

# Connecting wireless service providers to new opportunities

## It's time to expand your horizons.

Latest OFCOM figures put the number of UK households with full fibre access at just 42%. There's a fixed line shortfall and Cellnex UK is ready to help you fill it – extending your wireless networks to capture new markets, enhance customer experience and connect new communities.



We're making it easy to co-locate your telecoms equipment on our national network of over 9,000 active sites.

1

### Boost your reach

Grow your business by delivering ultra-fast, reliable wireless broadband to millions of new subscribers in areas underserved by fixed line fibre.



2

### Reduce your costs

Take advantage of our existing site network to eliminate tower build costs and ongoing management requirements.



3

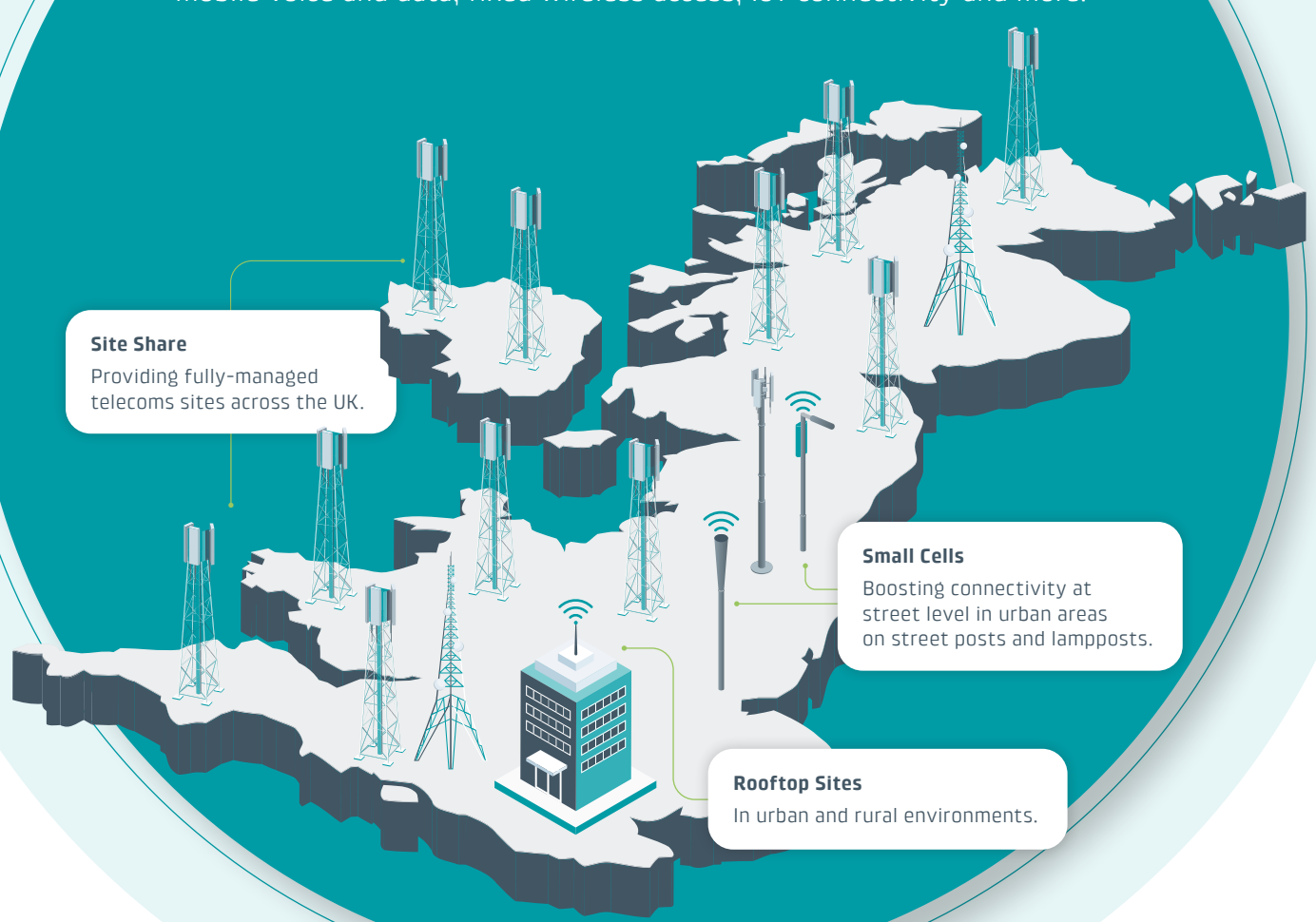
### Enhance customer experience

Refocus your resources on delivering great subscriber experiences with sites secured for the long term.



## Supporting wireless Internet service delivery

From hard to reach rural locations to the UK's busiest cities, we're where you need us to be – supporting a wide range of applications including mobile voice and data, fixed wireless access, IoT connectivity and more.



#### Site Share

Providing fully-managed telecoms sites across the UK.

#### Small Cells

Boosting connectivity at street level in urban areas on street posts and lampposts.

#### Rooftop Sites

In urban and rural environments.

## No site? No problem!

If you need to serve an area without an existing site, our build-to-suit service could meet your needs. Managing the entire process – from surveys and design to build and ongoing management – we can have a new, fully managed Cellnex UK site up and running. So you can expand into new locations with complete confidence.

## Making it easy

### How site sharing works

1

#### Site share application

You submit details of location, antenna and ground-based equipment. We'll assess and present a proposal for your agreement.

2

#### Design and permits

We take care of the entire process – from surveys and design to all planning and permit activities.

3

#### Equipment installation

Equipment is installed by our specialist team and ready for you to integrate into your network.

4

#### In-life management

We provide on-going access, site management and landlord engagement to ensure service continuity.

## Four reasons why wireless Internet service providers partner with Cellnex

1

#### Asset availability

Comprehensive nationwide network of sites for co-location – available on an equitable basis and secured for the long-term.

2

#### Assured operation

Full lifecycle site management including access, security and maintenance. Supported by a dedicated site delivery team.

3

#### Customer-focused delivery

Agility to respond to individual customer needs with tailored services and flexible commercial models.

4

#### Unmatched experience

Decades of experience supporting a wide range of wireless connectivity applications for regional and national network operators.

## Get in touch

Cellnex is a UK Critical National Infrastructure Provider and one of Europe's leading telecommunication companies. Our site share services are trusted by over 200 public and private sector organisations.

For more on how we can support the connectivity needs of your customers, get in touch with our experts on [sales@cellnextelecom.co.uk](mailto:sales@cellnextelecom.co.uk).