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cellnex<sup>®</sup>  
**2024**  
Results  
Presentation

January – March 2024  
25<sup>th</sup> April



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# An unconditional commitment to our “Next Chapter” objectives

1

## Solid performance of key metrics in the quarter

- » +10.7% new organic PoPs vs. Q1 2023 (+6.6% equivalent)
- » Revenues ex-pass throughs €946Mn, +6.6% vs. Q1 2023 (organic revenues growth +7.5%)
- » EBITDAaL €535Mn, +9.1% vs. Q1 2023, showing a disciplined approach to Opex and lease management (organic EBITDAaL growth +11.1%)
- » RLFCF €384Mn, +14.4% vs. Q1 2023. FCF +€103Mn vs. €-139Mn Q1 2023. Including €152Mn from French remedies received in the period (another c.€210Mn to be received during 2024)
- » On track to meet the 2024 financial outlook – performance of key metrics consistent with all public targets

2

## Prioritizing deleveraging, capital discipline and shareholder remuneration

- » Long-term target leverage of 5.0-6.0x Net Debt / EBITDA, potentially achievable by 2025
- » Unconditional commitment to maintaining Investment Grade status by S&P and Fitch
- » c.€971Mn cash proceeds from Ireland deal upon closing. Process on track with antitrust filing already made
- » Austria disposal process ongoing. Non-binding offers expected in May. An earlier distribution / share buyback could be considered following this disposal, subject to leverage / rating

3

## Providing a better understanding of value drivers

- » An enhanced disclosure that provides more granular level of detail: business lines, geographies, Capex
- » Visibility on organic revenues growth and other businesses
- » A comprehensive long-term guidance with increased focus on FCF



# Business Performance

# Q1 2024 Key Highlights

1

New Sites



**1,384**

Remarkable growth in France, Italy and Poland

2

New Co-locations



**3,390**

Solid performance in Italy and Portugal

3

Organic Growth



**€66Mn**

+7.5% organic revenues growth

4

Efficiencies



**€59Mn**

Cumulative savings since the program started

5

EBITDAaL Growth



**+9.1%**

Strong control on leases

6

FCF



**€103Mn**

Backed by disposal of sites in France

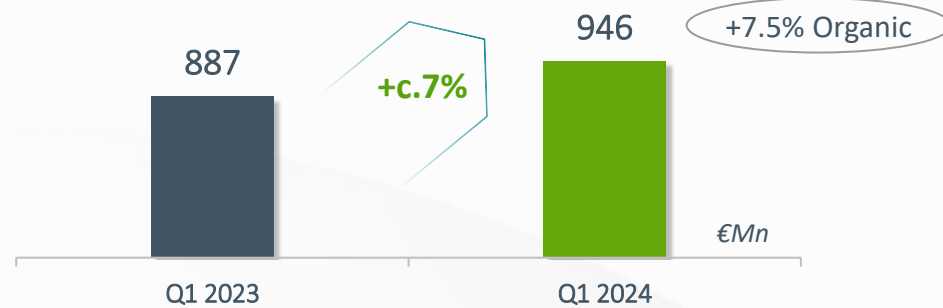
# Q1 2024 Performance

## Key financial metrics

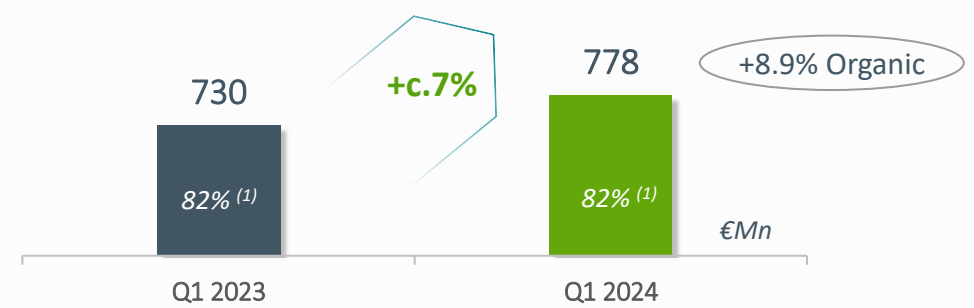


### Revenues

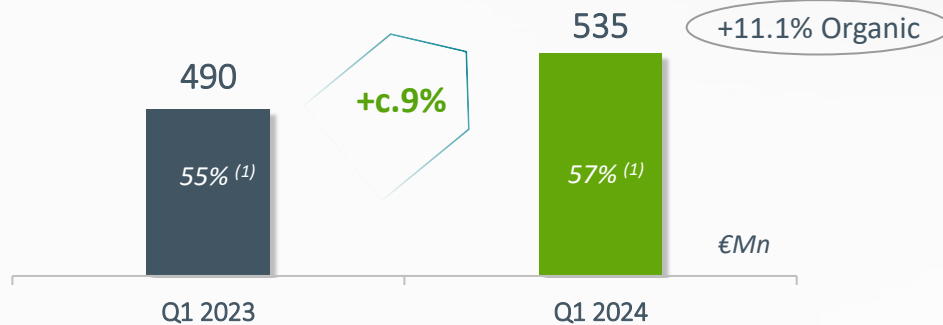
(excluding pass-through)



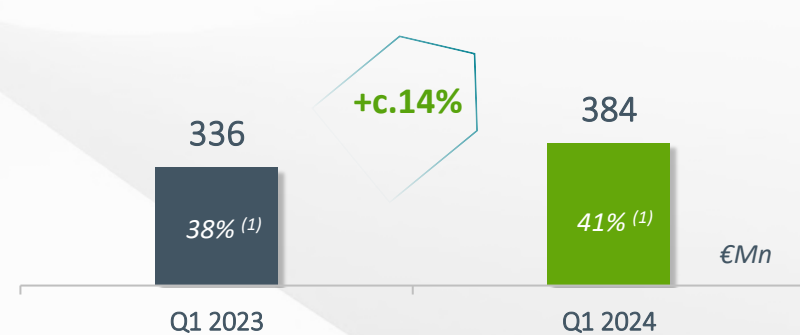
### Adjusted EBITDA



### EBITDAaL



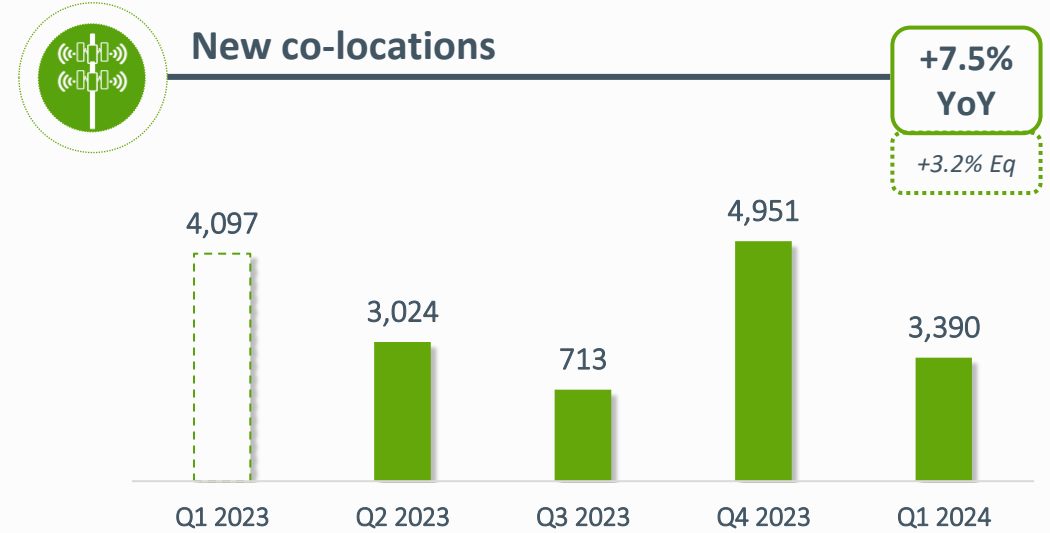
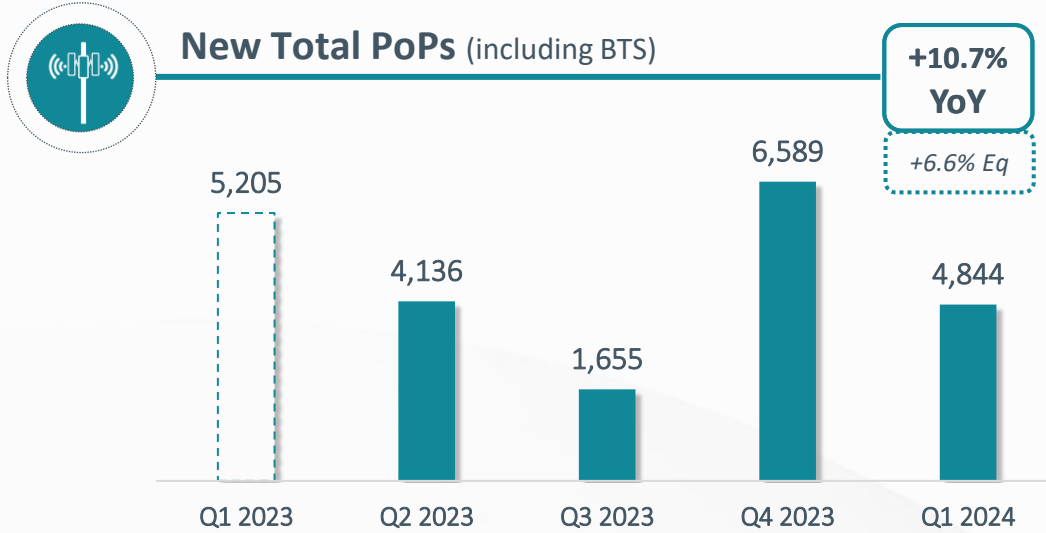
### RLFCF



