annual Corporate Governance Report, with the finance team and the external auditors who presented the main aspects and their conclusions. The Committee provided a favourable recommendation to the Board of Directors to approve the application of the 2017 results (including the distribution of the final dividend corresponding to year 2017 against issue premium reserve) and the 2017 Annual Accounts, including the Management Report and Annual Corporate Governance Report.
 - (a)
 - (b)
- <u>2018 financial statements and 2019 budget</u>:
 - In January, the Committee reviewed the 2018 budget with the finance team who presented the main aspects and its conclusions. The Committee provided a favourable recommendation to the Board of Directors to approve the 2018 budget.
 - In April, the Committee reviewed the financial results for the first quarter of the year with the finance team who presented the main aspects and its conclusions. The Committee provided a favourable recommendation to the Board of Directors to approve the first quarter financial statements.
 - In July, the Committee reviewed the half-yearly financial statements and the relevant external Auditors' Report. This information was discussed with the members of the management team responsible for their preparation and with the external auditors who presented the main aspects and their conclusions.

The Committee provided a favourable recommendation to the Board of Directors to approve these interim financial statements under IFRS 16.

- In November, the Committee reviewed the financial results for the third quarter of the year together with the third quarter external Auditors' Report. This information was discussed with the members of the management team responsible for their preparation and with the external auditors who presented the main aspects and their conclusions. The Committee provided a favourable recommendation to the Board of Directors to approve the third quarter financial statements.
- In December, the Committee reviewed the 2018 forecast and the 2019 budget with the finance team who presented the main aspects and its conclusions. The Committee provided a favourable recommendation to the Board of Directors to approve the 2019 budget.

b) External auditors

- In January, the external auditors attended the Committee to explain the new Auditor's Report, the additional report to the Committee and the Integrated Annual Report to be prepared and to present their draft report on the 2017 Consolidated Financial Statements.
- In February, the external auditors attended the Committee to review the 2017 Consolidated Financial Statements, including the external Auditors' Report, the Integrated Annual Report, the Management Report and the Annual Corporate Governance Report, and presented the main aspects and their conclusions.
- Also in February, the external auditors presented to the Committee their review of the Internal Control over Financial Reporting Model and the new regulation on the preapproval by audit committees of the non-audit services to be provided by the external auditors.
- In July, the external auditors attended the Committee to present the report of the 2018 half-yearly financial statements (under IFRS 16).
- In November, the Committee met the external auditors to review the scope, the audit planning and the status of their review and they provided their conclusions on the 2018 third quarter financial statements and their preliminary conclusions on the 2018 financial statements.

c) Corporate Governance

- In February, the Committee reviewed the three reports for year 2018 to be approved by the Committee in connection with the Annual Accounts, the Management Report and the Annual Corporate Governance Report, namely: (i) the Report on the Functions and Activities of the Committee; (ii) the Report on Related Party Transactions; and (iii) the Report on the Independence of the Auditor. The Committee provided a favourable recommendation to the Board of Directors to approve these reports.
- In April, the Committee reviewed the Annual General Meeting delegations to the Board to be updated. The Committee provided a favourable recommendation to the Board of Directors to submit to the Annual General Meeting, for its approval, the

renewal of the delegations to issue shares with pre-emption rights, to issue convertible securities and to acquire treasury shares, all for a period of five years.

