

Cellnex Telecom and Haya Real Estate sign an exclusive agreement to speed up rollout of telecommunications networks in the urban environment

Barcelona, 14 March 2017. Cellnex Telecom, Europe's leading independent operator of wireless telecommunications infrastructure, and Haya Real Estate (HRE), the largest Spanish real estate management services and property assets company, have signed an exclusive cooperation agreement to identify ideal locations among the property assets managed by Haya RE in urban locations and, if appropriate, to locate buildings suitable for housing telecommunications infrastructures that will make it possible to roll out telecommunications networks.

Haya RE will respond to technical and suitability indications from Cellnex and will propose sites from among its extensive portfolio of properties to allow the operator to perform the installation, servicing and maintenance of telecommunications infrastructure, contributing to the rollout of networks in cities and in small and medium-sized municipalities throughout Spain.

To achieve this, Haya RE has estimated that it has more than 13,500 properties in its portfolio - from financial assets - that could be selected under the exclusive agreement signed by both companies.

The agreement reached is part of the cooperation strategy that Cellnex is developing with various companies, and will make it possible to increase the density of networks in the urban environment to respond to current and future connectivity needs while positioning it in the rollout of the fifth generation of mobile telephony (5G) or that of Distributed Antenna Systems, or DAS.

About Cellnex Telecom

Cellnex is the main independent operator of wireless communications infrastructure, with a total portfolio of more than 19,000 sites, including the DAS (Distributed Antenna Systems) nodes managed by CommsCon. In 2016 Cellnex Telecom obtained revenues of € 707 million (+15%) and EBITDA of € 290 million (+23%). The company is present in Italy, Spain, France, the Netherlands and the UK.

The company is listed on the continuous market of the Spanish stock exchange and is part of the selective IBEX 35 and EuroStoxx 600 indices. It is also part of the FTSE4Good sustainability and CDP (Carbon Disclosure Project) indices.

Cellnex's business is structured around three areas: Mobile telephony infrastructures; audiovisual broadcasting networks; security and emergency service networks and solutions intelligent urban infrastructure and services management (smart cities and the "Internet of Things" (IoT)).

About HAYA RE

Haya Real Estate, the largest Spanish property management services and property assets company, provides a unique sales solution to institutional clients using its knowledge, experience, scope and resources; it is working to become Spain's leading company in the real estate sector.

Set up in September 2013, with a completely independent shareholder structure of banks, the company currently manages assets worth € 43 billion.

Haya Real Estate employs 680 professionals working in 16 dedicated centres, plus 5,800 outlets including estate agents and offices.

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