All magnitudes impacted by change of perimeter in the period (disposal of assets in France)  
(1) Margin over revenues excluding pass-through

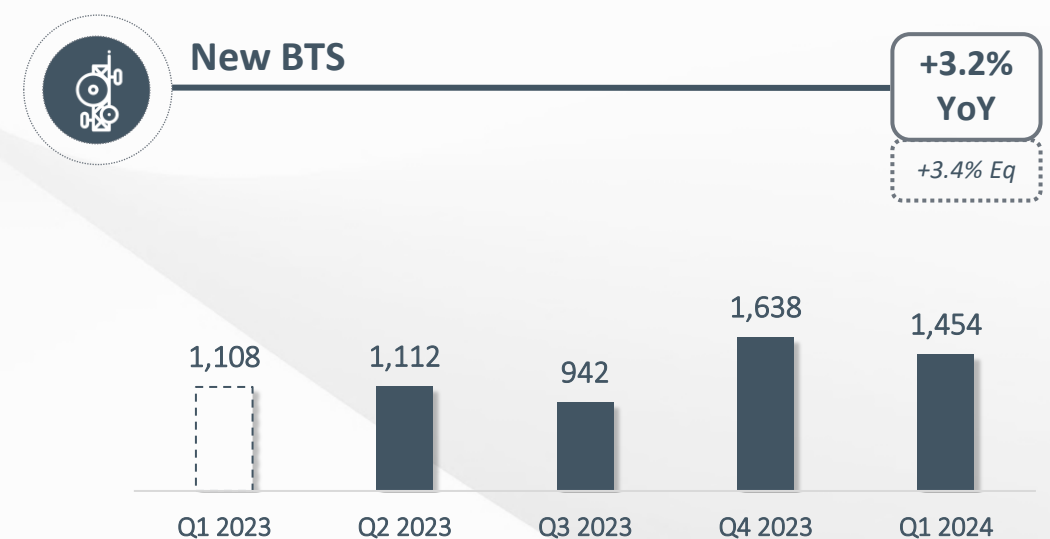
# Q1 2024 Performance

Key operational metrics



## PoPs from co-location and BTS in the quarter

						RoE
Co-locations	86	2,502	77	57	108	560
BTS	1	458	547	123	187	138
CR <sup>(1)</sup>	2.2	2.2	1.2	1.5	1.3	1.4

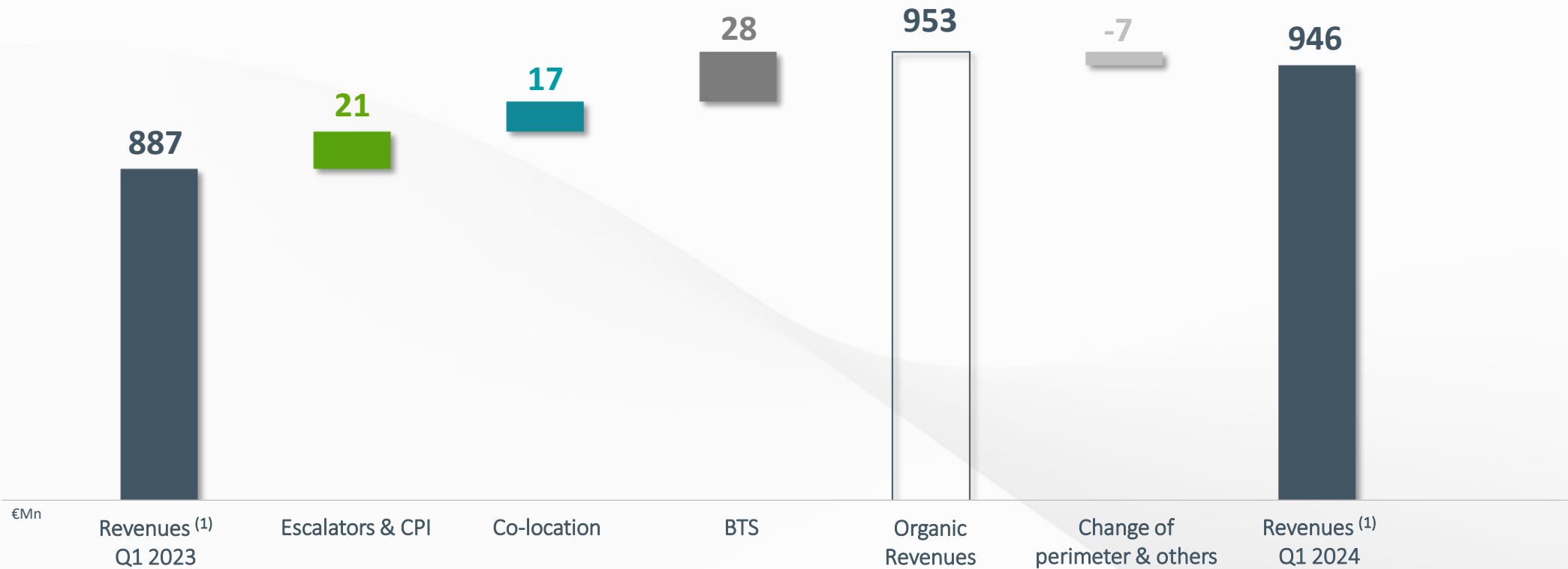


(1) Customer Ratio

# Q1 2024 Performance

Organic revenue growth

Organic revenue growth +7.5%



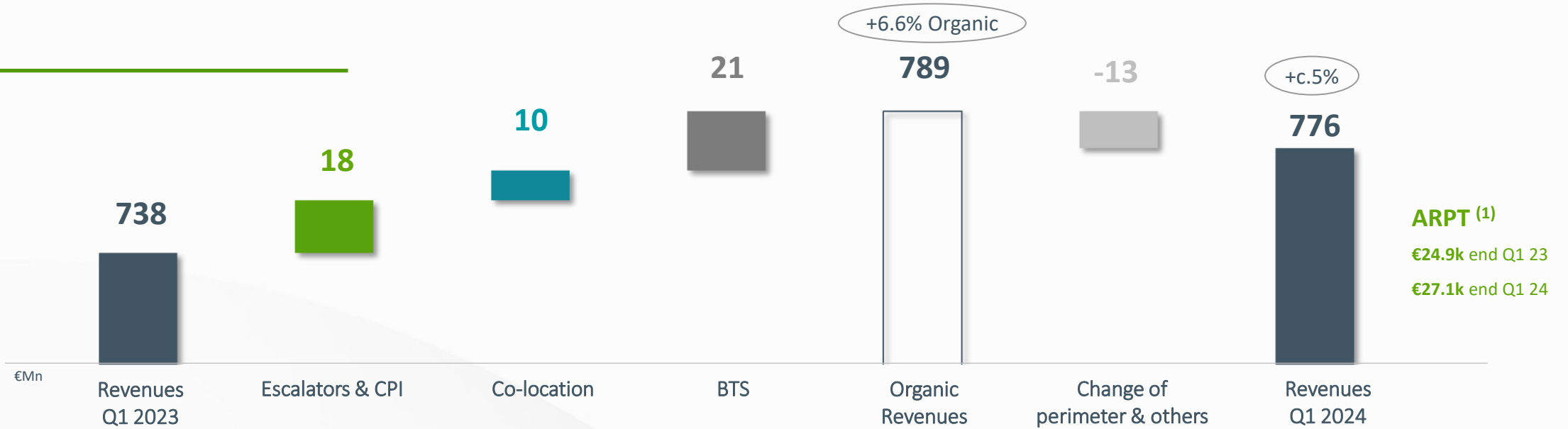
(1) Excluding pass-through



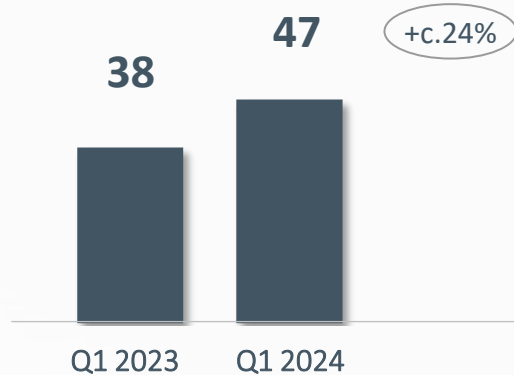
# Q1 2024 Performance

Organic revenue growth – Business lines

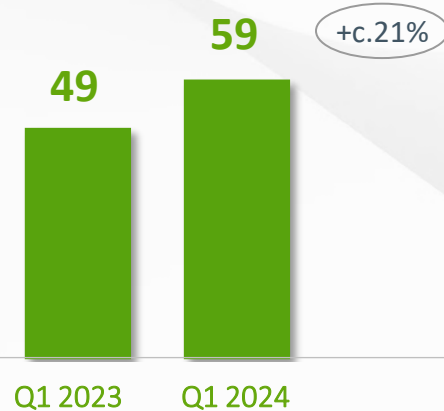
## Towers



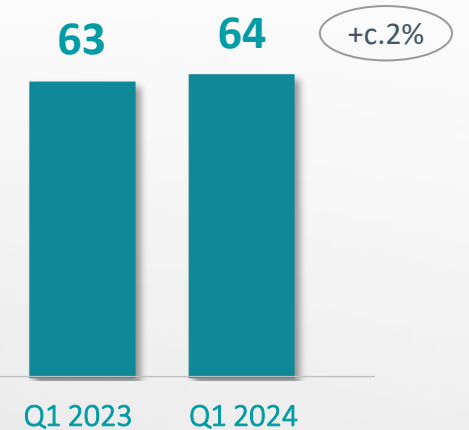
## Fiber, Connectivity & Housing Services



