

Site Share for Business

Radio equipment where you need it most

Our Site Share solution enables businesses to develop and grow their networks and services, cost-effectively and efficiently - exactly where they need it.

Site Share allows you to place your radio base stations on our managed structures and sites across the Europe in return for an annual licence fee. It's perfect for providers of critical and emergency services, fixed network operators, private radio solutions and more. We offer a diversity of topography from dense-urban and suburban to rural locations, including an unrivalled selection of high sites. Our existing portfolio includes many locations where others struggle to acquire new sites or gain planning permission.

As the leading independent infrastructure provider, with wellestablished processes, we provide power, any necessary landlord consents and planning approvals.

Our professional team will guide you through everything, making it easy to locate and select sites to improve coverage or reach new areas based on our ready-to-use infrastructure.

Case study example

The Challenge

A utility company, in recognising their pre-pay customers' increasing reliance on a mobile app to maintain a cash balance on their meter to ensure continued supply, needed additional sites to upgrade their network.

The Solution

Drawing from our comprehensive portfolio of nationwide sites, our Site Share product provided the perfect locations for their equipment to meet the requirement.

Our project management team worked closely with the customer on the design for siting antennas at each of the sites to ensure the challenging demands for communication were met. At each site, we managed the civils work and undertook the rigging to achieve a safe and secure equipment installation.

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The Result

The successful project enables their customers to enjoy an improved and assured service supply.

Approximately

130,000 sites across 12 countries



Largest mast provider in Europe



Features and benefits

Share rather than self-deploy model – increases speed of deployment and reduces costs

Easy to find new sites – well-established processes and tools means you can commence operations and manage performance earlier

Get sites you normally wouldn't – in areas where planning permission is challenging

We make site acquisition quicker and easier – saves valuable time, no need to negotiate with landlords or agents – we have existing agreements in place **One-stop-shop** – for consents, design, installation and handover

Your coverage can go further – high structures greater than 50m available

Available electricity supply – with power resilience options

Online site access control system – single process for managing whoever needs site access – operators, sub-contractors, etc

Managed payment of local authority business rates

Why Cellnex?

Cellnex is a key piece of the telecoms jigsaw throughout Europe.

Every day, as a Critical National Infrastructure Provider and the country's leading independent telecoms site partner, emergency services organisations, telecoms operators and many others count on us to connect millions of people to the world.



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Cellnex plays a key role within the telecoms sector enabling connectivity throughout Europe. As the country's leading independent telecoms site partner, Cellnex provides critical national infrastructure & services to telecoms operators, emergency services organisations and many other enterprises.

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