



Capital Markets Day 2024

Delegates' Pack

5th March London

Agenda

12:00 - 13:00 Registration and Welcome lunch

13:00 - 13:20 Cellnex's Next Chapter by Chairperson, Anne Bouverot and CEO, Marco Patuano

13:20 - 13:50 Strategic Positioning by CSO, Vincent Cuvillier

13:50 - 14:20 Operations by COO, Simone Battiferri

14:20 - 14:50 New Reporting, Capital Structure and Allocation by CFO, Raimon Trias

14:50 - 15:00 Guidance by Head of IR, Juan Gaitan

15:00 - 15:10 Closing Remarks by CEO, Marco Patuano

15:10 - 16:00 Q&A Session

16:00 - 18:00 Networking Cocktail

Welcome letter

Welcome and thank you for attending Cellnex Capital Markets Day 2024. We are thrilled to share with you today our ambition to drive Cellnex into an organization solely concentrated on value maximization, simpler, more focused and more efficient.

After an intensive cycle of expansion that led us to become the undisputable leader in the European tower landscape, we shared one year ago our “Next Chapter”, during which we will focus on strengthening our balance sheet, prioritizing organic growth, generation of cash flow, and a greater emphasis on efficiencies. We will also implement a strict capital allocation policy commensurate with our new leverage target, and we are announcing our commitment to significantly improve the remuneration to shareholders.

This event will give you the unique opportunity to meet our new management team, who will elaborate on our strategic priorities, provide visibility on our organic growth levers and efficiency initiatives, communicate new medium-term guidance and share the logic behind a new disclosure that aims at facilitating a better understanding of our financial and operational performance.

Presentations will be followed by a one-hour Q&A session, and a networking cocktail to offer you the possibility to interact with Cellnex representatives in an informal atmosphere.

Thank you again for joining us today and for your continued support. Should you have questions, the Investor Relations team remains as always at your full disposal.

Cellnex Investor Relations team





Speakers' Profile

Anne Bouverot

Anne Bouverot is the Chairperson of the Board of Directors of Cellnex, having been an independent director since 2018. She built an international career in telecommunications and technology, spanning USA, Mexico, UK and France, including 20 years at Orange, before becoming Director General of the GSMA and then CEO of Morpho. She has extensive corporate governance experience, having been an independent director and chair of listed as well as private technology companies for more than 15 years, from innovative scale ups to large corporates. Anne Bouverot is a graduate of Ecole Normale Supérieure in mathematics and holds both an engineering degree in telecommunications and a PhD in artificial intelligence.



Speakers' Profile

Marco Patuano

Marco Patuano is the company's top-ranking executive. He has more than 25 years of experience at TIM (Italy) including as Group CEO (2011-2016), Chief Commercial Officer-CCO (2009-2010) and CFO (2008-2009). His career has spanned a number of markets in both Europe and Latin America. His directorships have also included Autogrill, Atlantia, GSM Association (GSMA), Utenti Pubblicità Associati and WAC Ltd, among others. Marco Patuano holds a Master's Degree in Finance from Bocconi University in Milan, Italy.



Speakers' Profile

Simone Battiferri

Simone Battiferri is the Chief Operating Officer of Cellnex Telecom. He has extensive experience in the telecommunications sector, where he has held numerous positions of responsibility. Among others, he has been CEO of Digixem360 (2022-2023), Executive Vice President of Telecom Italia (2010-2016), leading the ICT Solutions & Service Platforms Business, Business Market BU and Top Clients & Public Sector BU, Chairman of the Board of Olivetti (2014-2015) and Executive Vice President and Chief Operating Officer of Telecom Argentina (2006-2010).

He also has solid experience as board member of Italian and international companies, as well as an advisor in the ICT sector to several investment funds and founder or angel of several technology startups. He holds a degree in Electrical Engineering from the University of Rome "La Sapienza" (Italy) and has several Executive Education Programs.



Speakers' Profile

Raimon Trias

Raimon Trias is the Chief Financial Officer of Cellnex Telecom. He has more than 20 years experience working for family businesses, private equity backed companies or with financial entities as shareholders. Among others, he has been CFO of Natra Group (2021-2023) and Nueva Pescanova Group (2016-2021). He also worked for 12 years in Celsa Group (2005-2016) holding positions of responsibility as CFO, systems and general manager of division in different countries such as Spain, the United Kingdom and Poland. He holds a Degree in Business and Administration from the University of Barcelona (UB), Advanced Management Program led by IESE and a Food Chain Companies Management Program from San Telmo Business School.



Speakers' Profile

Vincent Cuvillier

Vincent Cuvillier is the Chief Strategy Officer of Cellnex Telecom. Previously, he was Group Business Development and Country Coordination director (2018), Managing Director of the Cellnex France (2019) and CEO of Cellnex France Groupe (2020-2023). He was CFO of SANEF (2015-2017) and Head of M&A activities at Abertis Infraestructuras from 2008 to 2014 (2008-2014) and financial auditor at EY Luxembourg for two years. Vincent obtained a Master's degree from the IÉSEG School of Management. He is also a board member of the Spanish Chamber of Commerce in Paris, Chairman of IÉSEG Alumni Network and Chairman of OFITEM, the French towerco association since 2021.