## DAS, Small Cells and RAN



## Broadcast

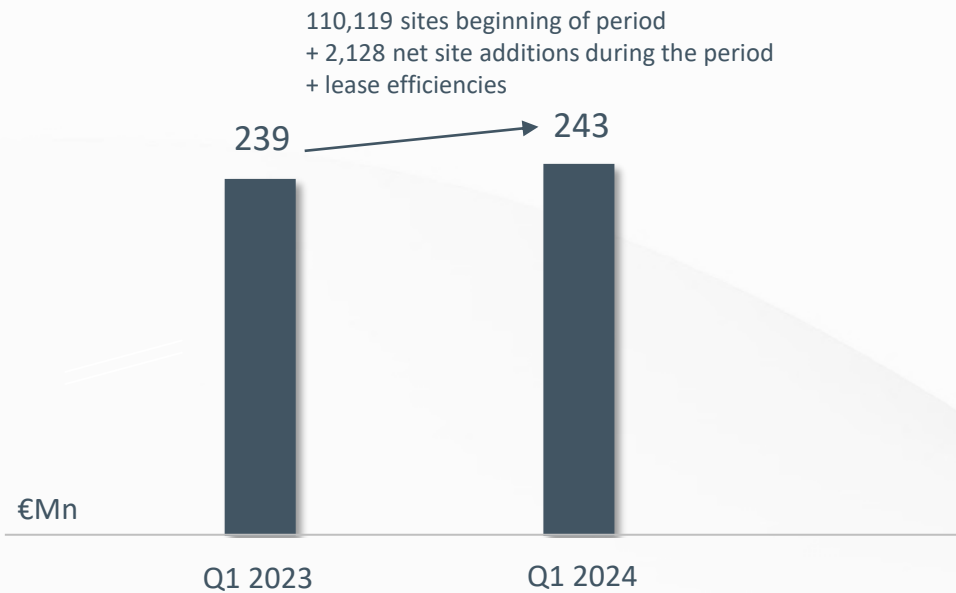


(1) Average Revenue Per Tower. Please see slide 26 and 29 for additional information related to this metric and to limitations applicable to APMs

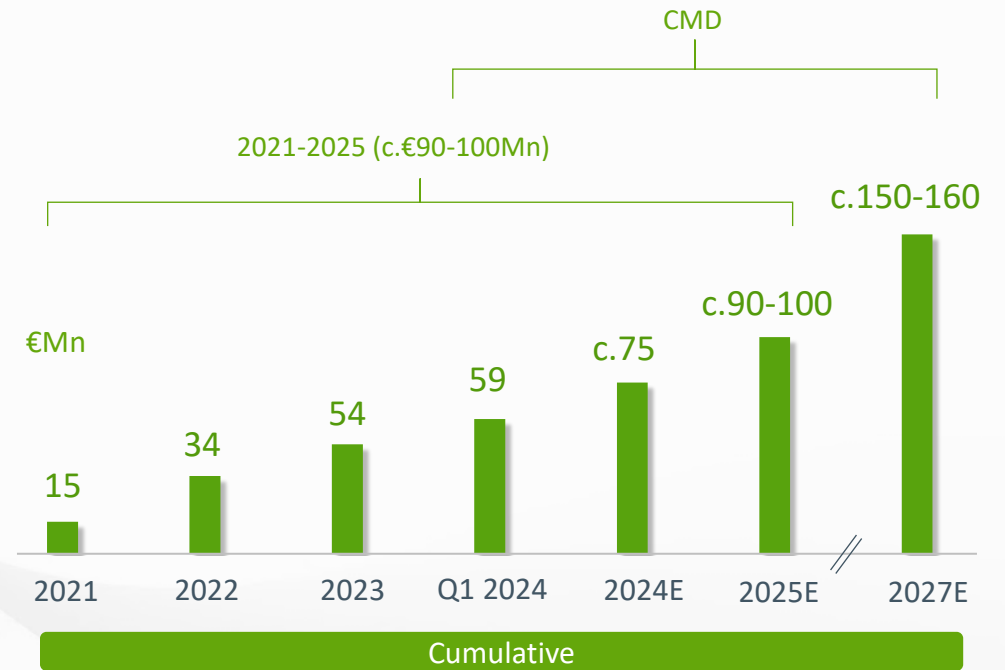
# Q1 2024 Performance

2021–2027 efficiencies plan – Optimization of ground leases on track

## Payment of leases



## Cumulative efficiencies/synergies



- **Rent renegotiation:** ground lease fee reduction with low or no initial payments
- **Cash advance:** lump sum prepayment for long-term leasehold contracts with optional small remaining recurring annual payments
- **Land acquisition:** purchase of land or acquisition of freehold rights on land
- Leases and Capex reduction thanks to two or more anchor tenant networks allowing for decommissioning of redundant sites and a single BTS for more than one anchor tenant simultaneously

# Q1 2024 Performance

## Free Cash Flow

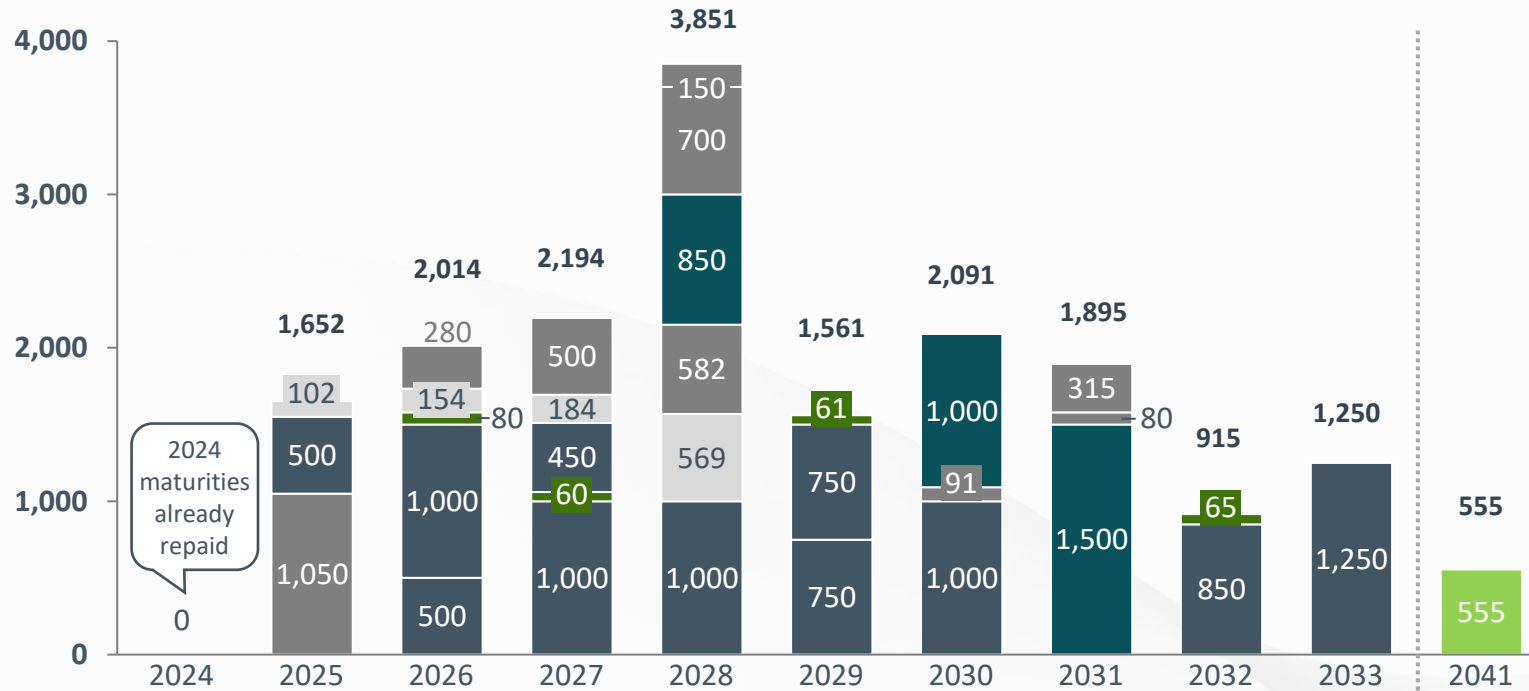
€Mn	Jan-Mar 2023	Jan-Mar 2024	
Towers	738	776	
Fiber, Connectivity & Housing Services	38	47	
DAS, Small Cells and RAN	49	59	
Broadcast	63	64	
<b>Revenues</b>	<b>887</b>	<b>946</b>	<b>+c.7%</b>
Staff costs	-69	-71	
Repair and maintenance	-26	-25	
Services	-61	-72	
<b>Operating Expenses</b>	<b>-156</b>	<b>-168</b>	
<b>Net pass-through</b>	<b>-1</b>	<b>0</b>	
Pass-through revenues	98	91	
Pass-through costs	-99	92	
<b>Adjusted EBITDA</b>	<b>730</b>	<b>778</b>	<b>+c.7%</b>
<b>% Margin over revenues</b>	<b>82%</b>	<b>82%</b>	
Net payment of lease liabilities	-239	-243	
<b>EBITDA after Leases</b>	<b>490</b>	<b>535</b>	<b>+c.9%</b>
Maintenance Capex	-23	-16	
Changes in working capital	-4	4	
Net payment of interest	-111	-119	
Income tax payment	-16	-20	
Net dividends to non-controlling interests	0	0	
<b>Recurring Levered FCF</b>	<b>336</b>	<b>384</b>	<b>+c.14%</b>