d) Capital markets

- In 4 January 2018 (by conference call), the Committee discussed the issuance of a convertible bond. The finance team presented the main aspects, characteristics and its conclusions. The Committee provided a favourable recommendation to the Board of Directors to approve the issuance of the convertible bond on the terms agreed.
- In all the meetings, the Corporate Finance Director, together with the CFO, provided to the meeting a capital markets update (including the liquidity assessment).
- In April, the Committee discussed the establishment of a multi-currency European Commercial Paper ("**ECP**") and the renewal of the existing EMTN programme. The finance team presented the main aspects and its conclusions. The Committee provided a favourable recommendation to the Board of Directors to authorize: (i) the establishment of the ECP programme in Euros, GBP and Swiss Francs for an amount of up to €500 million and the drawdowns under the same for an amount up to the equivalent of €150 million; and (ii) the execution of all the documents necessary to renew the EMTN programme.
- In July, September and November, external financial advisors presented to the Committee their view on the debt and equity markets and presented strategic considerations regarding the Company's capital structure.
- In December, the Secretary of the Committee together with the finance team presented to the meeting an update of the Brexit process and a summary of the main aspects affecting the Company. It was agreed to monitor the process and provide further reports to the Committee.
- Also in December, the finance team presented to the Committee a project to optimize the Company's financial structure taking advantage of the share price performance. The Committee provided a favourable recommendation to the Board of Directors to approve the tap of the existing convertible bond up to c. €200 million.
- e) Tax
- In February, the tax team, together with the law firms Altalex and Pérez Llorca, provided the Committee with an update on the work carried out in relation to the Netherlands and Spain restructurings and they noted their current status and next steps to be executed.
- In April, the tax team, together with the consultancy firm IplusF, provided the Committee with an overview of the patent box model and 5G being implemented by the Company and its group. It was confirmed that these initiatives are compliant with current tax legislation.
- Also in April, the tax team, together with PwC, provided the Committee with an update on (i) the development and implementation of the Tax Control Framework and (ii) the Company's position on tax best practices (transparency) taking into consideration the indicators defined by certain key investors. It was noted that the Company is diligent and is working in accordance with law and best practice.

- In July, the Secretary of the Committee introduced to the meeting the notification received by the Company on a tax audit to take place shortly (focused on CIT&VAT for years 2015 and 2016). It was noted that the Company is well prepared for this. In September, the tax team, together with PwC, presented to the Committee an update of the tax audit process.
- In September, the tax team, together with the Company's advisors in the Netherlands (Atlas), provided to the meeting an update on the RETT issue in France and the Netherlands respectively and detailed the next steps and main actions to be undertaken.
- Also in September, the tax team, together with PwC, explained to the Committee the assessment of a potential merger between Cellnex Italia and Galata with the objective of making the current organizational structure in Italy more efficient. The transaction overview and the strategic rationale were noted.
- In December, the tax team presented to the Committee an update on the tax dossier (included following the recommendation of the good tax governance policy). It was noted that, based on the analysis carried out by external advisors, there are no significant tax risks.

f) Other information

- <u>Rating agencies, financial firepower and capital structure assessment</u>: In February, April, June, July, September and December, the Head of Corporate Business & Finance Planning, together with the CFO, attended the Committee to: (i) provide an update on the current situation with rating agencies and the different aspects affecting the Company's credit rating; (ii) review the M&A projects pipeline and the Company's financial firepower to execute said pipeline; and to (iii) provide a capital structure assessment.
- <u>Investor relations update</u>: In all but one of the meetings, the Head of Investor Relations, together with the CFO, provided to the Committee an update on this topic, focusing on the share price performance, the relation with investors and analysts and the status of short positions.
- <u>Operational report</u>: In January, the Chief Business Operating Officer provided a report to the Committee on operational matters.
- <u>State aid update</u>: In February, the finance team provided an update to the Committee on this topic, explaining that it has been closed with a favourable outcome for the Company.
- Efficiency plan update:
 - \circ In February, those responsible for its preparation presented to the Committee an update on the 2017-2020 OPEX Efficiency Plan noting the key items and their conclusions.
 - In June and November, those responsible for its preparation presented to the Committee an update on the 2015-2020 OPEX Efficiency Plan noting the key items and their conclusions.

