

Cellnex Site Share for Wireless ISPs

Connecting service providers
to new opportunities



Your wireless competitive advantage

Rising costs and falling margins. Increasing competition. The ever-growing expectations of today's cost conscious consumers. By any measure, building your wireless ISP (WISP) business can be challenging.

There are opportunities too. Just 42% of households currently enjoy full fibre access¹. Rural and hard-to-reach communities remain underserved. While as many as one in 20 households lack fixed or mobile connectivity of any kind².

It's time to change that – leveraging the power of wireless broadband to increase your subscriber numbers and capture new markets, while keeping costs under control.

As the country's leading neutral host telecom site provider, we're here to help you close the gaps and deliver fast, reliable connectivity to communities right across the UK.

Aligning our nationwide network of sites and services to your growth strategy, we can help you boost capacity in existing markets or extend services into new locations and regions. Or both. And with flexible financials, no CAPEX infrastructure costs and simple access and maintenance processes, it's easy to get started with Cellnex UK.

Our sites are where you need them to be. We've built them, so you don't have to.

Cellnex UK has the assets, operations and experience to connect WISPs to new opportunities

A nationwide portfolio

From high masts in remote areas to rooftops and lamp posts in the UK's busiest cities, our nationwide network of thousands of sites and multiple access agreements means you can deliver wireless coverage and capacity, exactly where your subscribers need it.

Cellnex UK sites support a wide range of communications applications, including:

-  4G & 5G mobile voice and data
-  Fixed wireless access
-  Small Cells and IoT connectivity
-  Emergency service networks

We're making it easy to co-locate your telecoms equipment on our national network of over 9000 active sites.

Site Share

Providing fully-managed telecoms sites across the UK.

Small Cells

Boosting connectivity at street level in urban areas on street posts and lamp posts.

Rooftop Sites

In urban and rural environments.

Partnering with Cellnex UK

Wherever you choose to host your telecoms equipment, you can count on the highest quality of service and support from your dedicated Cellnex UK Site Delivery team.

Based on your business priorities and objectives, we'll explore all the equipment hosting options from across our site network to tailor a package of services and support that precisely addresses your needs, and those of your subscribers.

From access, security and maintenance services to emergency power restoration and customer equipment inspection/maintenance options, we take care of everything so you can focus your time and resources on delivering great customer experiences.

No site? No problem!

If you need to serve an area without an existing site, our build-to-suit service could meet your needs. Managing the entire process – from surveys and design to build and ongoing management – we can have a new, fully managed Cellnex UK site up and running. So you can expand into new locations with complete confidence.



Three reasons to partner with Cellnex UK

- 1 Asset availability:**
Comprehensive nationwide network of thousands of sites for co-location – available on an equitable basis and secured for the long term.
- 2 Assured operation:**
Full lifecycle site management including access, security and maintenance. Supported by a dedicated Site Delivery team.
- 3 Unmatched experience:**
Trusted neutral host partner with decades of experience supporting a wide range of wireless connectivity applications for regional and national network operators.



Get in touch

From helping to connect underserved communities to enabling mission critical communications, Cellnex is at the heart of UK connectivity.

Trusted by 200 public and private sector organisations, we deliver the scale and flexibility our customers need to boost wireless broadband provision, expand subscriber numbers and assure operational continuity.



For more on how we can support the connectivity needs of your customers, get in touch with our sector experts on:

sales@cellnextelecom.co.uk

cellnex[®]
driving telecom connectivity

[cellnextelecom.co.uk](https://www.cellnextelecom.co.uk)

Cellnex plays a key role within the telecoms sector enabling connectivity throughout Europe. In the UK, as the country's leading independent telecoms site partner, Cellnex provides critical national infrastructure & services to telecoms operators, emergency services organisations and many other enterprises.

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