	Jan-Mar 2023	Jan-Mar 2024
<b>Recurring Levered FCF</b>	<b>336</b>	<b>384</b>
<b>Expansion Capex</b>	<b>-109</b>	<b>-92</b>
Tower Expansion Capex	-68	-58
Other Business Expansion Capex	-9	-8
Efficiency Capex	-32	-26
<b>BTS Capex and Remedies</b>	<b>-366</b>	<b>-189</b>
Build-to-Suit Capex	-366	-342
Cash in from remedies	0	152
<b>FCF</b>	<b>-139</b>	<b>103</b>
<b>M&amp;A Capex and Divestments</b>	<b>-23</b>	<b>-6</b>
Land acquisition and long-term right of use	-14	-19
Other M&A Capex	-9	-18
Divestments	0	31

All magnitudes impacted by change of perimeter in the period (disposal of assets in France)

# Q1 2024 Performance

## Debt Maturities Profile



■ USD Bonds <sup>(1)</sup> €0.6Bn    
 ■ EUR Priv. Bonds €0.3Bn    
 ■ EUR Bank Debt €3.7Bn  
■ EUR Conv. Bonds €3.3Bn    
 ■ CHF Local Bank Debt/Bonds €1.0Bn    
 ■ EUR Straight Bonds €9.1Bn

- ✓ **Liquidity** of c.€3.7Bn: c.€0.5Bn cash <sup>(2)</sup> and c.€3.2Bn undrawn credit lines
- ✓ **Fixed rate debt** c.75%
- ✓ **Gross debt** <sup>(3)</sup> c.€18Bn (bonds and other instruments)
- ✓ **Net debt** <sup>(3)</sup> c.€17.5Bn
- ✓ **Flexibility preserved:** Cellnex Finance debt without financial covenants, pledges or guarantees

(1) Includes USD bonds swapped to EUR  
 (2) Including "Other financial assets"  
 (3) Excluding the deferred payment associated with OMTEL and lease liabilities





# Annex

# Balance Sheet

€Mn	Dec 2023	Jan-Mar 2024
<b>Non Current Assets</b>	<b>40,623</b>	<b>41,090</b>
Goodwill	6,653	6,655
Fixed Assets	29,714	29,627
Right of Use	3,101	3,619
Financial Investments & Other Fin. Assets	1,155	1,188
<b>Current Assets</b>	<b>2,480</b>	<b>1,644</b>
Inventories	6	7
Trade and Other Receivables	1,182	1,242
Cash and Cash Equivalents	1,292	395
<b>Non-current assets held for sale</b>	<b>1,262</b>	<b>1,118</b>
<b>Total Assets</b>	<b>44,365</b>	<b>43,852</b>
<b>Shareholders' Equity</b>	<b>15,147</b>	<b>15,186</b>
<b>Non Current Liabilities</b>	<b>25,687</b>	<b>26,035</b>
Borrowings	17,793	17,743
Lease Liabilities	2,118	2,523
Provisions and Other Payables	5,776	5,769
<b>Current Liabilities</b>	<b>3,237</b>	<b>2,374</b>
Borrowings	903	134
Lease Liabilities	696	760
Provisions and Other Payables	1,638	1,480
<b>Liab. Assoc. with non-current assets held for sale</b>	<b>294</b>	<b>257</b>
<b>Total Equity and Liabilities</b>	<b>44,365</b>	<b>43,852</b>
<b>Net Debt <sup>(3)</sup></b>	<b>20,618</b>	<b>21,163</b>

a

- Prudent PPA <sup>(1)</sup> process leads to maximization of the allocation to fixed assets, whilst ensuring the minimum allocation to goodwill
- Goodwill is unrelated to cash paid over the course of M&A activity <sup>(2)</sup>

a

The adoption of IFRS 16 helps the leverage comparability among peers, as it equalizes the treatment of both land ownership and the management of ground leases

a

(1) Purchase Price Allocation; (2) The goodwill arising from business combinations primarily corresponds to the net deferred tax liability resulting from the higher fair value attributed to the net assets acquired compared to their tax base. Please see note 6 in our Consolidated Financial Statements ended 31 December 2023; (3) Net Financial Debt is an alternative performance measure (“APM”) as defined in the guidelines issued by the European Securities and Markets Authority on October 5, 2015 on alternative performance measures (the “ESMA Guidelines”). Please see slide 27 and 28 for additional information related to Gross and Net Financial debt, and slide 29 for limitations applicable to APMs

# Income Statement

€Mn	Jan-Mar 2023	Jan-Mar 2024
<b>Revenues</b>	<b>985</b>	<b>1,037</b>
<b>Operating Expenses</b>	<b>-255</b>	<b>-259</b>
Non-recurring expenses and non-cash items	-12	-12
Depreciation & amortization	-637	-587
<b>Operating Profit</b>	<b>81</b>	<b>179</b>
Net financial profit	-205	-234
Profit of Companies Accounted for Using the Equity Method	0	-1
Income tax	29	12
<b>Attributable to non-controlling interests</b>	<b>5</b>	<b>4</b>
<b>Net Profit Attributable to the Parent Company</b>	<b>-91</b>	<b>-39</b>

**a** Net income mostly reflects:

- » D&A charges (associated with PPA process)
- » Interest expenses



## Frequently Asked Questions



# Our value creation roadmap

2024+

## Next Chapter

### 1. Operational value creation

- ») **Secure** short and long-term growth
- ») Efficient operations improving EBITDAaL margins to **64%** by 2027E
- ») **Increase cash conversion** from top line to **FCF**  
FCF 2027E = **c.8x FCF 2023**

### 2. Shareholder value

- ») Leverage target of **5.0-6.0x Net Debt / EBITDA** by 2025-2026
- ») Available **>€10Bn cumulative cash** by 2030
  - A minimum of **c.€3Bn for dividends until 2030** payable from 2026 the latest
  - Remaining **>€7Bn available for buybacks, extraordinary dividends and industrial opportunities**, prioritizing value creation / shareholder return

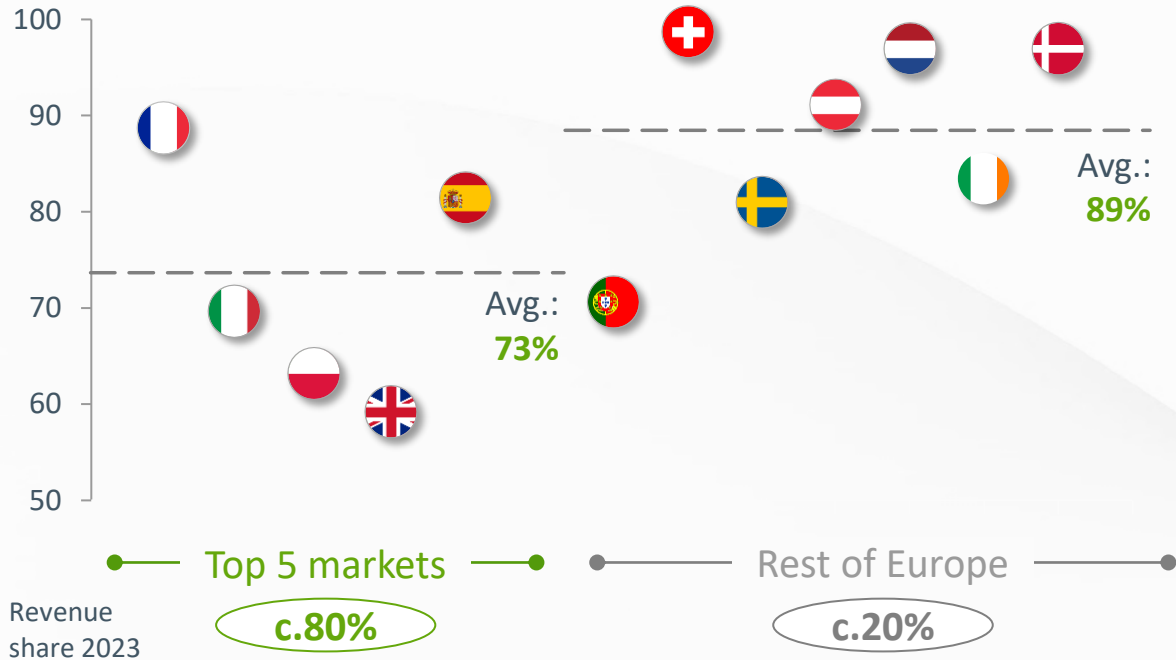
### 3. Disciplined approach to capital allocation