- <u>Non-audit services</u>: In February, the proposal of pre-approval by the Committee of the non-audit services to be provided by the auditors was presented and approved.
- <u>IFRS 16</u>:
 - In April and July, the finance team, together with PwC, provided to the Committee an update on this topic and presented the main aspects and their conclusions
 - In June, the finance team provided to the Committee a first look of IFRS 16, detailing the work undertaken in order to be prepared for the Company to be an early adopter of IFRS 16 in reporting the first half results, and provided to the meeting an update on this topic.
- <u>Dividends</u>:
 - In April, the finance team explained to the Committee the proposal to distribute the dividends corresponding to years 2017, 2018 and 2019 against share premium reserve. The Committee provided a favourable recommendation to the Board of Directors to submit such proposal to the Annual General Meeting.
 - In June, the Committee reviewed the dividend policy. The finance team presented the main aspects and its conclusions. The Committee provided a favourable recommendation to the Board of Directors to approve the distribution in mid-July of a dividend against share premium reserve.
 - In November, after the explanation of the finance team, the Committee provided a favourable recommendation to the Board of Directors to approve the distribution of cash to shareholders against share premium reserve.
- <u>Cash pooling policy</u>: In June, the finance team presented to the Committee the proposal of cash pooling framework policy and the reason for its implementation. The Committee provided a favourable recommendation to the Board of Directors to approve the endorsement of the policy as the framework for all the cash pooling agreements to be implemented within and across countries of the Cellnex group. This framework policy will serve as a basis for the more developed and detailed policy to be prepared.
- <u>UK restructuring</u>: In June, the Secretary of the Committee explained to its members the restructuring project started in the UK in order to rationalize the corporate structure.
- <u>Internal audit guidelines</u>: In November, the Internal Audit Manager presented to the Committee the amendments proposed to the internal audit guidelines. The Committee provided a favourable recommendation to the Board of Directors to approve (i) the update of the internal audit guidelines for them to be fully consistent with all the CNMV recommendations and (ii) the required amendments to the organizational chart.
- <u>CNMV questionnaire</u>: In September, the Secretary of the Committee reported on the CNMV questionnaire received by the IBEX 35 companies regarding the functioning of audit committees and explained that the relevant responses were being prepared in order to submit the answers within the deadline.

g) Internal audit

- <u>Functions</u>: The main Internal Audit functions are:
 - Perform the auditing activities as defined in the annual audit plan, based on reasonable and established criteria, especially in the risk level assessment and focusing on the main organizational activities, giving priority to those that are considered to be more exposed to risk, and those that are requested by the Committee and / or by the Senior Management.
 - Maintain an adequate coordination with the external auditors for the exchange of information regarding the audits carried out with the aim of minimizing duplication and in order to track the audits performed as well as any weaknesses in the internal control identified.
 - Report to the Committee and Senior Management of the Cellnex group regarding the key recommendations in each company of the group, as well as to provide them with the action plan to be performed by such companies.
 - <u>Activities</u>: The main activities carried out by Internal Audit and supervised by the Committee are:
 - o <u>Audits</u>:

- The performance of those audits included in the 2018 audit plan and of those audits not originally included in the audit plan but requested by the Committee and / or by the Senior Management.

- The monitoring of the recommendations and action plans proposed for the different audits. While carrying out its audit work, if Internal Audit detects that improvements can be made to the internal controls, it reports the main recommendations and the action plans defined to the relevant area responsible with the aim of strengthening the existing control or implementing a new control and establishing the implementation date.

- The review of the defined processes and controls related to financial reporting which are included in the annual internal audit plan.

• <u>Audit Plan</u>: Prepare the audit plan for the next year. In November, the Committee approved the audit plan for 2019 based upon:

- Assessing the risk level and focusing on the main organization's activities, giving priority to those that are considered to be more exposed to risk, and those that are requested by the Committee and / or by the Senior Management.

- Defining the activities to be reviewed, i.e., basic processes (revenues, procurements, etc.), other processes (real estate, rentals, energy, etc.) or compliance (ICFR, others).

h) Risk control

This function is carried out by Internal Audit.

The activities carried out in this regard by Internal Audit and supervised by the Committee in 2018 were:

- A review of the risk map (including likelihood and impact) of Spain, Italy, UK, the Netherlands, France and Switzerland.
- The review of the action plans associated to the risks in these countries.

NOTE OF CLARIFICATION ap. C.2.1 - CNR

OPERATION

In accordance with the Board of Directors' Regulations, the Board of Directors will appoint a Chair among the independent directors. The Chair must be replaced every four years and may be re-elected once a period of one year from his departure has transpired. The Nominations and Remuneration Committee will appoint a Secretary and may appoint a Vice-Secretary that will not be necessarily members of the Committee itself.

