

Airbus and Cellnex strengthen partnership for mission-critical communications

Helsinki, 23 May 2023 - Airbus and Cellnex have signed a Memorandum of Understanding (MOU) to explore collaboration in business and mission critical communications.

The MoU will be used to explore joint opportunities around mission- and business- critical Communications in different countries around Europe.

In the frame of the MoU, Airbus will provide both private and public end-user organisations with critical communication solutions through the use of Airbus' Agnet platform which allows individual or group voice, video and image communication as well as additional features such as geo-positioning and team mapping. Cellnex, on the other hand, will offer all their sites portfolio to collocate equipment and to provide services such as the deployment, operation, and maintenance of networks and applications.

Through this agreement, Airbus will be able to further address communication needs on key verticals such as public safety agencies, airports, healthcare, utilities and energy in various European countries. Airbus will benefit from Cellnex's sites portfolio, connectivity solutions and service capabilities in mission-critical private networks, as well as the company's presence in European countries where Airbus has not yet introduced its state-of-the art collaboration technology.

"The MoU should increase our chances to generate and grow joint business for both business- and mission-critical users from various vertical segments in different countries in Europe" explains **Eric Davalo, Head of Europe for Secure Land Communications at Airbus**. "This will fully allow us to further address communication needs on key verticals such as public safety agencies, airports, healthcare, utilities and energy and – together with Cellnex - help companies embrace their technological evolution, with the use of our Agnet solution" Davalo continues.

"We are proud to be working hand-in-hand with Airbus and are eager to contribute to transforming the market with a more cost efficient communication solution while meeting our customers' needs" announces **Mikko Uusitalo, Global Director of Mission Critical & Private Networks at Cellnex Telecom**. "As telecom infrastructure market leader in Europe, Cellnex will benefit from Airbus' extensive experience and knowledge in end-user organisation's operations and needs, while continuing to provide next-generation solutions to our loyal customers around the continent" Uusitalo adds.

The MOU will allow both companies to gain in positioning and market leadership through the implementation and delivery of intelligent solutions to solve public-safety and business communication needs.

About Cellnex Telecom

The efficient deployment of next-generation connectivity is essential to drive technological innovation and accelerate inclusive economic growth. Cellnex is the independent wireless telecommunications and broadcasting infrastructures operator that enables operators to access Europe's most extensive network of advanced telecommunications infrastructures on a shared-use basis, helping to reduce access barriers for new operators and to improve services in the most remote areas.

Cellnex manages a portfolio of around 135,000 sites –including forecast roll-outs up to 2030– in Spain, Italy, the Netherlands, France, Switzerland, the United Kingdom, Ireland, Portugal, Austria, Denmark, Sweden and Poland. Cellnex's business is structured in four major areas: telecommunications infrastructure services; audiovisual broadcasting networks, security and emergency service networks and solutions for smart urban infrastructure and services management (Smart cities and the "Internet of Things" (IoT)).

The company is listed on the continuous market of the Spanish stock exchange and is part of the selective IBEX 35 and EuroStoxx 100 indices. It is also present in the main sustainability indexes, such as CDP, Sustainalytics, FTSE4Good and MSCI. Cellnex's reference shareholders include TCI, Edizione, GIC, JP Morgan, CPP Investments, Blackrock, CK Hutchison, CriteriaCaixa and Norges Bank.

For more information: <http://www.cellnex.com/>