- ») **Articulate investments by Golden Rules**
  - Return > WACC + Risk premium (country, business, safety margin)
- ») **Capital Allocation Committee**
  - Members with strong expertise in capital allocation
  - Stringent delegation thresholds

# 5G coverage and data traffic to underpin our organic growth prospects

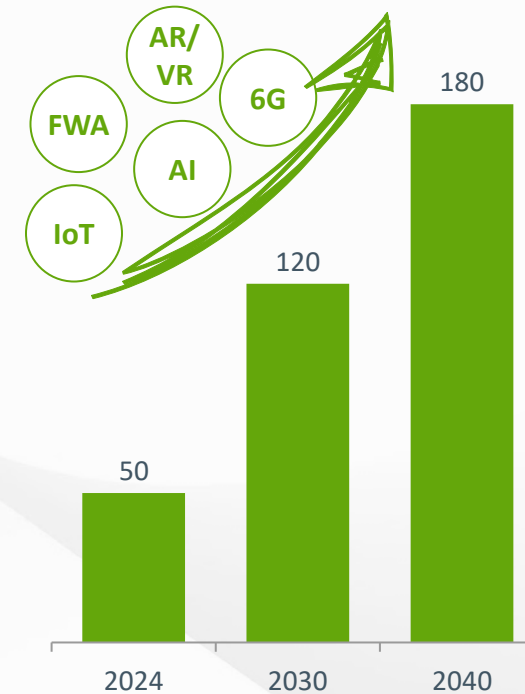
## Room for growth from 5G coverage

5G coverage per country (2023, % population covered)



## More data traffic will lead to long-term growth

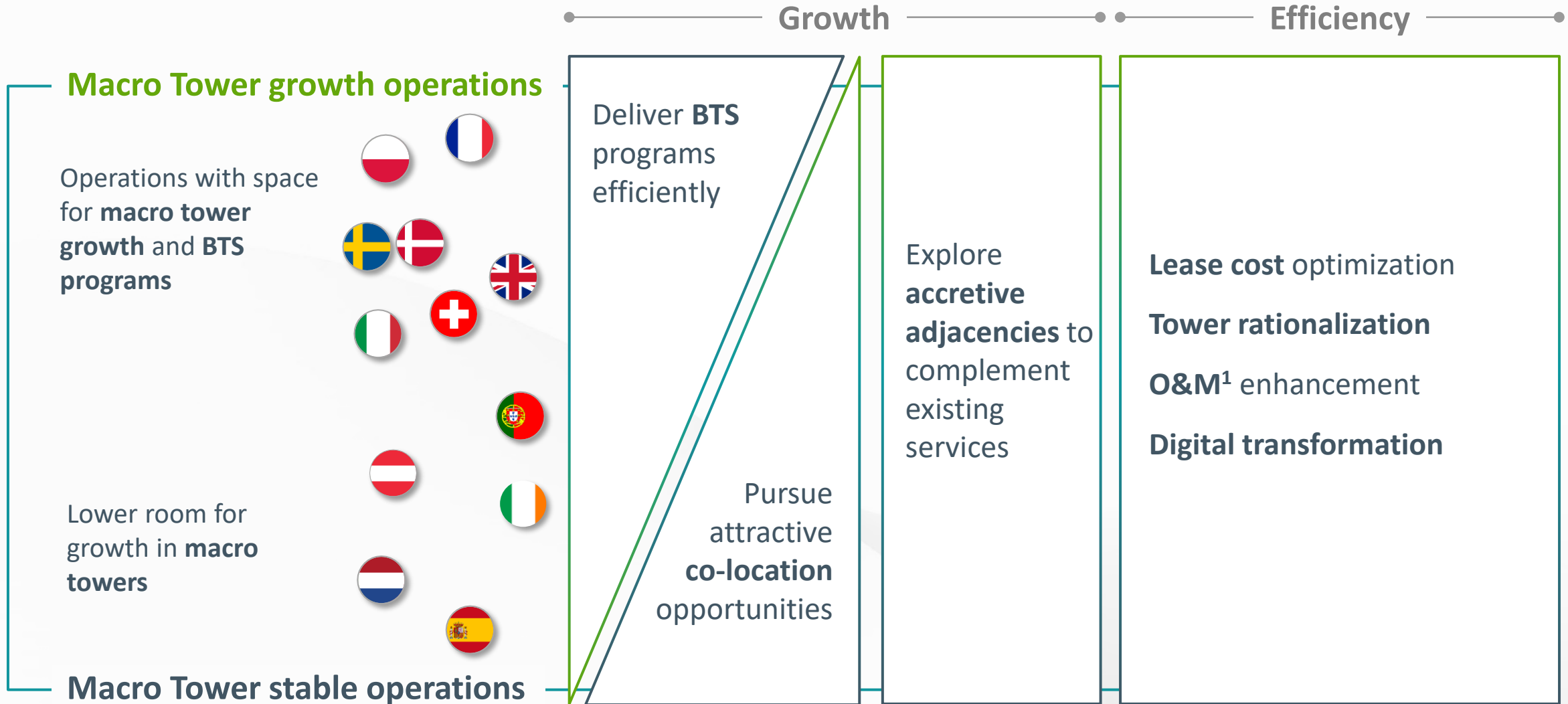
Data traffic per user (GB)



Throughput increase requires more telecom infrastructure

- Congestion decreases a cell's **effective size**
- **Densification** requires **additional infrastructure**

# Focus on growth and efficiency, adapted to market specificities and opportunities



1. Operation and Maintenance = O&M

# A restless focus on lease management



## Lease cost optimization

### Accelerate lease cost optimization

- > Enhance our lease efficiency program to increase savings rate

### LandCo creation

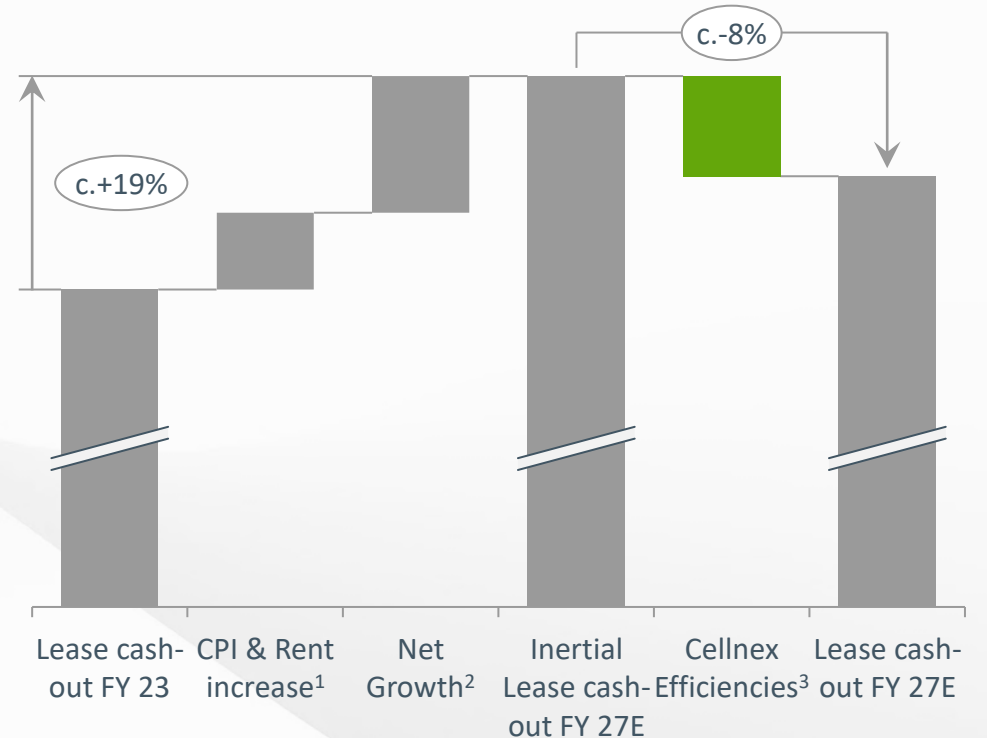
- > Launch a vehicle for land acquisition acceleration