The Nominations and Remuneration Committee will meet every time the Board of Directors or its Chair request a report be issued or proposals adopted and, in any case, whenever it is deemed advisable for the proper execution of its duties. It will be convened by the Chair of the Committee, either on his/her own initiative or on the request of the Chair of the Board of Directors or of two members of the Committee itself.

The Nominations and Remunerations Committee will be validly constituted when the majority of its members attend the meeting, either present or represented. The resolutions will be adopted by a majority vote among those in attendance, present or represented.

RESPONSIBILITIES

Without prejudice to the other tasks assigned to it by the Board of Directors, the Nominations and Remuneration Committee will have at least the following basic responsibilities:

- (a) To evaluate the competencies, knowledge and experience required in the Board of Directors. To this end, it will define the duties and skills required of the candidates to fill each vacancy, and it will evaluate the time and dedication needed for them to effectively perform their duties.
- (b) To establish a target for the representation of the under-represented gender on the Board of Directors, and prepare guidance on how to obtain said target.
- (c) To submit to the Board of Directors proposals for the appointment of independent directors for the co-optation thereof or for the submission thereof to the decision of the General Shareholders' Meeting, as well as proposals for the re-election or dismissal of the aforesaid directors by the General Shareholders' Meeting.
- To inform on proposals for the appointment of the other directors for the co-optation thereof or for the submission thereof to the decision of the General Shareholders' Meeting, as well as proposals for the re-election or dismissal of the aforesaid directors by the General Shareholders' Meeting.
- (e) To inform on proposals for the appointment and dismissal of members of the Senior Management and the basic conditions of their contracts.
- (f) To inform, in advance, on the appointment by the Board of Directors of the Chair and, where applicable, of one or more Vice-Chairs, as well as the appointments of the Secretary and, where applicable, of one or more Vice-Secretaries. The same procedure shall be followed to agree on the dismissal of the Secretary and, where applicable, of each Vice-Secretary.

- (g) To examine and organise the succession of the Chair of the Board of Directors and of the Company's CEO and, if appropriate, to make proposals to the Board of Directors for such succession to occur in an orderly and well planned manner.
- (h) To propose to the Board of Directors the remuneration policy for the directors and general managers, or for those individuals who perform their Senior Management duties reporting directly to the Board of Directors, to executive committees or to CEOs, as well as the individual remuneration and all other contractual conditions for executive directors, ensuring compliance therewith.
- (i) To suggest to the Board of Directors which members should form part of each of the Committees.
- (j) To periodically review the remuneration programmes, considering their suitability and returns.
- (k) To propose to the Board of Directors, for submission to the General Shareholders' Meeting for an advisory vote, the drafting of an annual report on the remuneration of its directors, under the terms of article 541 of the Law on Capital Companies, already other provision which may replace the same in the future.
- (I) To consider the suggestions made to it by the Chair, Board members, company executives or shareholders.
- (m) To provide information regarding the appointment and dismissal of managers who have direct dependence to the Board of Directors or some of its members, as well as establishing the basic conditions of their contracts, including remuneration, and also inform decisions on remuneration of directors, within the statutory framework and, where appropriate, of the remuneration policy adopted by the General Shareholders' Meeting.
- (n) To monitor compliance with the corporate governance rules and internal codes of conduct.
- (o) To monitor the corporate social responsibility strategy and practices, and to assess the degree of compliance therewith.

2.- Activities

Nine meetings were held involving the following actions, amongst others:

(A) <u>Corporate governance:</u>

The corresponding report was issued assessing the competence, experience and merits of the proprietary directors Mr Carlos del Rio and Mr David Diaz to appoint them by co-option and for ratification by the General Meeting.

The corresponding report was issued proposing the designation of Mr Tobias Martinez as the Board Chair (replacing Mr Francisco Reynés) and the appointment of Mr Giampaolo Zambeletti as a coordinating director.

The corresponding report was issued proposing the re-election of the independent directors Messrs Blayau, Shore, Kan, and Zambeletti.

The corresponding report was issued assessing the competence, experience and merits of the independent directors Ms Anne Bouverot and Ms Marisa Guijarro, proposing their appointment and enabling MS Marisa Guijarro to join the NRC and Ms Anne Bouverot the ACC.