Speakers' Profile

Juanjo Gaitan

Juan Gaitan is the Head of Investor Relations at Cellnex and is responsible for the Group's relations with analysts and institutional investors, as well as its overall market communication strategy.

He has been involved in a number of business development and financial areas of the Group since 2001, including M&A, financial planning, and was a member of former parent Abertis' Investor Relations team.

He became Cellnex's Head of Investor Relations in 2014, and a member of the core team that led the company's IPO.

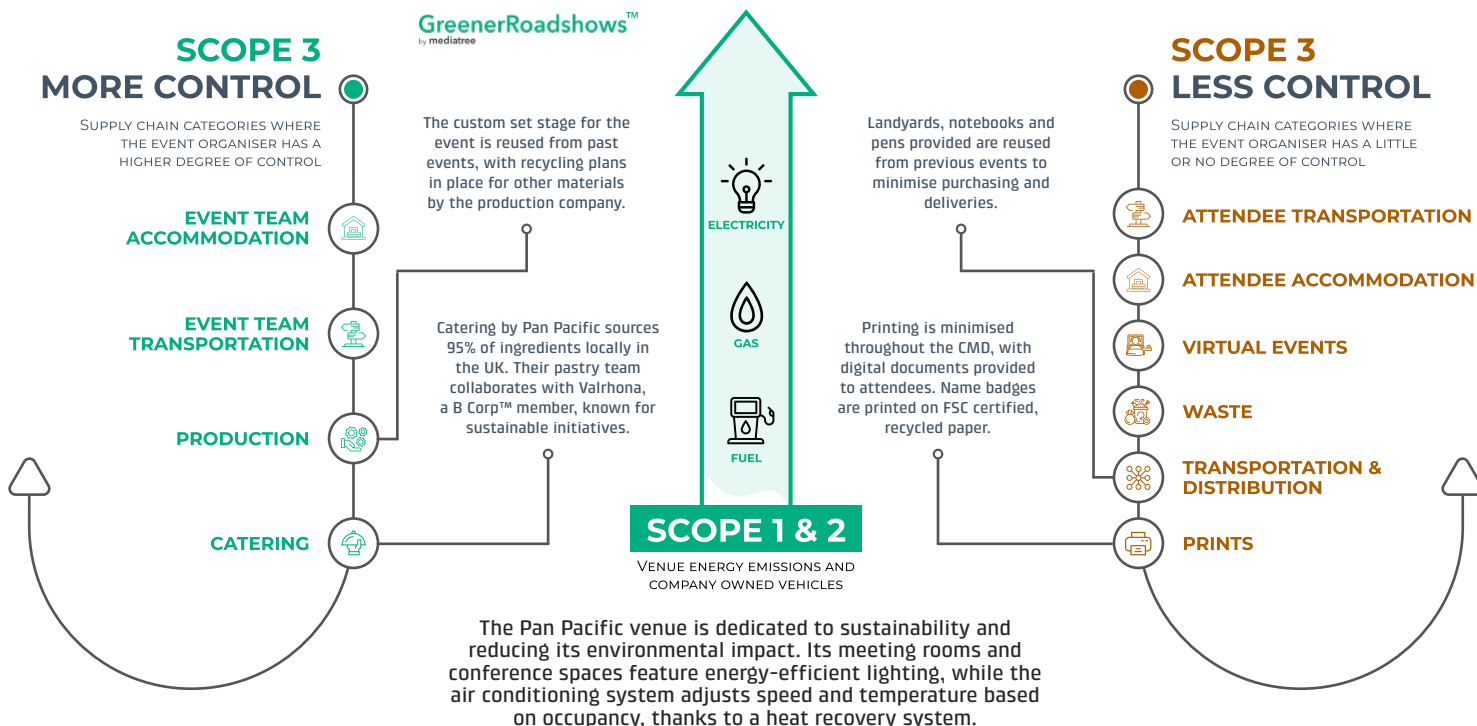
Juan Gaitan holds a Bachelor's degree in Telecommunications Engineering from Universitat Politècnica de Catalunya, and an Executive MBA from IESE Business School.

Carbon Neutral Event

Cellenx's 2024 Capital Markets Day (CMD) is in the process of becoming carbon neutral and PAS 2060 certified.

PAS 2060 is the internationally recognised standard for carbon neutrality. It sets out requirements for the quantification, reduction and offsetting of greenhouse gas (GHG) emissions for organisations, products and events.

We are using what we have learnt from previous events and are taking steps to mitigate our emissions as much as we can. The diagram below shows the emission categories we are measuring and detail our actions for this CMD.



After the event, once all the emissions have been calculated, we will select a certified project to offset against that is in line with our SDG goals and values. We will make our offsetting information available upon the completion of the certification process.

IR Team contacts

Juan José Gaitan

Investor Relations Director

Ignacio Artola

Investor Relations Manager

Antonio Sala

Investor Relations Senior Analyst

Gonzalo García-Carretero

Investor Relations Senior Analyst

<https://www.cellnex.com/investor-relations/>

Telephone: (+34) 93 567 89 10

investor.relations@cellnextelecom.com