### Site securitization

- > Enhance securitization plan and site at risk management

## c.8% savings vs. inertial cost base

Lease cash-out bridge

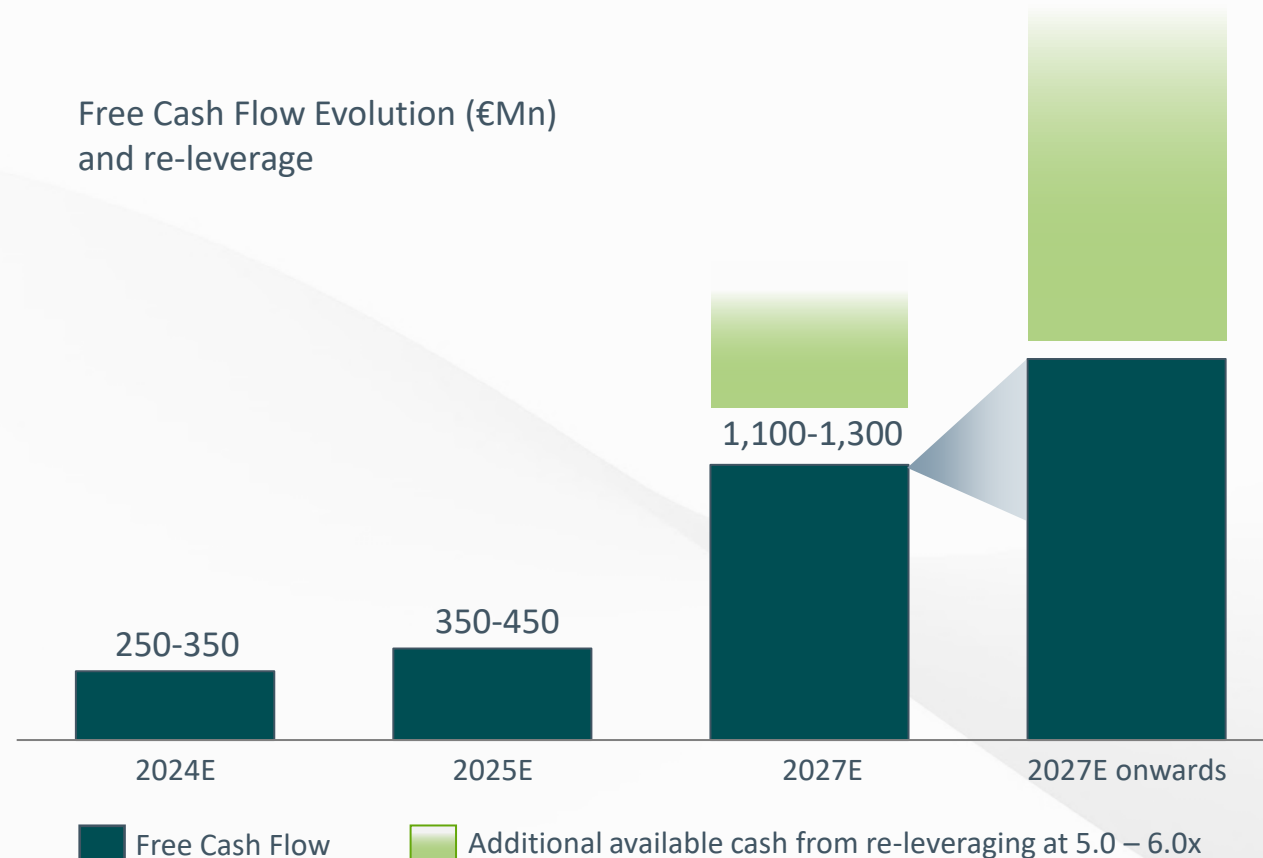


1. Includes CPI or contracted rent increases. 2. Includes BTS (primarily) and changes of perimeter/remedies. 3. Includes lease cost reduction, tower rationalization and land acquisitions

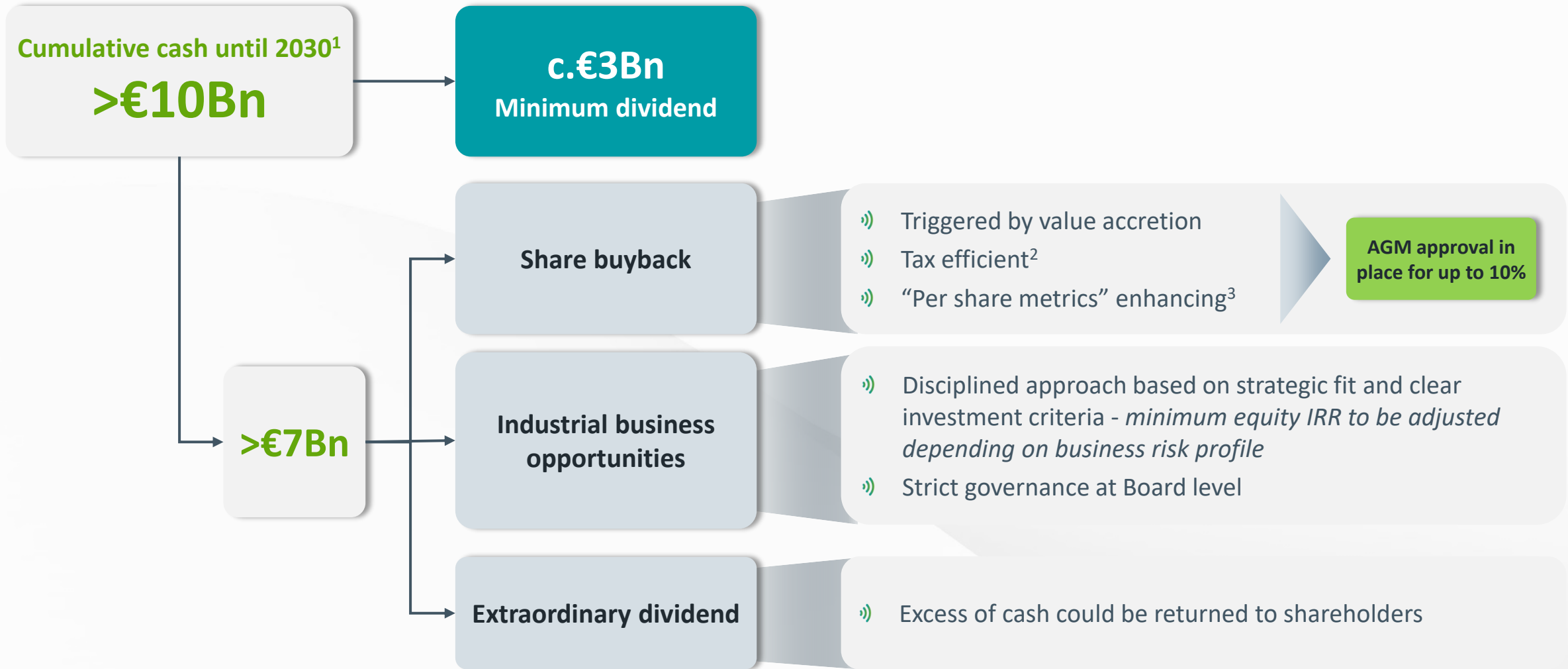


# Significant cash generation potential boosted by re-leveraging capacity

Cash generation, organic growth and re-leveraging potential to boost shareholder remuneration and industrial opportunities



# Disciplined capital allocation framework to maximize value creation and shareholder return



1. Assuming re-leveraging at 5.5x. 2. All proceeds allocated to buybacks accrue to shareholders (no tax leakage). 3. Only applies in the event of a share capital reduction which, if approved, shall be executed through the corresponding share buyback program or tender offer

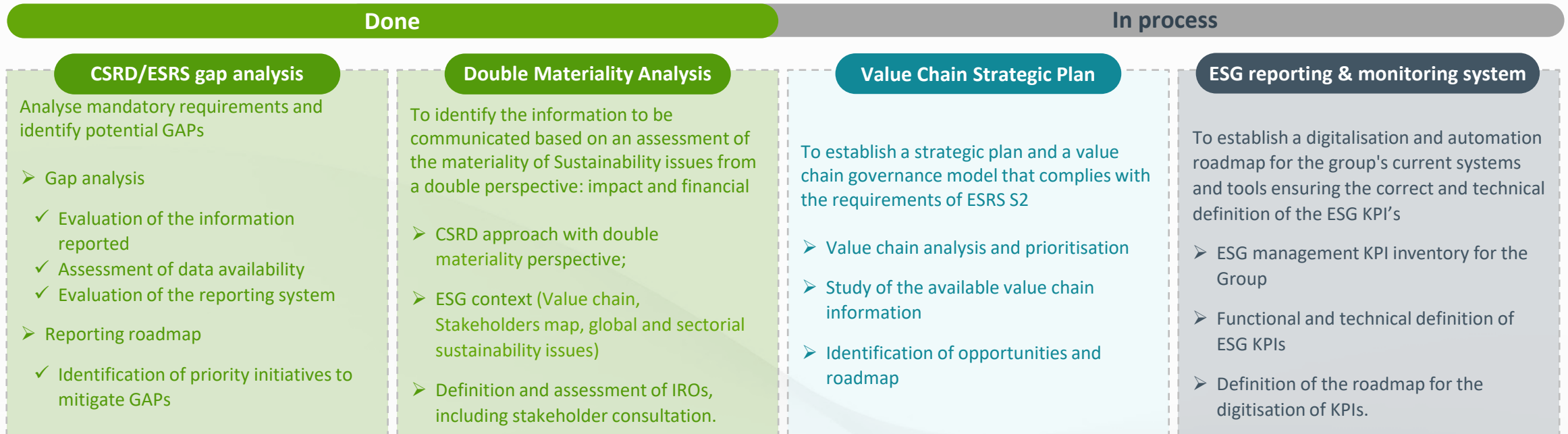
# Financial outlook

€Mn	2023	2024E <sup>1</sup>	2025E <sup>1</sup>	2027E <sup>1</sup>	CAGR (23-27E)
<b>Revenues</b> (ex pass-through)	3,659	3,850 – 3,950	4,100 – 4,200	4,500 – 4,700	↑ +6%
<b>Adjusted EBITDA</b>	3,008	3,150 – 3,250	3,400 – 3,500	3,800 – 4,000	↑ +7%
<b>EBITDAaL</b>	2,157			2,850 – 3,050	↑ +8%
<b>RLFCF</b>	1,545	1,650 – 1,750	2,000 – 2,050	2,100 – 2,300	↑ +9%
<b>FCF</b>	150	250 – 350	350 – 450	1,100 – 1,300	↑ c.8x growth 23-27E