The corresponding report was issued assessing the competence, experience and merits of the proprietary directors Mr Marco Patuano, Ms Elisabetta De Bernardi di Valserra, Mr Carlo Bertazzo and Ms Andrea Pezzangora to appoint them by co-option.

The corresponding report was issued proposing the designation of Mr Marco Patuano as the Board Chair (replacing Mr Tobias Martinez).

The corresponding report was issued assessing the competence, experience and merits of the proprietary director Mr John McCarthy to appoint him by co-option and enable him to join the NRC.

A report was issued amending the Board of Directors' Regulations aimed at including the proposals made by an independent expert who assessed the functioning of the Board and its Committees in 2017.

A performance self-assessment of the Board and its Committees was conducted in 2018, and improvements were proposed to the Board through an Action Plan.

Reports were given on the ACGR (annual corporate governance report) and the ARR (annual remuneration report).

(B) <u>Remuneration-related activities</u>:

The degree of compliance by the CEO with the targets for 2017 was analysed and his performance assessed. The CEO's targets for 2018 were also analysed and the corresponding proposals were submitted to the Board.

Based on a comparative study by an external company, the CEO's remuneration for 2018 and 2019 was proposed and, consequently, the amendment to the director remuneration policy was prepared and approved for submission to the Board and approval by the General Meeting.

The directors' remuneration was reviewed to conform it to the market and take into account the directors' degree of involvement and commitment.

The nomination of several members of the Senior Management was reported. Also, based on market surveys conducted by an external company, the remuneration of the main managers (reporting directly to the CEO) for 2019 and 2020 was analysed, and the corresponding proposal was submitted to the Board for approval.

A final assessment of the achievement of the LTIP 2015-2017 targets was made and the approval of Multi-Year Incentive Plans (LTIP 2018-2020, LTIP 2019-2021) applicable to the CEO and certain key company personnel, together with the corresponding contracts, was prepared and submitted to the Board.

(C) <u>Corporate social responsibility activities</u>:

The Corporate Social Responsibility Master Plan for 2016-2020 was monitored. This instrument includes all the company's ethical, environmental and social initiatives whose yearly progress is included in the Integrated Annual Report.

A corporate social responsibility policy report was also drafted.

(D) Code of Ethics activities:

Reports were given on the restructuring of the Ethics and Compliance Committee. A training plan was supervised on the Code of Ethics and supplementary regulations for all the Group's employees.

(E) Talent management:

(c) The NRC analysed the actions carried out to date by management, basically the Succession Plan and High Potential Programme. The general Succession Plan includes the CEO and certain key positions (32).

(d) The top 10 positions (Senior Management and Country Managers) were also analysed individually, and the succession proposals were validated with the help of a prestigious external advisor. An emergency Succession Plan (independent of the general Succession Plan) was also drafted; therefore, in the event of unforeseen circumstances, all the key positions have a replacement so that the company's activity is not affected.

This Annual Corporate Governance Report was approved by the Board of Directors of the company at the meeting held on 21/02/2019.

State whether any directors voted against or abstained from voting on this report.

Yes 🗌

Name of director who has not voted for the approval of this report	Reasons (against, abstention, non- attendance)	Explain the reasons
	Remarks	

Cellnex Telecom, S.A. and Subsidiaries

Auditor's report on the system of Internal Control over Financial Reporting (ICFR) of the Cellnex Group for 2018

Translation of a report originally issued in Spanish. In the event of a discrepancy, the Spanish-language version prevails Translation of a report originally issued in Spanish. In the event of a discrepancy, the Spanish-language version prevails

AUDITOR'S REPORT ON THE INFORMATION RELATING TO THE SYSTEM OF INTERNAL CONTROL OVER FINANCIAL REPORTING (ICFR) OF THE CELLNEX GROUP FOR 2018

To the Directors of Cellnex Telecom, S.A.:

As requested by the Board of Directors of Cellnex Telecom, S.A. and Subsidiaries ("the Cellnex Group") and in accordance with our proposal-letter of November 5, 2018, we have applied certain procedures to the information relating to the ICFR system included in section F of the Annual Corporate Governance Report ("ACGR") of the Cellnex Group for 2018, which summarises the internal control procedures of the Entity in relation to its annual financial reporting.

