

# Cellnex and Nokia strengthen partnership to deploy dedicated Private Wireless Networks to Enterprise Customers

- Leading companies are transforming and connectivity is a critical foundation for success.
- Cellnex & Nokia make another step forward to bring together best in class private network solutions to the industry.

**Barcelona, 8 June 2022.** Cellnex Telecom and Nokia have agreed to strengthen their commercial collaboration and commitment in bringing private wireless networks to enterprise customers.

Over the past few years, Cellnex, through EDZCOM, has worked closely with Nokia in deploying dedicated wireless networks that have empowered companies in industries, such as energy, transport and logistics, manufacturing, mining, and healthcare with state-of-the-art digital transformation. Private wireless networks have greatly enhanced business operations by significantly improving safety, efficiency, and productivity.

More recently, the technology revolution in wireless connectivity and infrastructure has caused the market for private networks to grow even more rapidly in Europe. These developments now allow Cellnex and Nokia to step up their collaborative commercial efforts in different countries in the region.

“Cellnex and Nokia have a strong and trusted partnership. Nokia has a leadership position in terms of winning deals which have enabled customers to adopt private wireless networks. At Cellnex we have many years of experience in designing, building, and operating customized private network solutions. Leveraging the business resources of both companies, will allow us to boost industry 4.0 growth,” says **Mikko Uusitalo, General Manager – Mission Critical & Private Networks, Cellnex.**

**Matthieu Bourguignon, VP Europe, Enterprise Sales, Nokia, said:** “Nokia has deployed mission-critical networks to over 2,200 leading enterprise customers in the transport, energy, large enterprise, manufacturing, webscale, and public sector segments around the globe. And we have extended our expertise to more than 450 large private wireless customers worldwide. These successes are possible with our valued partners. We are excited to expand our partnership with Cellnex to enable digital transformation across an array of industries.”

## Safety is a crucial benefit from private networks

Fifth generation (5G) networks are becoming the standard means for companies to unlock growth by digitalizing and automating their operations. Private networks also offer increased reliability, low latency, and high bandwidth.

The ability to automate using secure wireless networks not only delivers gains in terms of enhanced efficiency, faster speeds with lower latency and opens innovative ways for enterprises to generate new revenue streams. Most importantly, next-generation private networks enhance employee safety and help prevent accidents – a vital advantage for companies in the industrial sector.

## About Cellnex Telecom

The efficient deployment of next-generation connectivity is essential to drive technological innovation and accelerate inclusive economic growth. Cellnex Telecom is the independent wireless telecommunications and broadcasting infrastructures operator that enables operators to access Europe's most extensive network of advanced telecommunications infrastructures on a shared-use basis, helping to reduce access barriers for new operators and to improve services in the most remote areas.

Cellnex manages a portfolio of 137,000 sites –including forecast roll-outs up to 2030– in Spain, Italy, the Netherlands, France, Switzerland, the United Kingdom, Ireland, Portugal, Austria, Denmark, Sweden and Poland. Cellnex's business is structured in four major areas: telecommunication infrastructures services; audiovisual broadcasting networks; security and emergency service networks and solutions for smart urban infrastructure and services management (Smart cities and the Internet of Things (IoT)).

The company is listed on the continuous market of the Spanish stock exchange and is part of the selective IBEX 35 and EuroStoxx 100 indices. It is also present in the main sustainability indexes, such as CDP (Carbon Disclosure Project), Sustainalytics, FTSE4Good, MSCI and Standard Ethics.

Cellnex's reference shareholders include Edizione, GIC, TCI, Blackrock, Canada Pension Plan, CriteriaCaixa, Wellington Management Group, Capital Group, Fidelity and Norges Bank.

For more information: <https://www.cellnex.com>

## About Nokia

At Nokia, we create technology that helps the world act together.

As a trusted partner for critical networks, we are committed to innovation and technology leadership across mobile, fixed and cloud networks. We create value with intellectual property and long-term research, led by the award-winning Nokia Bell Labs.

Adhering to the highest standards of integrity and security, we help build the capabilities needed for a more productive, sustainable, and inclusive world.