1. Assuming perimeter as of end of 2023



## Roadmap for integration of ESRS requirements in the group's ESG strategy and Action Plan



### Cellnex, TNFD early adopter

The Taskforce on Nature-related Financial Disclosures has established an initiative called "TNFD Adopters", which is being developed with the aim of getting companies to start making disclosures in line with TNFD recommendations in their corporate reports. Cellnex has been accepted as an Early Adopter signaling our intent to start adopting the TNFD Recommendations. In this sense, Cellnex will publish in the 2024 integrated annual report, to be released in early 2025, the TNFD report, aligned with the CSRD timelines.

**We are a TNFD  
Early Adopter**



### Environmental and Climate Change report

Cellnex has published the fourth edition of its environment and climate change report. The document describes and details its commitment to society and the environment through the actions carried out as a group and its achievements in 2023.

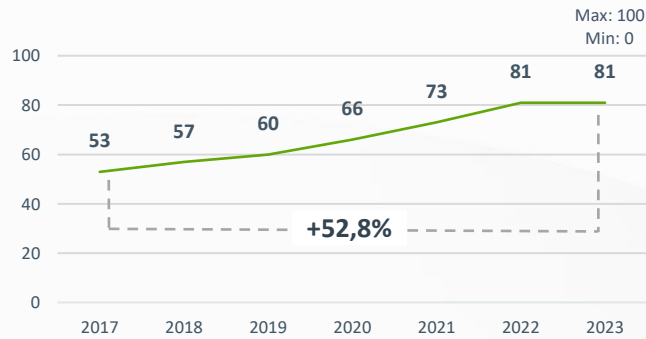


# ESG – Sustainability ratings

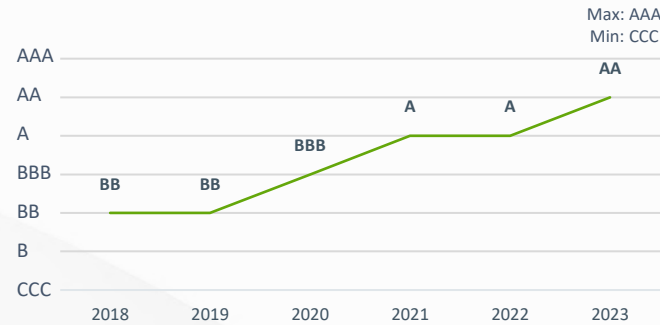
Data as of March 2024

Member of  
**Dow Jones  
Sustainability Indices**  
Powered by the S&P Global CSA

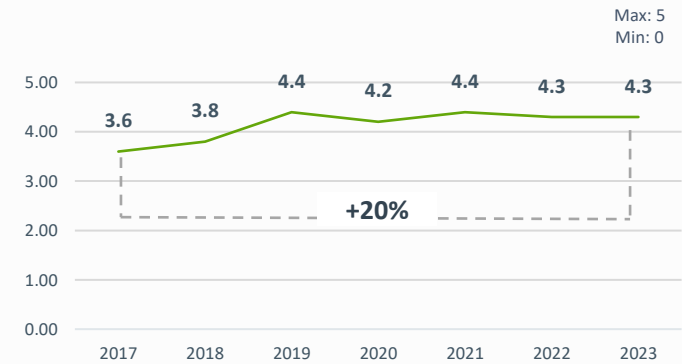
**S&P Global**  
Corporate Sustainability Assessment (CSA)



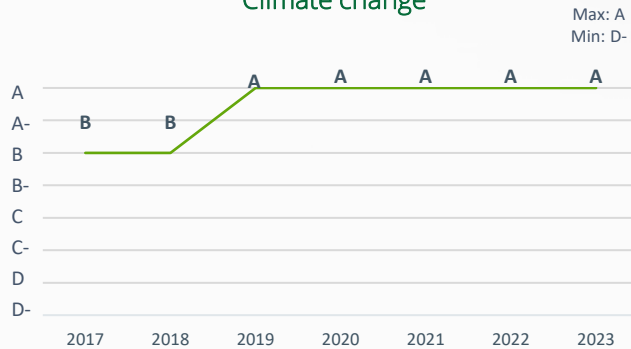
**MSCI**  
ESG Rating



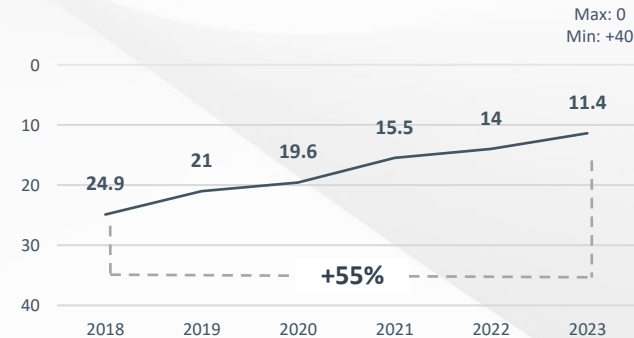
**FTSE4Good**



**CDP**  
Climate change



**Sustainalytics**  
ESG Risk Rating





# Definitions

Please see our most recent Integrated Annual Report for a comprehensive explanation of APMs

Term	Definition
<b>Adjusted EBITDA</b>	Adjusted EBITDA relates to the “Operating profit” before “Depreciation and amortization” and after adding back certain non-recurring expenses (such as COVID-19 donations, redundancy provision, extra compensation and benefit costs, and costs and taxes related to acquisitions), certain non-cash expenses (LTIP remuneration payable in shares) and advances to customers. The Company uses Adjusted EBITDA as an operating performance indicator of its business units and is widely used as an evaluation metric among analysts, investors, rating agencies and other stakeholders. At the same time, it is important to highlight that Adjusted EBITDA is not a measure adopted in accounting standards and, therefore, should not be considered an alternative to cash flow as an indicator of liquidity. Adjusted EBITDA does not have a standardized meaning and, therefore, cannot be compared to the Adjusted EBITDA of other companies. One commonly used metric that is derived from Adjusted EBITDA is Adjusted EBITDA margin. Adjusted EBITDA is an APM. Please see slide 29 for certain information on the limitations of APMs
<b>Adjusted EBITDA margin</b>	Adjusted EBITDA Margin corresponds to Adjusted EBITDA, divided by “Revenues ex pass-through”. Thus, it excludes elements passed through to customers from both expenses and revenues, mostly electricity costs, the utility fee, as well as Advances to customers. The Group uses Adjusted EBITDA Margin as an operating performance indicator and it is widely used as an evaluation metric among analysts, investors, rating agencies and other stakeholders. Adjusted EBITDA margin is an APM. Please see slide 29 for certain information on the limitations of APMs
<b>Average Revenue Per Tower (ARPT)</b>	It is calculated as dividing the revenues ex Pass-through associated to the Tower business unit by the number of telecom sites at the end of the reporting period. Tower revenues are expressed on an annual basis as per the last 12 months ended the last day of the reporting period. ARPT is expressed in € thousand. ARPT is and APM. Please see slide 29 for certain information on the limitations of APMs
<b>Available Liquidity</b>	The Group considers as Available Liquidity the available cash and available credit lines at period-end closing, as well as other financial assets.
<b>Anchor tenant/customer</b>	Anchor customers are telecom operators from which the Company has acquired assets
<b>Backlog</b>	Represents management’s estimate of the amount of contracted revenues that Cellnex expects will result in future revenue from certain existing contracts. This amount is based on a number of assumptions and estimates, including assumptions related to the performance of a number of the existing contracts at a particular date but do not include adjustments for inflation. One of the main assumptions relates to the contract renewals, and in accordance with the consolidated financial statements, contracts for services have renewable terms including, in some cases, ‘all or nothing’ clauses and in some instances may be cancelled under certain circumstances by the customer at short notice without penalty.
<b>Build-to-suit (BTS) Capex</b>	Corresponds to committed Build-to-suit programs (consisting of sites, backhaul, backbone, edge computer centers, DAS nodes or any other type of telecommunication infrastructure as well as any advanced payment related to it) as well as Engineering Services with different clients. Ad-hoc maintenance capital expenditure required eventually may be included. Cash-in from the disposal of assets (or shares) due to, among others, antitrust bodies’ decisions are considered within this item. BTS Capex is an APM. Please see slide 29 for certain information on the limitations of APMs
<b>Customer ratio</b>	The customer ratio relates to the average number of operators in each site. It is obtained by dividing the number of PoPs by the average number of Telecom Infrastructure Services sites in the year
<b>DAS</b>	A distributed antenna system is a network of spatially separated antenna nodes connected to a common source via a transport medium that provides wireless service within a geographic area or structure agreed with clients
<b>EBITDAaL</b>	EBITDAaL refers to Adjusted EBITDA after leases. It deducts payments of lease instalments in the ordinary course of business to Adjusted EBITDA. EBITDAaL is an APM. Please see slide 29 for certain information on the limitations of APM