The Directors are responsible for adopting the appropriate measures in order to reasonably guarantee the implementation, maintenance and supervision of an adequate internal control system and for making improvements to that system and for preparing and establishing the content of the information relating to the ICFR system.

It should be noted in this regard, irrespective of the quality of the design and operating effectiveness of the internal control system adopted by the Cellnex Group in relation to its annual financial reporting, that the system can only permit reasonable, but not absolute, assurance in connection with the objectives pursued, due to the limitations inherent to any internal control system.

In the course of our audit work on the financial statements and pursuant to Technical Auditing Standards, the sole purpose of our assessment of the internal control of the Cellnex Group was to enable us to establish the scope, nature and timing of the audit procedures to be applied to the Cellnex Group's financial statements. Therefore, our assessment of internal control performed for the purposes of the aforementioned audit of financial statements was not sufficiently extensive to enable us to express a specific opinion on the effectiveness of the internal control over the regulated annual financial reporting.

For the purpose of issuing this report, we applied exclusively the specific procedures described below and indicated in the Guidelines on the Auditors' Report on the Information relating to the System of Internal Control over Financial Reporting of Listed Companies, published by the Spanish National Securities Market Commission (CNMV) on its website, which establishes the work to be performed, the minimum scope thereof and the content of this report. Since the work resulting from such procedures has, in any case, a reduced scope that is significantly less extensive than that of an audit or a review of the internal control system, we do not express an opinion on the effectiveness thereof, or on its design or operating effectiveness, in relation to the Cellnex Group's annual financial reporting for 2018 described in the information relating to the ICFR system. Therefore, had we applied procedures additional to those described below or performed an audit or a review of the internal control over the regulated annual financial reporting, other matters or aspects might have been disclosed which would have been reported to you.

Also, since this special engagement does not constitute an audit of financial statements and is not subject to the Consolidated Spanish Audit Law, we do not express an audit opinion in the terms provided for in that Law.

The procedures applied were as follows:

- 1. Perusal and understanding of the information prepared by the Cellnex Group in relation to the ICFR system disclosure information included in the directors' report- and assessment of whether this information addresses all the information required in accordance with the minimum content described in section F, relating to the description of the ICFR system, of the model ACGR established in CNMV Circular no. 5/2013, of 12 June 2013, modified by the CNMV Circular no. 7/2015, of 22 December 2015 and CNMV Circular no. 2/2018, of 12 June 2018.
- Questioning of personnel responsible for the drawing up of the information detailed in point 1 above: (i) to obtain an understanding of the process that goes into drawing up the information; (ii) to obtain information that permits an evaluation of whether the terminology used complies with the framework definitions; and (iii) to obtain information on whether the control procedures described are in place and functioning at the Cellnex Group.
- 3. Review of the explanatory supporting documentation for the information detailed in point 1 above, including the documentation furnished directly to the personnel in charge of preparing the ICFR system descriptive information. In this regard, the aforementioned documents include reports prepared for the Audit and Control Committee by internal audit, senior management and other internal or external specialists.
- 4. Comparison of the information detailed in point 1 above with the knowledge on the Cellnex Group's ICFR system obtained through the procedures applied during the financial statement audit work.
- 5. Reading of the minutes taken at meetings of the Board of Directors, Audit and Control Committee and other committees of the Cellnex Group to evaluate the consistency between the ICFR business transacted and the information detailed in point 1 above.
- 6. Obtainment of the representation letter in connection with the work performed, signed by those responsible for preparing and formulating the information detailed in point 1 above.

The procedures applied to the information relating to the ICFR system did not disclose any inconsistencies or incidents that might affect the information.

This report has been prepared exclusively in the context of the requirements established by article 540 of the consolidated text of the corporate enterprises act Corporate Enterprises Act, and by the aforementioned CNMV Circulars, for the purposes of the description of the ICFR system in Annual Corporate Governance Reports.

DELOITTE, S.L.

Ana Torrens

February 21, 2019