# Definitions

## Please see our most recent Integrated Annual Report for a comprehensive explanation of APMs

Term	Definition
<b>EBITDAaL Margin</b>	EBITDAaL Margin corresponds to EBITDAaL, divided by "Revenues ex pass-through". Thus, it excludes elements passed through to customers from both expenses and revenues, mostly electricity costs, the utility fee, as well as Advances to customers. The Group uses EBITDAaL Margin as an operating performance indicator and it is widely used as an evaluation metric among analysts, investors, rating agencies and other stakeholders. EBITDAaL margin is an APM. Please see slide 29 for certain information on the limitations of APM
<b>Expansion Capex</b>	Expansion Capital expenditures includes three categories: Tower Expansion Capex, Other Business Expansion Capex and Efficiency Capex. Please note that Tower Expansion Capex includes Tower Upgrades, consisting of works and studies Cellnex carries out on behalf of its customers such as adaptation, engineering and design services at the request of its customers, which represent a separate income stream and performance obligation. Tower Upgrades carried out in Cellnex' Infrastructure are invoiced and accrued when the customer's request is finalised and collected in accordance with each customer agreement with certain margin. The costs incurred in relation to these services can be an internal expense or otherwise outsourced and the revenue in relation to these services is generally recognised when the capital expense is incurred. The Company considers capital expenditures as an important indicator of its operating performance in terms of investment in assets. This indicator is widely used in the industry in which the Company operates as an evaluation metric among analysts, investors, rating agencies and other stakeholders. Expansion Capex is an APM. Please see slide 29 for certain information on the limitations of APMs
<b>Engineering services</b>	On request of its customers Cellnex carries out certain works and studies such as adaptation, engineering and design services, which represent a separate income stream and performance obligation. The costs incurred in relation to these services can be internal expense or outsourced. The revenue in relation to these services is generally recognized as the capital expense is incurred.
<b>Free Cash Flow</b>	Free Cash Flow is defined as RLFCF after deducting BTS Capex and Expansion Capex (and Engineering Services Capex in the event that is reported under a dedicated Capex line). Free Cash Flow is an APM. Please see slide 29 for certain information on the limitations of APMs
<b>Greenfield projects</b>	Organic growth projects regarding new telecom infrastructure which are gradually deployed such as new telecom sites, optic fiber, edge computing or DAS, mainly for the use of Cellnex's anchor tenants, with tower-like characteristics
<b>Gross Financial Debt</b>	The Gross Financial Debt corresponds to "Bond issues and other loans", "Loans and credit facilities", "Lease liabilities" and "the deferred payment in relation to Omtel acquisition", and does not include any debt held by Group companies registered using the equity method of consolidation, "Derivative financial instruments" or "Other financial liabilities". "Lease liabilities" is calculated as the present value of the lease payments payable over the lease term, discounted at the rate implicit or at the incremental borrowing rate. Gross Financial Debt is an APM. Please see slide 29 for certain information on the limitations of APMs
<b>Leverage Ratio</b>	Leverage Ratio is frequently used by analysts, investors and rating agencies as an indication of financial leverage. It is calculated as dividing the Net Financial Debt by Adjusted EBITDA. It will be reported once a year, as of the January-December reporting periods. Leverage ratio is an APM. Please see slide 29 for certain information on the limitations of APMs
<b>M&amp;A Capex</b>	Corresponds to investments in: i) land acquisition and long term right of use, ii) shareholdings of companies (excluding the amount of deferred payments in business combinations that are payable in subsequent periods) as well as significant investments in acquiring portfolios of sites (asset purchases) and, iii) cash in from divestments M&A Capex is an APM. Please see slide 29 for certain information on the limitations of APMs

# Definitions

Please see our most recent Integrated Annual Report for a comprehensive explanation of APMs

Term	Definition
<b>Net Financial Debt</b>	The Net Financial Debt corresponds to “Gross Financial Debt” less “Cash and cash equivalents” and “Other financial assets”. Together with Gross Financial Debt, the Company uses Net Financial Debt as a measure of its solvency and liquidity as it indicates the current cash and equivalents in relation to its total debt liabilities. One commonly used metric that is derived from Net Financial Debt is “Net Financial Debt / Adjusted EBITDA” which is frequently used by analysts, investors and rating agencies as an indication of financial leverage. Net Financial Debt is an APM. Please see slide 29 for certain information on the limitations of APMs
<b>PoP (Point of Presence)</b>	A customer configuration based on the most typical technological specifications for a site within which the active equipment and antennas are owned by the customer or by Cellnex. The definition of PoP is always subject to management’s view, independently of the technology used or type of service such customer provides. In the 5G/IoT network ecosystem, this definition of PoP could be reviewed as new customer configurations might also be considered a PoP, especially in relation to new site-adjacent asset classes, subject again to the management's view.
<b>Revenues</b>	Revenues correspond to Operating Income excluding Advances to customers (please see note 20a in our Consolidated Financial Statements ended 31 December 2023)
<b>Revenues ex pass-through</b>	Revenues ex Pass-through exclude from the Operating Income all elements passed through to customers and advances to customers. The Company uses Revenues ex Pass-through as an operating performance indicator of its business units, once excluding high-volatility elements that do not contribute to the Company's EBITDA. The Company believes it will be widely used as an evaluation metric among analysts, investors, rating agencies and other stakeholders, as a clearer indicator of its performance.“ Revenues ex pass-through is an APMs. Please see slide 29 for certain information on the limitations of APMs
<b>RLFCF</b>	Recurring Operating Free Cash Flow plus/minus changes in working capital, plus interest received, minus interest expense paid, minus income tax paid, and minus minorities. Recurring Leveraged Free Cash Flow (“RLFCF”) is an APMs. Please see slide 29 for certain information on the limitations of APMs
<b>TIS</b>	Telecom Infrastructure Services

# Non-IFRS and Alternative Performance Measures (APMs)

*This presentation contains, in addition to the financial information prepared in accordance with International Financial Reporting Standards (“IFRS”) and derived from our financial statements, alternative performance measures (“APMs”) as defined in the Guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority (ESMA) on 5 October 2015 (ESMA/2015/1415en) and other non-IFRS measures (“Non-IFRS Measures”). These financial measures that qualify as APMs and non-IFRS measures have been calculated with information from Cellnex Group; however those financial measures are not defined or detailed in the applicable financial reporting framework nor have been audited or reviewed by our auditors.*

*We use these APMs and non-IFRS measures when planning, monitoring and evaluating our performance. We consider these APMs and non-IFRS measures to be useful metrics for our management and investors to compare financial measure of historical or future financial performance, financial position, or cash flows. Nonetheless, these APMs and non-IFRS measures should be considered supplemental information and are not meant to substitute IFRS measures. Furthermore, companies in our industry and others may calculate or use APMs and non-IFRS measures differently, thus making them less useful for comparison purposes.*

*For further details on the definition and explanation on the use of APMs and Non-IFRS Measures please see the section on “Alternative performance measures” of Cellnex Telecom, S.A. Consolidated Financial Statements and Consolidated Management Report for the twelve-month period ended 31 December 2023 (prepared in accordance with IAS 34), published on 29 February 2024. Additionally, for further details on the calculation and reconciliation between APMs and Non-IFRS Measures and any applicable management indicators and the financial data of the corresponding reported period, please see the backup excel file published today by Cellnex Telecom, S.A. All documents are available on Cellnex website ([www.cellnex.com](http://www.cellnex.com)).*



## Q1 2024 Results



### Supplemental Materials (XLS)

<https://www.cellnex.com/investor-relations/financial-information/#shareholders-investors-quarterly-results>

The image displays a collection of ten certification and rating logos arranged in two rows. The top row includes FTSE4Good, Bloomberg Gender-Equality Index 2023 Member, ISS ESG Corporate ESG Performance Prime, QUALITYSCORE 1 (Environmental Social Governance), CDP Supplier Engagement Leader 2022, and STOXX ESG Leaders Indices (Member 2021/2022). The bottom row includes ESG Industry Top Rated, CDP Climate A List 2022, A Public Disclosure (ESG Index 2022, 90% Weighting Band), MSCI ESG Ratings A, Industry Mover 81/100 (S&P Global ESG Score 2022), and Standard Ethics (Constituent Company of a Standard Ethics index).



Essential information available on the Investor Relations section of Cellnex's website